

## Summary of Performance/Financial Data

	Years Ended March 31	2020	2021	2022	2023	2024
	(Thousand units)					
Globa retail volume		1,419	1,287	1,251	1,110	1,241
Japan		202	176	149	165	160
United States		275	295	332	301	375
North America (Excl. US)		121	109	108	106	139
Europe		264	178	190	160	180
China		212	228	170	84	97
Other		345	301	303	294	289
Consolidated Wholesales		1,232	990	991	1,059	1,202
Japan		187	166	152	161	156
United States		298	272	298	315	410
North America (Excl. US)		123	102	88	107	150
Europe		267	172	169	161	202
Other		357	278	284	314	284
	(Billion yen)					
<b>For the year:</b>						
Net sales		3,430.3	2,882.1	3,120.3	3,826.8	4,827.7
Japan		629.9	594.5	569.6	622.9	640.3
United States		873.6	792.0	977.8	1,307.2	1,803.3
North America (Excl. US)		294.3	232.9	229.2	330.6	541.9
Europe		715.8	498.0	540.6	639.3	893.3
Other		916.6	764.6	803.2	926.6	948.9
Cost of sales		2,683.6	2,268.4	2,432.6	3,025.2	3,789.0
Selling, general and administrative expenses		703.0	604.8	583.5	659.6	788.2
Operating income		43.6	8.8	104.2	142.0	250.5
Ordinary income		53.1	28.3	123.5	185.9	320.1
Income before income taxes		49.3	2.2	112.4	170.0	298.3
Net income/(loss) attributable to owners of the parent		12.1	(31.7)	81.6	142.8	207.7
Capital expenditures		132.6	93.0	144.3	94.1	121.3
Depreciation and amortization		92.3	89.8	90.3	106.0	113.3
R&D cost		135.0	127.4	134.6	128.0	146.3
Cash flows from operating activities		34.8	120.1	189.2	137.4	418.9
Cash flows from investing activities		(127.6)	(78.9)	(136.2)	(99.4)	(179.9)
Cash flows from financing activities		(24.3)	99.3	(86.4)	(89.9)	(84.7)
<b>At the year-end:</b>						
Total assets		2,787.6	2,917.4	2,968.1	3,259.3	3,791.8
Net assets		1,205.8	1,195.8	1,316.7	1,456.8	1,757.4
Financial debt		619.9	755.9	680.8	615.5	567.8
Net cash		(51.9)	(17.1)	59.6	101.6	351.5
	(Yen)					
<b>Amounts per share of common stock:</b>						
Net income/(loss)		19	(50)	129	227	330
Cash dividends applicable to the year		35	-	20	45	60
Net assets		1,866	1,876	2,066	2,285	2,758
	(%)					
Operating income to sales		1.3	0.3	3.3	3.7	5.2
Return on equity		1.0	(2.7)	6.6	10.4	13.1
Equity ratio		42.1	40.5	43.8	44.2	45.8

\*1 Some data may be without continuity due to changes in accounting standards, etc. For the contents of changes in accounting standards, etc., please see our consolidated financial results posted on IR Library page.

\*2 Net sales are categorized by the countries or regions based on the customers' locations.

\*3 The amounts of net assets used in the calculation of net assets per share exclude non-controlling interests and stock acquisition rights.