

Summary of Performance/Financial Data

	Years Ended March 31	2019	2020	2021	2022	2023
	(Thousand units)					
Global retail volume		1,561	1,419	1,287	1,251	1,110
Japan		215	202	176	149	165
United States		287	275	295	332	301
North America (Excl. US)		134	121	109	108	106
Europe		270	264	178	190	160
China		247	212	228	170	84
Other		409	345	301	303	294
Consolidated Wholesales		1,311	1,232	990	991	1,059
Japan		210	187	166	152	161
United States		285	298	272	298	315
North America (Excl. US)		138	123	102	88	107
Europe		267	267	172	169	161
Other		411	357	278	284	314
	(Billion yen)					
For the year:						
Net sales		3,564.2	3,430.3	2,882.1	3,120.3	3,826.8
Japan		693.6	629.9	594.5	569.6	622.9
United States		809.7	873.6	792.0	977.8	1,307.2
North America (Excl. US)		327.6	294.3	232.9	229.2	330.6
Europe		714.5	715.8	498.0	540.6	639.3
Other		1,018.7	916.6	764.6	803.2	926.6
Cost of sales		2,772.2	2,683.6	2,268.4	2,432.6	3,025.2
Selling, general and administrative expenses		709.7	703.0	604.8	583.5	659.6
Operating income		82.3	43.6	8.8	104.2	142.0
Ordinary income		116.1	53.1	28.3	123.5	185.9
Income before income taxes		107.6	49.3	2.2	112.4	170.0
Net income/(loss) attributable to owners of the parent		63.2	12.1	(31.7)	81.6	142.8
Capital expenditures		119.7	132.6	93.0	144.3	94.1
Depreciation and amortization		88.4	92.3	89.8	90.3	106.0
R&D cost		134.7	135.0	127.4	134.6	128.0
Cash flows from operating activities		146.7	34.8	120.1	189.2	137.4
Cash flows from investing activities		(131.6)	(127.6)	(78.9)	(136.2)	(99.4)
Cash flows from financing activities		83.4	(24.3)	99.3	(86.4)	(89.9)
At the year-end:						
Total assets		2,877.6	2,787.6	2,917.4	2,968.1	3,259.3
Net assets		1,233.4	1,205.8	1,195.8	1,316.7	1,456.8
Financial debt		607.1	619.9	755.9	680.8	615.5
Net cash		94.6	(51.9)	(17.1)	59.6	101.6
	(Yen)					
Amounts per share of common stock:						
Net income/(loss)		100	19	(50)	129	227
Cash dividends applicable to the year		35	35	-	20	45
Net assets		1,911	1,866	1,876	2,066	2,285
	(%)					
Operating income to sales		2.3	1.3	0.3	3.3	3.7
Return on equity		5.3	1.0	(2.7)	6.6	10.4
Equity ratio		41.8	42.1	40.5	43.8	44.2

*1 Some data may be without continuity due to changes in accounting standards, etc. For the contents of changes in accounting standards, etc., please see our consolidated financial results posted on IR Library page.

*2 Net sales are categorized by the countries or regions based on the customers' locations.

*3 The amounts of net assets used in the calculation of net assets per share exclude non-controlling interests and stock acquisition rights.