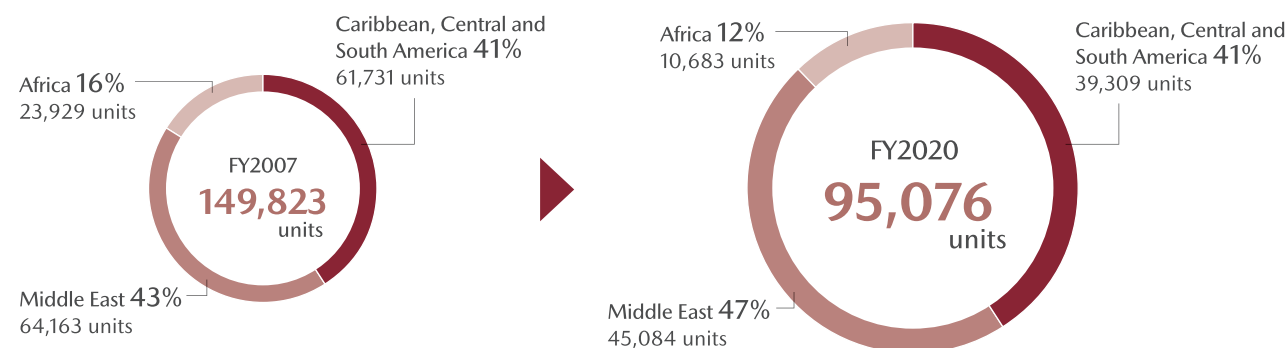


Activities by Region / Caribbean, Central and South America, Middle East, Africa (As of March 31, 2021)

Mazda Sales

95,076 units



Mazda Vehicle Production

| Country/region | Company name | FY2007 ('07.4-'08.3) | FY2008 ('08.4-'09.3) | FY2009 ('09.4-'10.3) | FY2010 ('10.4-'11.3) | FY2011 ('11.4-'12.3) | FY2012 ('12.4-'13.3) | FY2013 ('13.4-'14.3) |
|----------------|--|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| South Africa | Ford Motor Company of Southern Africa (Pty) Ltd. | 6,214 | 4,135 | 3,917 | 3,690 | 2,951 | 3,098 | 3,154 |
| Zimbabwe | Willowvale Mazda Motor Industries (PVT) Ltd. | 1,517 | 1,468 | 684 | 337 | 813 | 246 | 1 |
| Colombia | Compania Colombiana Automotriz S.A. (CCA) | 6,173 | 3,316 | 3,727 | 5,018 | 3,223 | 3,905 | 2,044 |
| Ecuador | Manufacturas, Armaduras y Repuestos Equatorianos S.A. (MARESA) | 6,448 | 9,016 | 6,860 | 9,378 | 6,108 | 11,334 | 6,842 |

| Country/region | Company name | FY2014 ('14.4-'15.3) | FY2015 ('15.4-'16.3) | FY2016 ('16.4-'17.3) | FY2017 ('17.4-'18.3) | FY2018 ('18.4-'19.3) | FY2019 ('19.4-'20.3) | FY2020 ('20.4-'21.3) |
|----------------|--|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| South Africa | Ford Motor Company of Southern Africa (Pty) Ltd. | 2,283 | 932 | - | - | - | - | - |
| Zimbabwe | Willowvale Mazda Motor Industries (PVT) Ltd. | - | - | - | - | - | - | - |
| Colombia | Compania Colombiana Automotriz S.A. (CCA) | 351 | - | - | - | - | - | - |
| Ecuador | Manufacturas, Armaduras y Repuestos Equatorianos S.A. (MARESA) | 6,879 | 1,684 | - | - | - | - | - |

*The overseas production figures represent Mazda brand units coming off the production line (CKD units excluded).

Distributors

| Country/region | Company name | Location | Established | Number of employees | Investment ratio |
|----------------|---------------------------------------|----------|-------------|---------------------|-------------------------------------|
| Colombia | Mazda de Colombia S.A.S (MCOL) | Bogotá | May 2014 | 65 | Mazda 100% |
| South Africa | Mazda Southern Africa (Pty) Ltd (MSA) | Midland | July 2013 | 41 | Mazda 70% Itochu Corporation 30% |

Number of Distributors and Dealerships

| Region | Number of markets | Distributors | Dealerships |
|---------------------------------------|-------------------|--------------|-------------|
| Caribbean, Central and South America* | 36 | 35 | 221 |
| Middle East | 13 | 13 | 84 |
| Africa | 38 | 23 | 117 |

* Excluding Mexico

Mazda Sales

| Market | FY2007 ('07.4-'08.3) | FY2008 ('08.4-'09.3) | FY2009 ('09.4-'10.3) | FY2010 ('10.4-'11.3) | FY2011 ('11.4-'12.3) | FY2012 ('12.4-'13.3) | FY2013 ('13.4-'14.3) |
|--------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| Caribbean, Central and South America | 61,731 | 47,802 | 33,752 | 43,464 | 38,401 | 35,311 | 42,342 |
| Middle East | 64,163 | 56,965 | 55,659 | 54,078 | 33,410 | 29,852 | 39,408 |
| Africa | 23,929 | 22,969 | 16,508 | 15,582 | 12,595 | 9,824 | 11,494 |

| Market | FY2014 ('14.4-'15.3) | FY2015 ('15.4-'16.3) | FY2016 ('16.4-'17.3) | FY2017 ('17.4-'18.3) | FY2018 ('18.4-'19.3) | FY2019 ('19.4-'20.3) | FY2020 ('20.4-'21.3) |
|--------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| Caribbean, Central and South America | 44,922 | 48,671 | 49,691 | 54,232 | 58,086 | 51,513 | 39,309 |
| Middle East | 44,690 | 54,742 | 48,635 | 53,087 | 50,084 | 58,452 | 45,084 |
| Africa | 11,750 | 18,935 | 17,607 | 18,242 | 18,774 | 14,544 | 10,683 |

Sales in FY2020

| Caribbean, Central and South America | | Middle East | Africa | | |
|--------------------------------------|--------------|--------------|--------------|--------------|-------------|
| Chile | 9,744 units | Saudi Arabia | 25,606 units | South Africa | 8,251 units |
| Colombia | 18,271 units | Israel | 12,704 units | Others | 2,432 units |
| Others | 11,294 units | Others | 6,774 units | | |



Head Office of Mazda Southern Africa



A new-generation dealership in downtown Bogotá, the capital of Colombia