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> Securities Code 7261 June 7, 2013

To Those Shareholders with Voting Rights

Takashi Yamanouchi Representative Director, Chairman of the Board and President Mazda Motor Corporation 3-1 Shinchi, Fuchu-cho, Aki-gun, Hiroshima, Japan

### NOTICE OF THE 147TH ORDINARY GENERAL MEETING OF SHAREHOLDERS

You are cordially invited to attend the 147th Ordinary General Meeting of Shareholders of Mazda Motor Corporation, which will be held as described below.

If you are unable to attend the meeting, you can exercise your voting rights by either of the following methods. Please review the Reference Documents for the General Meeting of Shareholders in the following pages and exercise your voting rights. Your votes must reach us by 5:45 p.m., Monday, June 24, 2013.

### Voting by postal mail

Please vote "yes" or "no" on the enclosed ballot form and send it to reach the addressee described on the same form by the exercise time limit as described above.

### **Voting via the Internet**

Please access the website for the exercise of voting rights designated by the Company (http://www.web54.net) and exercise your voting rights by the exercise time limit as described above.

If you exercise your voting rights by two methods, that is, via the Internet and by mailing the ballot form, only the votes via the Internet shall be deemed valid.

(If you make a diverse exercise of your voting rights, you are requested to notify your intention and reasons in writing to us at least three days in advance of the Ordinary General Meeting of Shareholders.)

1. Date and Time: Tuesday, June 25, 2013 at 10:00 a.m.

2. Place: Auditorium of our Head Office

3-1 Shinchi, Fuchu-cho, Aki-gun, Hiroshima, Japan

3. Agenda of the Meeting:

- Matters to be reported: 1. The Business Report, Consolidated Financial Statements and results of audit by the Accounting Auditor and the Audit & Supervisory Board Members on the Consolidated Financial Statements for the 147th Fiscal Term (from April 1, 2012 to March 31, 2013)
  - 2. Unconsolidated Financial Statements for the 147th Fiscal Term (from April 1, 2012 to March 31, 2013)

### Proposals to be resolved:

**Proposal No. 1:** Election of Six (6) Directors

**Proposal No. 2:** Election of Two (2) Audit & Supervisory Board Members

1. For those attending, please present the enclosed Ballot Form at the reception desk on arrival at the meeting.

2. If any revisions are made to the Reference Documents for the General Meeting of Shareholders, Business Report, Consolidated Financial Statements and Unconsolidated Financial Statements, the revised contents will be posted on the Company's web site (http://www.mazda.com/investors/).

### **BUSINESS REPORT**

(From April 1, 2012 to March 31, 2013)

### 1. Business activities of the Mazda Group

### (1) Progress and results of business activities

With regard to the economic and business environment surrounding the Mazda Group for the fiscal year ended March 31, 2013, overall, the sense of economic stagnation deepened. Although the U.S. economy is recovering, the pace of recovery is slow, and the economic stagnation in European countries has been prolonged. In emerging countries as well, the pace of economic expansion has slowed, while some countries showed signs of picking up. In Japan, reconstruction demand following the Great East Japan Earthquake was expected to prop up the economy, and the improvement in the export environment with the correction of the yen appreciation was expected to lead to economic recovery. However, the outlook for the economy remains uncertain, affected by concern about a downturn in the overseas economy.

Under these circumstances, the Mazda Group is stepping up its efforts to improve its earnings structure through steady implementation of key initiatives based on its Structural Reform Plan and the introduction to major markets of new models with the new-generation SKYACTIV TECHNOLOGY, which thoroughly improves the vehicle's base technologies.

In terms of products, since November of last year, we have launched the all-new Mazda6 in major markets as the second of Mazda's new generation of products, which incorporate both the full range of SKYACTIV TECHNOLOGY and the new "KODO-Soul of Motion," design theme. The all-new Mazda6 is a flagship model, which delivers responsive, high-quality, sporty driving along with outstanding fuel economy, environmental and safety performance. With regard to the engines of the all-new Mazda6, in addition to the SKYACTIV-D 2.2 clean diesel engine, for which the CX-5 received high praise, the newly developed SKYACTIV-G 2.5 gasoline engine, which provides both ample torque and a superbly quiet cabin, has been added to the line-up. The all-new Mazda6 also features "i-ACTIVSENSE," a series of advanced safety technologies, and fuel economy is further improved with "i-stop," Mazda's idling stop system, and "i-ELOOP," the world's first brake energy regeneration system in a passenger vehicle to use a capacitor to store electricity.

We also launched freshened versions of the Mazda CX-9 and Mazda5. The face-lifted CX-9 carries over the utility and dynamic driving performance of the previous model while adopting Mazda's new "KODO" design theme for even sportier styling and stronger presence. In addition, the major 2WD model grades of the face-lifted Mazda5 feature a highly efficient direct-injection SKYACTIV-G 2.0 gasoline engine and a highly efficient six-speed SKYACTIV-DRIVE automatic transmission, which contribute to further evolution of quality and a more comfortable ride while achieving outstanding fuel economy.

In November of last year, the CX-5, the first model to adopt the full range of SKYACTIV TECHNOLOGY, was named the 2012-2013 Car of the Year Japan award. The last Mazda named Car of the Year Japan was the Mazda MX-5 in 2005. The CX-5 is the fourth Mazda to win the award.

In the sales area, the CX-5 has maintained a high level of sales since its launch in February of last year and was the best-selling SUV in Japan in fiscal year 2012. The mix of clean diesel engine models accounted for about 80%, exceeding our initial forecast. In Australia where sales remain strong, we marked record high sales of 104,000 units and a market share of 9.3% in the fiscal year ended March 31, 2013, and the Mazda3 was the best-selling model for two years in a row.

In the research and development area, we incorporated "i-ACTIVSENSE" technologies into the all-new Mazda6. i-ACTIVSENSE is a series of Mazda's advanced safety technologies designed to aid the driver in recognizing hazards, avoiding collisions and reducing the severity of accidents. i-ACTIVSENSE includes systems which automatically apply the brakes in an emergency, sound an alarm if the vehicle drifts out of its

lane, and prevent the car from taking off if the driver mistakenly steps on the accelerator instead of the brake. At Mazda, the research and development of safety technology is based upon the company's safety philosophy, Mazda Proactive Safety, which aims to minimize the risk of an accident by maximizing the range of conditions in which the driver can safely operate the vehicle. Mazda's i-ACTIVSENSE is an umbrella term covering a series of advanced safety technologies, developed in line with Mazda Proactive Safety, which make use of detection devices such as milliwave radars and cameras. It includes active safety technologies that support safe driving by helping the driver to recognize potential hazards, and pre-crash safety technologies which help to avert collisions or reduce their severity in situations where it is difficult to avoid an accident. The ultimate goal of Mazda Proactive Safety is the realization of a collision-free automotive society. In pursuit of this ideal, Mazda will continue to expand its research and development of safety technologies in order to provide all customers with both driving pleasure and outstanding environmental and safety performance.

In the production area, Mazda is pursuing an approach to reinforce business in emerging countries and establish global production footprints. In May of last year, the Thai plant increased its production capacity for pickup trucks by 20,000 units per year to meet the increased global demand for all-new pickup trucks. In Russia, we established a joint venture company with Sollers. Following the production of the CX-5 from last October, we began producing the all-new Mazda6 in Russia. In China, we obtained approval to restructure the joint venture company to optimize our business structure and operational system. The restructuring went into effect last November. We also decided to construct a transmission plant with an annual production capacity of approximately 400,000 units in Thailand in order to respond to increasing demand for models featuring SKYACTIV TECHNOLOGY and to strengthen Mazda's global production footprint. Production at the new plant will commence in the first half of the fiscal year ending March 2016. In Malaysia, we established a joint venture company with Bermaz and started local production (consignment production) of the CX-5, following the local production of the Mazda3.

With regard to the construction of a new plant in Mexico, we are making smooth progress to start operations in the fourth quarter of the fiscal year ending March 2014. Although annual production capacity will be approximately 140,000 units at the beginning of operations, we are planning to further increase production capacity to 230,000 units in the fiscal year ending March 2016 in order to meet the increasing demand for SKYACTIV models that are successful globally; we will also produce approximately 50,000 units of a Toyota-brand vehicle based on the Mazda2 that we will produce from the summer of 2015.

With regard to the promotion of global alliances, in January this year, we signed an agreement on cooperation with Fiat. We will produce an open-top two-seater sports car for Fiat's Alfa Romeo brand which will be developed based on the front engine, rear drive architecture of the next-generation MX-5 and will be produced at our Hiroshima plant in Japan starting in 2015. As with the previous model, we are supplying Nissan Motor Co., Ltd. with the freshened version of the Mazda5 on an OEM basis. This is the first time SKYACTIV TECHNOLOGY has been supplied to another company.

Retail volume in Japan for the fiscal year ended March 31, 2013 increased by 5.2% year-over-year to 216,000 units, mainly due to strong sales of the Mazda CX-5 and the all-new Mazda6. On the other hand, in North America retail volume remained almost flat from the previous year at 372,000 units. In Europe, retail volume decreased by 6.2% year-over-year to 172,000 units, while sales of the CX-5 remain strong. In China, retail volume decreased by 21.5% year-over-year to 175,000 units, and sales are recovering. In other areas, retail volume increased by 13.5% year-over-year to 300,000 units through a high level of sales maintained in Australia and ASEAN countries. As a result, total global retail volume was 1.235 million units, down 1.0% from the previous fiscal year.

As for financial performance on a consolidated basis, net sales amounted to \(\xi\)2.205.3 trillion, an increase of \(\xi\)172.2 billion year-over-year or 8.5% from the last fiscal year, owing to the increase in wholesale volume and the product mix improvement. Operating results amounted to a profit of \(\xi\)53.9 billion, owing to

improvements in volume, product mix and cost. (The operating result in the last fiscal year was a loss of \$38.7 billion.) Ordinary results amounted to a profit of \$33.1 billion. (The ordinary result in the last fiscal year was a loss of \$36.8 billion.) Net result amounted to a profit of \$34.3 billion. (The net result in the last fiscal year was a loss of \$107.7 billion.)

Net cash provided by operating activities was ¥49.0 billion. (For the last fiscal year, net cash used in operating activities was ¥9.1 billion.) Net cash used in investing activities was ¥40.3 billion, mainly reflecting capital expenditure for the acquisition of tangible fixed assets and intangible fixed assets of ¥76.0 billion and the proceeds from sales of investments in subsidiaries and tangible fixed assets of ¥35.9 billion. (For the last fiscal year, net cash used in investing activities was ¥70.3 billion.) As a result, consolidated free cash flow (net of operating and investing activities) was positive ¥8.7 billion. (For the last fiscal year, consolidated free cash flow was negative ¥79.4 billion.) Net cash used in financing activities amounted to ¥57.2 billion, mainly reflecting the redemption of bonds and payment of long-term loans payable. (For the last fiscal year, net cash provided by financing activities was ¥236.5 billion.)

After deducting cash and cash equivalents from financial debt, net financial debt totaled \(\frac{4}{2}74.1\) billion, and the net debt-to-equity ratio was 55.2%. (The net-debt-to-equity ratio after the recognition of equity credit attributes of the subordinated loan was 45.0%)

Under these circumstances, as our retained earnings carried forward are negative, we regret to announce that we have decided to forgo payment of a year-end dividend for the fiscal year ended March 31, 2013. We will steadily implement our Structural Reform Plan so as to resume paying a dividend as soon as possible.

Net sales breakdown of the Mazda Group

Item	Domestic		Overseas		Total	
Item	Units	Amount	Units	Amount	Units	Amount
	units	¥ million	units	¥ million	Units	¥ million
Vehicles	225,683	364,654	827,579	1,389,196	1,053,262	1,753,850
Knockdown Parts (Overseas)	_	_	_	55,938		55,938
Parts	_	46,370	_	143,379	_	189,749
Other	_	177,018	_	28,715	_	205,733
Total	_	588,042	_	1,617,228		2,205,270

Net sales breakdown of the Company

Item	Domestic		Export		Total	
Item	Units	Amount	Units	Amount	Units	Amount
	units	¥ million	units	¥ million	units	¥ million
Vehicles	228,977	336,601	770,375	1,130,619	999,352	1,467,221
Knockdown Parts (Overseas)		_		86,091		86,091
Parts	_	57,995		60,714	_	118,710
Other	_	5,615	_	17,129	_	22,744
Total	_	400,212		1,294,553	_	1,694,765

### (2) Capital investment

We have promoted efficient capital investment with particular priority on the establishment of global production footprints and investment in next-generation products, environmental and safety technologies. At the same time, we have accelerated further cost improvement through "Monotsukuri Innovation." As a result, capital investment amounted to ¥77.2 billion on a consolidated basis. (Capital investment for the previous fiscal year was ¥78.0 billion.)

### (3) Financing

We borrowed \(\frac{4}{2}\).7 billion in long-term loans during the fiscal year ended March 31, 2013.

### (4) Issues to be addressed

In February 2012, we announced a Structural Reform Plan to strengthen our Framework for Medium- and Long-term Initiatives in order to respond to the harsh external environment and ensure future growth. Since the announcement of the plan, we have aggressively promoted structural reforms with SKYACTIV TECHNOLOGY as the linchpin.

Although the harsh external environment is expected to continue, we will sustain the current momentum and further advance and accelerate the Structural Reform Plan so that we can advance to the next stage.

The principal measures set forth in the Structural Reform Plan and its progress are as follows:

### 1. Business innovation through SKYACTIV TECHNOLOGY

We are launching new vehicles equipped with the new-generation SKYACTIV TECHNOLOGY, which delivers the ultimate improvement in the vehicle's base technology. To these base technologies, we are gradually adding electric device technologies in our call Building Block Strategy.

Our SKYACTIV TECHNOLOGY has received excellent feedback and has had a high reputation from various quarters since its launch, which continuously boosts the value of the Mazda brand. The Mazda

CX-5, the first model fully equipped with SKYACTIV TECHNOLOGY, has received high praise for its styling based on Mazda's new "KODO" design theme as well as vehicle dynamics that combine driving performance and fuel economy. In November of last year, the CX-5 was named the Japan 2012-2013 Car of the Year award. On the sales front, the CX-5 became a big hit, significantly contributing to profitability minimizing incentives as well as improving residual value. Starting in Japan, we globally launched the all-new Mazda6 as the second of Mazda's new generation of products which incorporate both the full range of SKYACTIV TECHNOLOGY and the new "KODO" design theme. Sales of the Mazda6 have exceeded our initial sale plan since the vehicle's launch. In particular, like the CX-5, the SKYACTIV-D 2.2 clean diesel engine models have received high praise, creating a new market for clean diesel in Japan.

Using SKYACTIV, we will advance product strength, the brand, and design, while building a cost structure that can respond to a strong yen environment. This will also drive our business innovation.

### 2. Accelerate further cost improvement through Monotsukuri Innovation

We are accelerating further cost improvement actions through Monotsukuri Innovation while simultaneously improving vehicles' performance.

Cost improvement of new-generation products, starting with the CX-5 and continuing with the all-new Mazda6, is proceeding according to plan. In addition to the improvement in product marketability, we are also steadily making progress in vehicle development that is profitable even in a strong yen environment. We have also reinforced our business structure against exchange fluctuations by promoting optimum global procurement and expanding sourcing in foreign currencies.

### 3. Reinforce business in emerging countries and establish global production footprints

To aim at an increase in retail volume in emerging markets, we have achieved steady results of increase in sales and expansion of production bases in the markets. At the same time, we have accelerated our actions to establish global production footprints.

In Russia, we established a joint venture company with Sollers. Following the launch of production of the CX-5 last October, we began producing the all-new Mazda6 in Russia. In China, to meet market needs and strengthen business through optimizing business structure and the operational system, we restructured the joint venture company. In Thailand, in addition to the expansion of production capacity at the vehicle plant, we decided to construct a transmission plant in order to meet the increasing demand for SKYACTIV models and to establish stronger global production footprints. In Malaysia, we established a joint venture company with Bermaz and started local production (consignment production) of the CX-5, following the local production of the Mazda3. The construction of our plant in Mexico is also progressing smoothly. We decided to further increase production capacity from the original 140,000 to 230,000 units in order to produce a Toyota-brand vehicle and to meet the increasing demand for SKYACTIV models that are successful globally.

We will steadily promote the establishment of well-balanced production footprints globally, while maintaining domestic production at a certain level.

### 4. Promote Global Alliance

In order to strengthen the Mazda brand, we are proactively pursuing an alliance strategy to build appropriate and complementary relationships in individual products, technologies, and regions.

Following the licensing of hybrid system technology from Toyota Motor Corporation, we will start the production of a Toyota-brand vehicle at our Mexico plant from the summer of 2015. In addition, we

signed the agreement on cooperation with Fiat. We will produce an open-top two-seater sports car at our Hiroshima plant in Japan. We are also supplying Nissan Motor Co., Ltd. with a SKYACTIV-equipped model on an OEM basis. Through this OEM supply, we aim to improve our business efficiency. We are also planning to start sales of light automobiles with three rows of seats, which Suzuki Motor Corporation will supply in Indonesia.

The business indices for the fiscal year ending March 2016, which we announced in the Structural Reform Plan to strengthen our Framework for Medium- and Long-term Initiatives, are as follows:

Global sales volume:
Consolidated operating profit:
Consolidated operating return on sales:
6% or more

We would like to ask for the continued support and guidance of all shareholders going forward.

Please note that business indicators and other projections are based on certain assumptions made by the Mazda Group as of March 31, 2013. These may differ from the actual results, and the achievement of such projections is not guaranteed in any way.

### (5) Assets and business results

(i) The Mazda Group

Item	Business Terms	144th Term (from April 2009 to March 2010)	145th Term (from April 2010 to March 2011)	146th Term (from April 2011 to March 2012)	147th Term (current term) (from April 2012 to March 2013)
Net sales	(Millions of yen)	2,163,949	2,325,689	2,033,058	2,205,270
Ordinary income (loss)	(Millions of yen)	4,644	36,862	(36,817)	33,087
Net income (loss)	(Millions of yen)	(6,478)	(60,042)	(107,733)	34,304
Net income (loss) per share	(yen)	(4.26)	(33.92)	(57.80)	11.48
Total assets	(Millions of yen)	1,947,769	1,771,767	1,915,943	1,978,567
Equity	(Millions of yen)	509,815	430,539	474,429	513,226
Equity per share	(yen)	286.92	242.24	156.85	166.04

- Notes: 1. A net loss was recognized in the 145th term mainly as a result of extraordinary losses such as loss on disaster, the Great East Japan Earthquake and reduction of a portion of deferred tax assets.
  - 2. The company posted ordinary loss and net losses for the 146th term as the result of a deterioration in volume and mix, the impact of the strong yen, losses on asset impairment as well as the writing-off of deferred tax assets.
  - 3. Details for the 147th term are as described in the preceding "(1) Progress and results of business activities."

(ii) The Company

Item	Business Terms	144th Term (from April 2009 to March 2010)	145th Term (from April 2010 to March 2011)	146th Term (from April 2011 to March 2012)	147th Term (current term) (from April 2012 to March 2013)
Net sales	(Millions of yen)	1,651,525	1,777,324	1,538,578	1,694,765
Ordinary income (loss)	(Millions of yen)	6,895	69,809	(57,503)	48,443
Net income (loss)	(Millions of yen)	(16,480)	(39,707)	(139,523)	11,107
Net income (loss) per share	(yen)	(10.84)	(22.43)	(74.85)	3.72
Total assets	(Millions of yen)	1,774,151	1,569,695	1,743,567	1,781,185
Equity	(Millions of yen)	529,229	482,792	498,559	498,145
Equity per share	(yen)	298.71	272.47	166.70	166.65

### (6) Principal business (as of March 31, 2013)

The principal business of the Mazda Group is production and sales of the following products.

Segment	Main Products		
Vehicles	[Passenger vehicles] RX-8, Mazda6, MX-5, Mazda3, Mazda8, CX-9, CX-7, CX-5, Mazda5, Biante, Verisa, Mazda2, Carol, Flair, Flair Wagon, Scrum Wagon, AZ-Offroad [Trucks] Titan, BT-50, Bongo, Familia Van, Scrum		
Knockdown Parts (Overseas)	Parts for overseas assembly operations		
Parts	Various after-sales service parts for domestic and overseas markets		
Others	Machine tools, materials for casting, etc.		

(7) Principal offices and plants (as of March 31, 2013)

Category	Facility name	Location and address
Company	Head Office and Hiroshima Plant	Fuchu-cho, Aki-gun, Hiroshima
	Tokyo Office	Chiyoda-ku, Tokyo
	Hofu Plant	Hofu-shi, Yamaguchi
	Miyoshi Plant	Miyoshi-shi, Hiroshima
	Mazda R&D Center Yokohama	Kanagawa-ku, Yokohama-shi
Subsidiaries	Mazda Motor of America Inc.	U.S.A.
	Mazda Canada Inc.	Canada
	Mazda Motor Manufacturing de Mexico S.A.de C.V.	Mexico
	Mazda Motor Europe GmbH	Germany
	Mazda Motor Logistics Europe N.V.	Belgium
	Mazda Motors (Deutschland) GmbH	Germany
	Mazda Motors UK Ltd.	U.K.
	Mazda Motor Rus, OOO	Russia
	Mazda Australia Pty Ltd.	Australia
	Mazda Motor (China) Co., Ltd.	China
	Mazda Powertrain Manufacturing (Thailand) Co., Ltd.	Thailand
	Kanto Mazda Co., Ltd.	Itabashi-ku, Tokyo
	Tokai Mazda Co., Ltd.	Mizuho-ku, Nagoya
	Kansai Mazda Co., Ltd.	Naniwa-ku, Osaka
	Kyushu Mazda Co., Ltd.	Hakata-ku, Fukuoka
	Mazda Autozam Inc.	Fuchu-cho, Aki-gun, Hiroshima
	Mazda Parts Co., Ltd.	Higashi-ku, Hiroshima
	Kurashiki Kako Co., Ltd.	Kurashiki-shi, Okayama
	Malox Co., Ltd.	Minami-ku, Hiroshima
	Mazda Chuhan Co., Ltd.	Minami-ku, Hiroshima
	Mazda Motor International Co., Ltd.	Fuchu-cho, Aki-gun, Hiroshima
Affiliates	AutoAlliance International, Inc.	U.S.A.
	AutoAlliance (Thailand) Co., Ltd.	Thailand
	Changan Mazda Automobile Co., Ltd.	China
	Changan Ford Mazda Engine Co., Ltd.	China
	FAW Mazda Motor Sales Co., Ltd.	China
	Mazda Sollers Manufacturing Rus LLC	Russia
	Toyo Advanced Technologies Co., Ltd.	Minami-ku, Hiroshima
	SMM Auto Finance, Inc.	Chuo-ku, Osaka

## (8) Employees (as of March 31, 2013) (i) The Mazda Group

Number of employees	Change from previous year	
37,745	128	

Note: The above number of employees is calculated except for the loan employee.

(ii) The Company

Г				
	Number of employees	Change from previous year	Average age	Average years of employment
	20,566	(297)	39.7 years old	15.8 years

Notes: 1. The number of employees is calculated except for the loan employees.

2. The number of employees does not include 1,096 temporary employees, etc.

# (9) Principal parent companies and subsidiaries (as of March 31, 2013) (i) Principal parent companies

Not applicable

(ii) Principal subsidiaries

(II) Fillicipal subsidiaries			T
Name	Capital Stock	Company's Equity Participation (%)	Principal Business
Mazda Motor of America Inc.	US\$240 million	100.0	Sales of vehicles and parts
Mazda Canada Inc.	C\$111 million	100.0	Sales of vehicles and parts
Mazda Motor Manufacturing de Mexico S.A.de C.V.	MXN6,542 million	70.0	Manufacturing and sales of vehicles
Mazda Motor Europe GmbH	Euro26 thousand	*100.0	Supervision of the overall European market
Mazda Motor Logistics Europe N.V.	Euro72 million	100.0	Sales of vehicles and parts
Mazda Motors (Deutschland) GmbH	Euro18 million	*100.0	Sales of vehicles and parts
Mazda Motors UK Ltd.	£4 million	*100.0	Sales of vehicles and parts
Mazda Motor Rus, OOO	RUB314 million	100.0	Sales of vehicles and parts
Mazda Australia Pty Ltd.	A\$31 million	100.0	Sales of vehicles and parts
Mazda Motor (China) Co., Ltd.	RMB78 million	100.0	Supervision of the overall China market
Mazda Powertrain Manufacturing (Thailand) Co., Ltd.	THB1,306 million	100.0	Manufacturing and sales of automobile parts
Kanto Mazda Co., Ltd.	¥3,022 million	100.0	Sales of vehicles and parts
Tokai Mazda Co., Ltd.	¥2,110 million	100.0	Sales of vehicles and parts
Kansai Mazda Co., Ltd.	¥950 million	100.0	Sales of vehicles and parts
Kyushu Mazda Co., Ltd.	¥826 million	100.0	Sales of vehicles and parts
Mazda Autozam Inc.	¥1,725 million	100.0	Sales of vehicles and parts
Mazda Parts Co., Ltd.	¥1,018 million	99.7	Sales of automobile parts
Kurashiki Kako Co., Ltd.	¥310 million	75.0	Manufacturing and sales of automobile parts
Malox Co., Ltd.	¥490 million	100.0	Transportation of vehicles and parts
Mazda Chuhan Co., Ltd.	¥1,500 million	100.0	Sales of used vehicles
Mazda Motor International Co., Ltd.	¥115 million	100.0	Sales of vehicles

- Notes: 1. \* includes indirect ownership.
  - 2. The number of consolidated subsidiaries of the Company is 56.
  - 3. Mazda Powertrain Manufacturing (Thailand) Co., Ltd. is a principal subsidiary founded in the fiscal year ended March 31, 2013.
  - 4. Malox Co., Ltd changed its name to Mazda Logistics Co., Ltd. on April 1, 2013.
  - 5. Mazda sold some of the stock of Toyo Advanced Technologies Co., Ltd., which was a consolidated subsidiary at the end of the previous consolidated accounting period, during the fiscal year ended March 31, 2013. As a result, it is listed as a principal affiliate.

(iii) Principal affiliates

Name	Capital Stock	Company's Equity Participation (%)	Principal Business
AutoAlliance International, Inc.	US\$760 million	50.0	Manufacturing and sales of vehicles
AutoAlliance (Thailand) Co., Ltd.	THB8,435 million	50.0	Manufacturing and sales of vehicles
Changan Mazda Automobile Co., Ltd.	RMB698 million	50.0	Manufacturing and sales of vehicles
Changan Ford Mazda Engine Co., Ltd.	RMB1,573 million	25.0	Manufacturing and sales of automobile engines
FAW Mazda Motor Sales Co., Ltd.	RMB125 million	40.0	Sales of vehicles and parts
Mazda Sollers Manufacturing Rus LLC	RUB1,500 million	50.0	Manufacturing and sales of vehicles
Toyo Advanced Technologies Co., Ltd.	¥3,000 million	30.0	Manufacturing and sales of machine tools
SMM Auto Finance, Inc.	¥7,700 million	40.0	Automobile sales finance

Notes: 1. The number of equity-method companies of the Company is 15.

- 2. Changan Ford Mazda Automobile Co., Ltd., which was a consolidated subsidiary at the end of the previous consolidated accounting period, was divided into two companies, Changan Mazda Automobile Co., Ltd. and Changan Ford Automobile Co., of which Changan Mazda Automobile Co., Ltd., which is in a joint venture with the Company, is listed as a principal affiliate.
- 3. Mazda Sollers Manufacturing Rus LLC was established during the current term as a joint venture with OJSC Sollers and is listed as a principal affiliate.

(10) Major Creditors (as of March 31, 2013)

Creditor	Balance of Borrowings (¥ million)
Sumitomo Mitsui Banking Corporation	128,862
Development Bank of Japan Inc.	97,544
Sumitomo Mitsui Trust & Banking Co., Ltd.	62,400
Hiroshima Bank, Ltd.	46,474
Yamaguchi Bank, Ltd.	37,130
Mizuho Corporate Bank, Ltd.	20,919
Mitsubishi UFJ Trust and Banking Corporation	18,180
Momiji Bank, Ltd.	14,505
Chugoku Bank, Ltd.	12,055
Nishi-Nippon City Bank, Ltd.	11,850

### (11) Others

Mazda formed a global partnership with the Ford Motor Company in 1979, and since then both companies have further developed and strengthened their cooperative relationship. An agreement was concluded in 1996 to further bolster that relationship with an increase in Ford's equity in Mazda's total shares outstanding to 33.4%. On November 19, 2008, Ford sold a portion of its shareholding, reducing its stake in Mazda to 13.8%. Subsequently, Mazda carried out a capital increase by means of public offering; the payment date was October 21, 2009. Mazda also carried out a capital increase by means of third-party allotment; the payment date was November 12, 2009. As a consequence of these capital increases, Ford's shareholding was reduced to 11.0% of Mazda's total shares outstanding. On November 19, 2010, Ford sold a part of its stake in Mazda. As a consequence, Ford owned 3.5% of Mazda's outstanding shares. Further, Mazda carried out a capital increase by means of public offering; the payment date was March 12, 2012. Mazda also carried out a capital increase by means of third-party allotment; the payment date was March 27, 2012. Though Ford's stake in Mazda decreased to 2.1% as a result of aforementioned capital increase, Ford is still one of Mazda's largest shareholders and, as such, the two companies have agreed to continue their strategic partnership. Mazda and Ford will continue to collaborate on areas of mutual benefit, such as key joint ventures, joint projects, and exchange of technology information.

2. Status of Shares (as of March 31, 2013)

(1) Total number of shares authorized to be issued:

(2) Total number of shares outstanding:

(3) Number of shareholders:

6,000,000,000 shares 2,999,377,399 shares

125,596 (increased by 9,121 from previous year)

(4) Major shareholders:

Name	No. of shares held (thousands)	Shareholding Ratio (%)
Japan Trustee Services Bank, Ltd. (Trust Account)	139,844	4.7
The Master Trust Bank of Japan, Ltd. (Trust Account)	134,436	4.5
Sumitomo Mitsui Banking Corporation	64,287	2.2
Ford Motor Company	62,313	2.1
The Chase Manhattan Bank, N.A. London SECS Lending Omnibus Account	55,952	1.9
ITOCHU Corporation, Ltd.	53,411	1.8
Sumitomo Corporation, Ltd.	53,409	1.8
State Street Bank and Trust Company 505225	48,488	1.6
Morgan Stanley & Co. LLC	40,998	1.4
Mitsui Sumitomo Insurance Co., Ltd.	40,683	1.4

Note: The calculation for the shareholding ratio excludes treasury stock (10,178,030 shares)

### 3. Status of Stock Acquisition Rights

### (1) Status of Stock Acquisition Rights as of the end of the fiscal term

Resolution at the Ordinary General Meeting of Shareholders on June 25, 2008

•Outline of the 7th Stock Acquisition Rights

Number of Stock Acquisition Rights	210 units
Type and number of shares to be issued or transferred upon the exercise of the Stock Acquisition Rights	210,000 shares of common stock
Issue Price of the Stock Acquisition Rights	Without charge
Amount to be paid per share at the exercise of the Stock Acquisition Rights	¥547 per share (Note)
Exercise period for the Stock Acquisition Rights	July 1, 2010 through June 30, 2013

Note: 1. With the consent of the holders of Stock Acquisition Rights, a part of the 2,012 stock acquisition rights issued (the number of shares associated with these stock acquisition rights issued being 2,012,000) were acquired without consideration and duly cancelled on June 27, 2012.

No. of cancelled stock acquisition rights: 1,802 units

No. of shares associated with the stock acquisition rights cancelled: 1,802,000 shares

2. The payment per share upon the exercise of stock acquisition rights was adjusted in conjunction with a public stock offering with the stock payment date of October 21, 2009, a new share allocation to third parties with the stock payment date of November 12, 2009, a public stock offering with the stock payment date of March 12, 2012 and a new share allocation to third parties with the stock payment date of March 27, 2012. The amount after the adjustment is shown above.

**Stock acquisition rights held by Directors and Audit & Supervisory Board Members** Not applicable

(2) Status of Stock Acquisition Rights issued to employees, etc. during the fiscal term Not applicable

### 4. Corporate Officers

(1) Directors and Audit & Supervisory Board Members

Position	Name	Responsibilities in the Company and important offices concurrently held
Panragantativa Director	Takashi Yamanouchi	President and CEO
Representative Director and Chairman of the Board	Takasni Yamanouchi	Chairman, The Mazda Foundation
Representative Director	Kiyoshi Ozaki	Executive Vice President and CFO
		Assistant to President; Oversight of Corporate Planning Domain; In charge of Financial Services and Global Auditing
Representative Director	Seita Kanai	Executive Vice President Assistant to President; In charge of promoting Mono Tsukuri Innovation, Brand Enhancement and Quality Assurance
Director	Yuji Harada	Senior Managing Executive Officer
		In charge of CSR, Environment and Corporate Communications; Assistant to the CFO; Assistant in charge of Fleet Sales
Director	Akira Marumoto	Senior Managing Executive Officer
		In charge of Corporate Planning, Profit Control, Product Strategy, Corporate Brand Enhancement and Cost Innovation
Director	Masamichi Kogai	Senior Managing Executive Officer
		Oversight of Production and Purchasing;
		In charge of Business Logistics and IT Solution; Assistant to the Officer in charge of promoting
Discotor	Hirotaka Kanazawa	Mono Tsukuri Innovation
Director	Hirotaka Kanazawa	Senior Managing Executive Officer In charge of R&D Assistant to the Officer in charge of promoting Mono Tsukuri Innovation; President, Mazda Engineering & Technology
Director	Yuji Nakamine	Co., Ltd. Senior Managing Executive Officer Oversight of Global Marketing, Sales and Customer Service; In charge of Customer Tsunagari Innovation;
Director	Ichiro Sakai	President, Mazda South East Asia Ltd. Attorney-at-law
		Outside Audit & Supervisory Board Member, Kewpie Corporation
Director	Taizo Muta	
Audit & Supervisory Board Member (full-time)	Junichi Yamamoto	
Audit & Supervisory Board Member (full-time)	Kazuyuki Mitate	
Audit & Supervisory Board Member	Isao Akaoka	Chairman and President, Prefectural University of Hiroshima
Audit & Supervisory Board Member	Masahide Hirasawa	Representative Director and Chairman of the Board The Royal Hotel, Ltd.
		Outside Audit & Supervisory Board Member, Asahi Broadcasting Corporation
Audit & Supervisory Board Member	Takao Hotta	Representative Director and President, Osaka Securities Finance Company, Ltd.
		Outside Director, ODK Solutions Company, Ltd.  (Positions and responsibilities are as of March 31, 2013)

(Positions and responsibilities are as of March 31, 2013)

Notes:

- 1.Directors Mr. Ichiro Sakai and Mr. Taizo Muta are Outside Directors. In accordance with the requirements of the Tokyo Stock Exchange Inc., the Company has designated each person to be Independent Directors and has reported to the relevant stock exchanges of this designation.
- 2.Audit & Supervisory Board Members Mr. Isao Akaoka, Mr. Masahide Hirasawa and Takao Hotta are Outside Audit & Supervisory Board Members. In accordance with the requirements of the Tokyo Stock Exchange Inc., the Company has designated each person to be Independent Audit & Supervisory Board Members and has reported to the relevant stock exchanges of this designation.
- 3.Mr. Isao Akaoka, Audit & Supervisory Board Member, has obtained considerable expert knowledge in finance and accounting through his current position as Chairman and President of Prefectural University of Hiroshima, and through his earlier career as an educator in business management as a Professor of the Faculty of Economics, Kyoto University and a Vice-President of the same institution. On March 31, 2013, Mr. Akaoka resigned his post as Chairman and President of the Prefectural University of Hiroshima, and on April 1, 2013 he became Director and Vice Principal of the Nagoya Ishida Educational Foundation.
- 4. Mr. Masahide Hirasawa, Audit & Supervisory Board Member, has obtained considerable expert knowledge in finance and accounting through his earlier career as Vice-President, Executive Officer, and Audit & Supervisory Board Member (part-time) of Sumitomo Mitsui Banking Corporation and as a full-time Audit & Supervisory Board Member at Sumitomo Mitsui Financial Group Inc.
- 5.Mr. Takao Hotta, Audit & Supervisory Board Member, has considerable knowledge of finance and accounting obtained while serving in key posts with the Ministry of Finance, as representative director and vice president of Japan Tobacco, Inc. and in his present post as representative director and president of Osaka Securities Finance Company, Ltd.
- 6. The Company has no major business transactions or relationships with Kewpie Corporation, the Prefectural University of Hiroshima, Nagoya Ishida Educational Foundation, The Royal Hotel, Ltd., Asahi Broadcasting Corporation, Osaka Securities Finance Company, Ltd. or ODK Solutions Company, Ltd.

7. Director who retired during the fiscal term is as follows:

Name	Retirement Date	Reason	Positions and Responsibilities in the Company and Important Offices Concurrently Held at the Time of Retirement
Thomas A.H. Pixton	June 27, 2012	Expiry of term of office	Representative Director Senior Managing Executive Officer Assistant to President; Oversight of Ford Relationship

(2) Total amount of compensation payable to Directors and Audit & Supervisory Board Members

Category	Number of persons	Compensation (¥million)
Directors	11	452
Audit & Supervisory Board Members	5	102
Total (incl. Outside Directors and Outside Audit & Supervisory Board Members)	16 (5)	554 (65)

- Notes: 1. The above number of persons includes one Director who retired at the conclusion of the 146th Ordinary General Meeting of Shareholders held on June 27, 2012.
  - 2. The above compensation for Directors does not include the employee salary for employee-directors. However, none of the above eleven (11) Directors are employee-directors.
  - 3. By resolution of the 141st Ordinary General Meeting of Shareholders held on June 26, 2007, the annual compensation for Directors is to be payable within the limit of \(\xi\$1,200 million (excluding employee salary).
  - 4. By resolution of the 141st Ordinary General Meeting of Shareholders held on June 26, 2007, the annual compensation for Audit & Supervisory Board Members is to be payable within the limit of ¥240 million.

(3) Matters concerning Outside Corporate Officers

Category	Name	Main activities
Director	Ichiro Sakai	He has attended 16 out of 16 meetings of the Board of Directors held during the fiscal year.  He has contributed to further strengthening the board of directors' oversight of operations and achieving greater management transparency by expressing his opinion and giving advice making use of his extensive experience as a lawyer and through his participation in the board's decision-making by expressing his opinion from an independent perspective during deliberations on important management issues.
Director	Taizo Muta	He has attended 15 out of 16 meetings of the Board of Directors held during the fiscal year.  He has contributed to further strengthening the board of directors' oversight of operations and achieving greater management transparency by expressing his opinion and giving advice making use of his extensive experience as a researcher and university administrator and through his participation in the board's decision-making by expressing his opinion from an independent perspective during deliberations on important management issues.
Audit & Supervisory Board Member	Isao Akaoka	He attended 14 out of 16 meetings of the Board of Directors and 14 out of 16 meetings of the Audit & Supervisory Board held during the fiscal year. He made necessary inquiries regarding the agenda and matters reported, and expressed his opinions and audit views mainly from his viewpoints as a university administrator and his specialized knowledge of business administration.  He participated in the Audit & Supervisory Board meetings by receiving reports from the full-time Audit & Supervisory Board Members on the status and results of their auditing, expressing his viewpoints as Outside Audit & Supervisory Board Member, and exchanging opinions actively. He also heard from Directors and Executive Officers about the performance of their duties.
Audit & Supervisory Board Member	Masahide Hirasawa	He attended 15 out of 16 meetings of the Board of Directors and 15 out of 16 meetings of the Audit & Supervisory Board held during the fiscal year. He made necessary inquiries regarding the agenda and matters reported, and expressed his opinions and audit views mainly from a managerial viewpoint. He participated in the Audit & Supervisory Board meetings by receiving reports from the full-time Audit & Supervisory Board Members on the status and results of their auditing, expressing his viewpoints as Outside Audit & Supervisory Board Member, and exchanging opinions actively. He also heard from Directors and Executive Officers about the performance of their duties.

held during the fiscal year. He made necessary inquiried regarding the agenda and matters reported, and expressed his opinions and audit views mainly from a managerial viewpoint. He participated in the Audit & Supervisory Board meetings be receiving reports from the full-time Audit & Supervisor. Board Members on the status and results of their auditing expressing his viewpoints as Outside Audit & Supervisor. Board Member, and exchanging opinions actively. He also	Audit & Supervisory Board Member	Takao Hotta	He attended 13 out of 16 meetings of the Board of Directors and 13 out of 16 meetings of the Audit & Supervisory Board held during the fiscal year. He made necessary inquiries regarding the agenda and matters reported, and expressed his opinions and audit views mainly from a managerial viewpoint. He participated in the Audit & Supervisory Board meetings by receiving reports from the full-time Audit & Supervisory Board Members on the status and results of their auditing, expressing his viewpoints as Outside Audit & Supervisory Board Member, and exchanging opinions actively. He also heard from Directors and Executive Officers about the
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- Notes: 1. In addition to the above, the Outside Directors and Outside Audit & Supervisory Board Members actively engage in various activities such as attending meetings with representative directors and events held by the company as well as writing comments based on their outside perspective and extensive knowledge, which are posted on the company's website for employees. They also offer comments as appropriate in order to enhance and strengthen the company's corporate governance.
  - 2. There are no facts that would indicate, according to Article 124, Paragraph 3 of the Ordinance for Enforcement of the Companies Act, that any Outside Directors or Outside Audit & Supervisory Board Members are relatives within the third degree of any of the executive directors or employees of the Company, or that any specially related business or the equivalent has been established or conducted.
  - 3. The Company and the Outside Directors and Outside Audit & Supervisory Board Members have concluded the Liability Limitation Agreement stipulated in Article 427, Paragraph 1 of the Companies Act with maximum liability stipulated in Article 425, Paragraph 1 of the same.

### **Accounting Auditor**

(1) Name of Accounting Auditor KPMG AZSA, LLC

### (2) Amount of compensation to the Accounting Auditor for the fiscal year

(i) Amount of compensation to the Accounting Auditor for the fiscal year of the Company

	Compensation (¥million)
Compensation to the Accounting Auditor concerning the operation prescribed	206
in Article 2, Paragraph 1 of the Certified Public Accountants Law	200
Compensation to the Accounting Auditor concerning the operation not	
prescribed in Article 2, Paragraph 1 of the Certified Public Accountants Law	_
Total	206

Note: The audit contract between the Company and the Accounting Auditor does not separate the compensation for the audit prescribed by the Companies Act from the compensation for the audit prescribed by the Financial Instruments and Exchange Act, hence these two forms of compensation cannot be separated. Therefore, the above amount represents the total of these compensations.

(ii) The total compensation to be paid or payable to the Accounting Auditor by the Company and its Consolidated Subsidiaries ¥281 million

### (3) Subsidiaries audited by Accounting Auditors other than the above

Among the principal subsidiaries of the Company, Mazda Motor of America Inc., Mazda Canada Inc., Mazda Motor Manufacturing de Mexico S.A. de C.V., Mazda Motor Europe GmbH, Mazda Motor Logistics Europe N.V., Mazda Motors (Deutschland) GmbH, Mazda Motors UK Ltd., Mazda Motor Rus, OOO, Mazda Australia Pty Ltd., and Mazda Motor (China) Co., Ltd. are audited by other Accounting Auditors.

### (4) Policy for determining the dismissal or non-reappointment of an Accounting Auditor

If, apart from any cases arising for any reason of the Company, any of the situations prescribed in each item of Article 340, Paragraph 1 of the Companies Act applies to the Accounting Auditor and the company deems there to be no improvement in such situation, or any situation disturbs the audit of the Company, such as a suspension of audit operations by order of competent authorities, the Audit & Supervisory Board of the Company will accordingly study the dismissal or non-reappointment of the Accounting Auditor. If the Audit & Supervisory Board considers the dismissal or non-reappointment to be appropriate, it shall, by resolution of the Audit & Supervisory Board, request the Board of Directors to submit to a General Meeting of Shareholders an agendum to propose dismissal or non-reappointment of the Accounting Auditor.

Items related to the creation of a system to ensure that directors execute their duties in conformance with laws and regulations and the articles of incorporation and of other systems necessary to ensure the appropriateness of operations of public companies

### (1) System for the management of information related to directors' execution of duties

Minutes for the meetings of shareholders, the board of directors and the executive committee; ringi forms; documents related to decisions; and other information related to the execution of directors' duties shall be properly stored and managed in accordance with laws and regulations, the articles of incorporation and all other related internal regulations, and the Audit & Supervisory Board Members shall be allowed to review this information upon request.

### (2) Regulations and other systems related to the risk of loss

- (i) Individual business risks shall be managed by the relevant divisions, and company-level risks shall be managed by the divisions in charge in accordance with basic risk management policy and other related internal regulations.
- (ii) In the event of serious management situations or emergencies such as disasters, appropriate measures such as establishing an emergency headquarters shall be taken in accordance with internal regulations as necessary.
- (iii) The officer and department in charge of the promotion of risk management throughout the company shall be stipulated, and risk management shall be further strengthened and enhanced by activities such as setting an agenda of priority issues for the Risk Compliance Committee and checking and evaluating the risk management in each department.

### (3) System to ensure that directors execute their duties efficiently

- (i) In order to meet business plan targets, activities shall be carried out in each area of operations in accordance with the medium- and long-term management plan and the annual fiscal year business plan.
- (ii) All items related to operations that must be submitted to the board as set forth in the Board of Directors Regulations shall be submitted at a board of directors meeting.
- (iii) Daily operations shall be carried out efficiently in accordance with the division of duties among executive officers based on the Administrative Authority Regulations, Work Allocation Regulations and any other related internal regulations or by delegating authority to the executive officers.

## (4) System to ensure that directors and employees execute their duties in conformance with laws and regulations and the articles of incorporation

- (i) In order to further strengthen the oversight function of the board of directors and achieve greater management transparency, independent outside directors shall be appointed.
- (ii) The execution of duties by directors and other corporate officers and employees shall be carried out so as to ensure compliance with laws and regulations and the articles of incorporation in accordance with the compliance system in which an officer in charge of compliance shall be appointed, and each divisional manager shall be responsible for the promotion of compliance under the Mazda Corporate Code of Ethics.
- (iii) The promotion of compliance shall be based on company-wide promotion policies deliberated on by the Risk Compliance Committee and administered by the division that administers compliance throughout the company.
- (iv) Confusion or questions related to the interpretation or content of the Mazda Corporate Code of Ethics or questions about conflicts with the Mazda Corporate Code of Ethics shall first be directed to the person's supervisor. If the issue remains unresolved, the question shall be directed to the division that administers compliance throughout the company.
- (v) When employees learn of facts related to violations of laws or regulations, they shall report such facts to their supervisors immediately. Employees who believe the matter will not be resolved by reporting it to their supervisors shall report such facts to the Mazda Global Hotline immediately. The Mazda Global Hotline shall be set up either in the division that administers compliance throughout the company or by a third party (a lawyer). Neither persons who report facts related to violations of laws or regulations nor those who cooperate in an investigation shall be subject to retaliation or unfavorable treatment.

## (5) System to ensure the appropriateness of operations of public companies, their subsidiaries and business groups formed by subsidiaries

In order to assure appropriateness of the operation of the Mazda Group, cooperation and control based on internal regulations, introduction of the risk management system and compliance system to group companies, implementation of group company audits and cooperation between Audit & Supervisory Board Members through meetings of the full-time Audit & Supervisory Board Members of the major companies in the Mazda Group shall be carried out.

## (6) Items related to the assignment of employees to assist Audit & Supervisory Board Members in their work in the case that such a request is made

Employees shall be assigned to the organization to assist the Audit & Supervisory Board Members with their work, and they shall not be subject to the guidance or directives of directors.

### (7) Items related to the independence of the aforementioned employees from directors

The transfer and evaluation of the employees of the organization to assist the Audit & Supervisory Board Members with their work shall be carried out by the Human Resources Dept. after prior discussion with the full-time Audit & Supervisory Board Members.

## (8) System for reports to Audit & Supervisory Board Members by directors and employees and for other reports to Audit & Supervisory Board Members

- (i) When directors or executive officers discover facts that may result in significant harm to the company, they shall report such facts to the Audit & Supervisory Board Members immediately.
- (ii) Directors and executive officers shall report to the Audit & Supervisory Board Members on serious lawsuits and disputes, changes in accounting policy, major accidents, administrative punishment by the authorities or other items that are to be discussed by the Audit & Supervisory Board with the directors or executive officers even if they are not facts that may result in significant harm to the company.
- (iii) The division that administers compliance throughout the company shall regularly report to the Audit & Supervisory Board Members on reports made to the Mazda Global Hotline.

### (9) Other systems to ensure that Audit & Supervisory Board Members can conduct their audits effectively

- (i) Each Audit & Supervisory Board Member shall audit directors' execution of duties in accordance with the annual report prepared by the Audit & Supervisory Board.
- (ii) The full-time Audit & Supervisory Board Members shall attend important meetings such as meetings of the Executive Committee.
- (iii) Close cooperation shall be maintained between the Audit & Supervisory Board Members or the Audit & Supervisory Board and the internal auditing department and the accounting auditor by holding regular meetings.
- (iv) The Audit & Supervisory Board Members shall communicate with the directors, executive officers and the general managers of major departments through meetings and hearings on the execution of duties.
- (v) Cooperation shall be maintained by holding Audit & Supervisory Board Member meeting of our group regularly with the full-time Audit & Supervisory Board Members of the major companies in the Mazda Group and by sharing information with them.

### (10) Basic philosophy on the elimination of anti-social forces

The Mazda Group shall have no connection with anti-social forces or groups nor carry out any acts to facilitate the activities of such forces or groups. In the event of unreasonable demands from anti-social forces or groups, these shall be dealt with firmly, including systematic efforts in cooperation with external bodies such as the police or lawyers as necessary.

All fractions of the amounts in this business report are rounded off to the nearest units. All fractions of the numbers of shares are rounded down to the nearest units.

### **Consolidated Balance Sheet**

(As of March 31, 2013)

ASSETS		LIABILITIES		
Account title	Amount	Account title	Amount	
	Mil.yen		Mil.yen	
Current Assets	1,027,477	Current Liabilities	758,912	
Cash and time deposits	301,133	Trade notes and accounts payable	279,642	
Trade notes and accounts receivable	171,770	Short-term loans payable	97,833	
Securities	144,871	Long-term loans payable due	91,518	
Inventories	265,687	within one year	71,510	
Deferred tax assets	59,999	Bonds due within one year	10,100	
Other	85,019	Lease obligations	2,652	
Allowance for doubtful receivables	(1,002)	Other accounts payable	22,146	
		Accrued expenses	145,706	
Fixed Assets	951,090	Reserve for warranty expenses	28,626	
Tangible fixed assets	784,391	Other	80,689	
Buildings and structures (net)	139,035	Fixed Liabilities	706,429	
Machinery and vehicles (net)	156,150	Bonds	40,550	
Tools, furniture, and fixtures (net)	19,605	Long-term loans payable	473,115	
Land	409,926	Lease obligations	3,215	
Leased assets (net)	5,245	Deferred tax liability related	75,209	
Construction in progress	54,307	to land revaluation	73,209	
Other (net)	123	Employees' and executive officers'	69,790	
		severance and retirement benefits	0,,,,	
Intangible fixed assets	20,457	Reserve for loss from business of	6,957	
Software	18,336	affiliates		
Other	2,121	Reserve for environmental measures	1,577	
		Other	36,016	
Investments and other fixed assets	146,242	Total Liabilities	1,465,341	
Investment securities	120,806	EQUITY		
Long-term loans receivable	5,552		Mil.yen	
Deferred tax assets	5,155	Capital and Retained Earnings	453,115	
Other	19,311	Common stock	258,957	
Allowance for doubtful receivables	(4,058)	Capital surplus	242,649	
Investment valuation allowance	(524)	Retained earnings	(46,299)	
		Treasury stock	(2,192)	
		Accumulated Other Comprehensive	43,197	
		Income/(Loss)		
		Net unrealized loss	409	
		on available-for-sale securities		
		Net loss on derivative	(15,064)	
		instruments  Land revaluation	125 545	
		Foreign currency translation	135,565	
		adjustments	(72,200)	
		Pension adjustments recognized		
		by foreign consolidated subsidiaries	(5,513)	
		Stock Acquisition Rights	6	
		Minority Interests in		
		Consolidated Subsidiaries	16,908	
		Total Equity	513,226	
<b>Total Assets</b>	1,978,567	Total Liabilities and Equity	1,978,567	

### **Consolidated Statement of Income**

(For the Year Ended March 31, 2013)

Mil.ys   Net sales   2,205,276   1,729,296   Gross profit on sales   475,974   422,038   422,0	Account title	the Year Ended	ount
Net sales         2,205,276           Costs of sales         1,729,296           Gross profit on sales         475,974           Selling, general and administrative expenses         422,033           Operating income/(loss)         53,936           Non-operating income         10,090           Interest and dividend income         2,948           Equity in net income of affiliates         10,090           Other         4,968         18,000           Non-operating expenses         14,062         19,538           Interest expense         14,062         19,538         19,538           Loss on sale of receivables         813         38,852           Other         4,442         38,852           Ordinary income/(loss)         33,083           Extraordinary profits         508         508           Gain on sales of subsidiaries and affiliates' stocks         9,574         500           State subsidy         2,746         2,746         2,746           Other         921         13,749         2,746           Extraordinary losses         3,333         1,212         3,333           Loss on retirement and sale of tangible fixed assets         2,795         2,795         3,735	Account title	Ain	
Costs of sales         1,729,294           Gross profit on sales         475,974           Selling, general and administrative expenses         422,038           Operating income/(loss)         53,936           Non-operating income         10,090           Interest and dividend income         2,948           Equity in net income of affiliates         10,090           Other         4,968           Non-operating expenses         14,062           Interest expense         19,538           Loss on sale of receivables         813           Other         4,442           Ordinary income/(loss)         33,085           Extraordinary profits         508           Gain on sale of tangible fixed assets         508           Gain on sales of subsidiaries and affiliates' stocks         9,574           State subsidy         2,746           Other         921         13,749           Extraordinary losses         3,333           Loss on retirement and sale of tangible fixed assets         3,333           Loss on impairment of fixed assets         2,795           Reserve for environmental measures         60           Business restructuring costs         1,212           Other         335	Net sales		_
Art			
Selling, general and administrative expenses Operating income/(loss)  Non-operating income Interest and dividend income Equity in net income of affiliates Other  Non-operating expenses Interest expense Interest			
Operating income/(loss)  Non-operating income Interest and dividend income Equity in net income of affiliates Other  Non-operating expenses Interest expense Interest expense Interest exchange loss Loss on sale of receivables Other  Ordinary income/(loss)  Extraordinary profits Gain on sales of subsidiaries and affiliates' stocks State subsidy Other  Extraordinary losses Loss on retirement and sale of tangible fixed assets Loss on impairment of fixed assets Business restructuring costs Other  3330  Extraordinary losses Income/(loss) before income taxes Income taxes - Current Income/(loss) before minority interests  53,936	•		•
Non-operating income Interest and dividend income Equity in net income of affiliates Other  Non-operating expenses Interest expense Interest expenses I			1
Interest and dividend income Equity in net income of affiliates Other  Non-operating expenses Interest expense Income (loss) Income/(loss) Income/(loss) Income/(loss) Income/(loss) Income/(loss) Income/(loss) Income/(loss) before minority interests Income/(loss) before minority interests Income/(loss) before minority interests Income/(loss) before minority interests Income/(loss) before income taxes Income/(loss) before minority interests			33,730
Equity in net income of affiliates Other  Non-operating expenses Interest expense Foreign exchange loss Loss on sale of receivables Other Ordinary income/(loss)  Extraordinary profits Gain on sales of subsidiaries and affiliates' stocks State subsidy Other Extraordinary losses Loss on impairment of fixed assets Loss on impairment of fixed assets Business restructuring costs Other Summer of the district of the d		2 948	
Other  Non-operating expenses  Interest expense Foreign exchange loss Loss on sale of receivables Other Ordinary income/(loss)  Extraordinary profits Gain on sale of tangible fixed assets Gain on sales of subsidiaries and affiliates' stocks State subsidy Other  Extraordinary losses Loss on retirement and sale of tangible fixed assets Loss on impairment of fixed assets  Extraordinary losses Loss on retirement and sale of tangible fixed assets Loss on impairment of fixed assets  Loss on impairment of fixed assets  Loss on retirement and sale of tangible fixed assets  Loss on impairment of fixed assets  Loss on impairment of fixed assets  Income (loss) before income taxes Income taxes - Current Income taxes - Deferred Income/(loss) before minority interests  14,062 19,538 14,442 38,852 38,852 38,852 38,852 39,744 30,877 30,877 30,877 30,877 30,877 30,977			
Non-operating expenses Interest expense Foreign exchange loss Loss on sale of receivables Other Ordinary income/(loss)  Extraordinary profits Gain on sale of tangible fixed assets Gain on sales of subsidiaries and affiliates' stocks State subsidy Other  Extraordinary losses Loss on retirement and sale of tangible fixed assets Loss on impairment of fixed assets Business restructuring costs Other  Income/(loss) before income taxes Income taxes - Deferred Income/(loss) before minority interests  14,062 19,538 14,442 38,853 33,087  813  608  9,574  508  508  62,746  63,333  64,746  60  60  60  60  60  60  60  60  60		Í	18 006
Interest expense Foreign exchange loss Loss on sale of receivables Other Ordinary income/(loss)  Extraordinary profits Gain on sale of tangible fixed assets Gain on sales of subsidiaries and affiliates' stocks State subsidy Other Other State subsidy State subsidy Other State subsidy State subsiders Stat		4,500	10,000
Foreign exchange loss Loss on sale of receivables Other Ordinary income/(loss)  Extraordinary profits Gain on sale of tangible fixed assets Gain on sales of subsidiaries and affiliates' stocks State subsidy Other State subsidy Other Other State and affiliates' stocks State subsidy State subsidy Other State and affiliates' stocks State subsidy State subsides State subsidy State subsidy State subsidy State subsidy State subsidy State subsidy State subsides State subsidy State subsides St		14 062	
Loss on sale of receivables Other Other Ordinary income/(loss)  Extraordinary profits Gain on sale of tangible fixed assets Gain on sales of subsidiaries and affiliates' stocks State subsidy Other O	-	· ·	
Other 4,442 38,855  Ordinary income/(loss) 33,087  Extraordinary profits  Gain on sale of tangible fixed assets Gain on sales of subsidiaries and affiliates' stocks State subsidy Other 921 13,749  Extraordinary losses Loss on retirement and sale of tangible fixed assets Loss on impairment of fixed assets Reserve for environmental measures Business restructuring costs Other 335 7,735  Income/(loss) before income taxes Income taxes - Current Income taxes - Deferred (11,606) 4,625 Income/(loss) before minority interests			
Ordinary income/(loss)33,087Extraordinary profits50833,087Gain on sale of tangible fixed assets5089,574State subsidy2,74692113,749Other92113,749Extraordinary losses2,795333Loss on retirement and sale of tangible fixed assets2,795Reserve for environmental measures6040Business restructuring costs1,212Other3357,735Income/(loss) before income taxes16,23116,231Income taxes - Deferred(11,606)4,625Income/(loss) before minority interests34,476			38.855
Extraordinary profits Gain on sale of tangible fixed assets Gain on sales of subsidiaries and affiliates' stocks State subsidy Other  Extraordinary losses Loss on retirement and sale of tangible fixed assets Loss on impairment of fixed assets Reserve for environmental measures Business restructuring costs Other 335 Theome/(loss) before income taxes Income taxes - Current Income taxes - Deferred Income/(loss) before minority interests  508 508 508 508 9,574 9,574 2,746 921 13,749 13,749 113		.,	
Gain on sale of tangible fixed assets Gain on sales of subsidiaries and affiliates' stocks State subsidy Other  Extraordinary losses Loss on retirement and sale of tangible fixed assets Loss on impairment of fixed assets Reserve for environmental measures Business restructuring costs Other 335 7,735 Income/(loss) before income taxes Income taxes - Current Income taxes - Deferred Income/(loss) before minority interests  508 9,574 2,746 921 13,749 2,746 921 13,749 2,795 3,333 2,795 3,333 2,795 3,333 2,795 3,333 2,795 3,333 3	·		22,007
Gain on sales of subsidiaries and affiliates' stocks State subsidy Other  Extraordinary losses Loss on retirement and sale of tangible fixed assets Loss on impairment of fixed assets Reserve for environmental measures Business restructuring costs Other Income/(loss) before income taxes Income taxes - Current Income taxes - Deferred Income/(loss) before minority interests  9,574 2,746 921 13,749 2,746 921 13,749	* *	508	
State subsidy Other Other State subsidy Other Loss on retirement and sale of tangible fixed assets Loss on impairment of fixed assets State subsidy State subside State subsid	•		
Other  Extraordinary losses  Loss on retirement and sale of tangible fixed assets  Loss on impairment of fixed assets  Reserve for environmental measures  Business restructuring costs  Other  Income/(loss) before income taxes  Income taxes - Current  Income taxes - Deferred  Income/(loss) before minority interests  13,333  2,795  40  1,212  335  7,733  39,101  16,231  Income taxes - Deferred  (11,606)  4,625  14,476			
Extraordinary losses  Loss on retirement and sale of tangible fixed assets Loss on impairment of fixed assets Reserve for environmental measures Business restructuring costs Other 335 Income/(loss) before income taxes Income taxes - Current Income taxes - Deferred Income/(loss) before minority interests  3,333 2,795 30 40 40 40 40 40 40 40 40 40 40 40 40 40	•	•	13 749
Loss on retirement and sale of tangible fixed assets  Loss on impairment of fixed assets  Reserve for environmental measures  Business restructuring costs  Other  Income/(loss) before income taxes  Income taxes - Current  Income taxes - Deferred  Income/(loss) before minority interests  3,333  2,795  4,735  7,735  1,212  335  7,735  16,231  Income taxes - Deferred  (11,606)  4,625  34,476		721	13,747
Loss on impairment of fixed assets  Reserve for environmental measures  Business restructuring costs  Other  Income/(loss) before income taxes  Income taxes - Current  Income taxes - Deferred  Income/(loss) before minority interests  2,795  60  1,212  335  7,735  39,101  16,231  Income (loss) before minority interests	-	3 333	
Reserve for environmental measures         60           Business restructuring costs         1,212           Other         335         7,735           Income/(loss) before income taxes         39,101           Income taxes - Current         16,231           Income taxes - Deferred         (11,606)         4,625           Income/(loss) before minority interests         34,476			
Business restructuring costs       1,212         Other       335       7,735         Income/(loss) before income taxes       39,101         Income taxes - Current       16,231         Income taxes - Deferred       (11,606)       4,625         Income/(loss) before minority interests       34,476	-		
Other         335         7,735           Income/(loss) before income taxes         39,101           Income taxes - Current         16,231           Income taxes - Deferred         (11,606)         4,625           Income/(loss) before minority interests         34,476			
Income/(loss) before income taxes39,101Income taxes - Current16,231Income taxes - Deferred(11,606)4,625Income/(loss) before minority interests34,476			7 735
Income taxes - Current Income taxes - Deferred Income/(loss) before minority interests  16,231 (11,606) 4,625 34,476			
Income taxes - Deferred (11,606) 4,625  Income/(loss) before minority interests 34,476		16.231	57,101
Income/(loss) before minority interests 34,476			4,625
· · ·		(11,000)	
1/2	· · ·		172
Net income/(loss) 34,304	•		34,304

### **Consolidated Statement of Equity**

(For the Year Ended March 31, 2013)

	Capital and Retained Earnings							
	Common stock	Capital surplus	Retained earnings	Treasury stock	Total			
	Mil.yen	Mil.yen	Mil.yen	Mil.yen	Mil.yen			
Balance at March 31, 2012	258,957	242,649	(88,715)	(2,190)	410,701			
Changes during the period:								
Net income			34,304		34,304			
Acquisition of treasury stock				(2)	(2)			
Land revaluation			7,543		7,543			
Change of consolidation scope			569		569			
Net changes in accounts other than paid-in capital and retained earnings								
Net changes during the period	_	=	42,416	(2)	42,414			
Balance at March 31, 2013	258,957	242,649	(46,299)	(2,192)	453,115			

	A	Accumulated Other Comprehensive Income/(Loss)							
	Net unrealized gain/(loss) on available-for- sale securities	Net (loss)/ gain on derivative instruments	Land revaluation	Foreign currency translation adjustments	Pension adjustments recognized by foreign consolidated subsidiaries	Total	Stock acquisition rights	Minority Interests in Consolidated Subsidiaries	Total Equity
	Mil.yen	Mil.yen	Mil.yen	Mil.yen	Mil.yen	Mil.yen	Mil.yen	Mil.yen	Mil.yen
Balance at March 31, 2012	(160)	(3,529)	143,108	(76,833)	(4,433)	58,153	259	5,316	474,429
Changes during the period:									
Net income						-			34,304
Acquisition of treasury stock						-			(2)
Land revaluation						-			7,543
Change of consolidation scope						_			569
Net changes in accounts other than paid-in capital and retained earnings	569	(11,535)	(7,543)	4,633	(1,080)	(14,956)	(253)	11,592	(3,617)
Net changes during the period	569	(11,535)	(7,543)	4,633	(1,080)	(14,956)	(253)	11,592	38,797
Balance at March 31, 2013	409	(15,064)	135,565	(72,200)	(5,513)	43,197	6	16,908	513,226

### **Notes to Consolidated Financial Statements**

### Note on the Assumptions as Going Concern

Not applicable

### Notes on Basis of Presenting Consolidated Financial Statements

1. Consolidation Scope

(1) Number of consolidated subsidiaries

(2) Primary consolidated subsidiaries Mazda Motor of America, Inc., Mazda Canada, Inc., Mazda Motor Manufacturing de

> Mexico S.A.de C.V., Mazda Motor Europe GmbH, Mazda Motor Logistics Europe N.V., Mazda Motors (Deutschland) GmbH, Mazda Motors UK Ltd.,

Mazda Motor Rus, OOO, Mazda Australia Pty. Ltd., Mazda Motor (China) Co., Ltd.,

Mazda Powertrain Manufacturing (Thailand) Co.,Ltd.,

Kanto Mazda Co., Ltd., Tokai Mazda Hanbai Co., Ltd., Kansai Mazda Co., Ltd.,

Kyusyu Mazda Co., Ltd., Mazda Autozam Inc., Mazda Parts Co., Ltd., Kurashiki Kako Co., Ltd., Malox Co., Ltd., Mazda Chuhan Co., Ltd.,

Mazda Motor International Co., Ltd., etc.

(3) Changes in Consolidation Scope

(Newly added)

56

(increased in materiality)

Logistics Alliance (Thailand) Co., Ltd. Kurashiki Kako (Dalian) Co., Ltd.

(newly founded)

Mazda Malaysia Sdn. Bhd.

Mazda Powertrain Manufacturing (Thailand) Co., Ltd.

(Excluded) (transfer of stocks)

Toyo Advanced Technologies Co., Ltd.

Microtechno Corporation

(decrease in the ratio of voting right with an allocation of new shares to a third party) MAZDA SOLLERS Manufacturing Rus LLC (Note: its company name was

changed from Mazda Motor Manufacturing Rus, OOO.)

(liquidation)

Mazda America Real Estate LLC

(4) Primary unconsolidated subsidiaries and reason for exclusion from consolidation scope

Mazda Rental Car Kanto Co., Ltd. and other unconsolidated subsidiaries excluded from consolidation scope are all immaterial in terms of total assets, sales, net income and retained earnings. The exclusion of these immaterial subsidiaries from consolidation do not have material impacts on overall consolidated financial statements.

2. Application of Equity Method

(1) Number of equity method-applied affiliates

15

(2) Primary equity method-applied affiliates AutoAlliance International, Inc., AutoAlliance (Thailand) Co., Ltd., Changan Mazda Automobile Co., Ltd., Changan Ford Mazda Engine Co., Ltd., FAW Mazda Motor Sales Co., Ltd., MAZDA SOLLERS Manufacturing Rus LLC, Toyo Advanced Technologies Co., Ltd., SMM Auto Finance, Inc., etc.

(3) Changes in primary equity method-applied affiliates

(Newly added)

(decrease in the ratio of voting right due to transfer of stocks)

Toyo Advanced Technologies Co., Ltd.

(newly founded joint venture companies)

MAZDA SOLLERS Manufacturing Rus LLC

Changan Mazda Automobile Co.,Ltd.

(Changan Ford Mazda Automobile Co.,Ltd. was restructured into two separate joint ventures. Changan Mazda Automobile Co.,Ltd., our joint venture company, has been included in the equity method-applied affiliate.)

(Excluded) (restructuring)

Changan Ford Mazda Automobile Co.,Ltd.

(4) Primary affiliates not accounted for by the equity method and reason for not applying the equity method Hiroshima Toyo Carp Co., Ltd. and other unconsolidated subsidiaries and affiliates not accounted for by the equity method are all immaterial in terms of net income and retained earnings and do not have material impacts on overall consolidated financial statements.

3. Accounting Periods of Consolidated Subsidiaries

The year-end consolidated balance sheet date is March 31. Among the consolidated subsidiaries, 14 companies, Compania Colombiana Automotriz S.A., Vehiculos Mazda de Venezuela C.A., Mazda Motor (China) Co., Ltd., Mazda South East Asia, Ltd., Mazda Motor de Mexico, S. de R.L de C.V., Mazda Servicios de Mexico, S. de R.L de C.V., Mazda Motor Manufacturing de Mexico S.A.de C.V., Mazda Motor Operaciones de Mexico S.A.de C.V., Mazda Motor Rus, OOO, Mazda Motor do Brasil Ltda, Logistics Alliance (Thailand) Co., Ltd., Kurashiki Kako (Dalian) Co., Ltd., Mazda Malaysia Sdn. Bhd., and Mazda Powertrain Manufacturing (Thailand) Co.,Ltd. have a year-end balance sheet date (in its statutory financial statements) different from the year-end consolidated balance sheet date, all of which are December 31.

In preparing the consolidated financial statements, for 7 of the 14 companies, Mazda Motor (China) Co., Ltd., Mazda South East Asia, Ltd., Mazda Motor do Brasil Ltda, Logistics Alliance (Thailand) Co., Ltd., Kurashiki Kako (Dalian) Co., Ltd., Mazda Malaysia Sdn. Bhd., and Mazda Powertrain Manufacturing (Thailand) Co., Ltd., the financial statements of each of these companies with the December 31 year-end balance sheet date are used; however, adjustments necessary in consolidation were made for material transactions that occurred between the balance sheet dates (in its statutory financial statements) of these subsidiaries and the consolidated balance sheet date.

On the other hand, for 7 of the 14 companies, Compania Colombiana Automotriz S.A., Vehiculos Mazda de Venezuela C.A., Mazda Motor de Mexico, S. de R.L de C.V., Mazda Servicios de Mexico, S. de R.L de C.V., Mazda Motor Manufacturing de Mexico S.A.de C.V., Mazda Motor Operaciones de Mexico S.A.de C.V., and Mazda Motor Rus, OOO, special purpose financial statements prepared for consolidation as of the consolidated balance sheet date are used.

#### 4. Accounting Policies

(1) Valuation Standards and Methods of Major Assets

a) Securities: Available-for-sale securities

With available fair value:

Stated at fair value, which represents the market prices at the balance sheet date. (Net unrealized gains or losses on these securities are reported as a separate component of Equity at a net-of-tax amount. Cost of sales is mainly determined using the moving-average method.)

Without available fair value:

Stated at cost, mainly based on the moving-average method

b) Derivative instruments: Mainly stated at fair value

c) Inventories: Stated at the lower of cost (determined mainly by the average method), or net

realizable value

(2) Depreciation and Amortization Methods of Major Fixed Assets

a) Tangible fixed assets
Mainly depreciated using the straight-line method over the estimated useful lives (excluding leased assets)

Mainly depreciated using the straight-line method over the estimated useful lives of the assets with an assumed residual value at one yen (i.e. memorandum value).

b) Intangible fixed assets
(excluding leased assets)

Straight-line method with periods of useful life estimated by a method equivalent to the provisions of the Japanese Corporation Tax Act. Software for internal use is amortized on a straight-line basis over the available period of internal use, i.e. 5 years.

For finance leases which do not transfer ownership, depreciation or amortization expense is recognized on a straight-line basis over the lease period. For leases with a guaranteed minimum residual value, the contracted residual value is considered to be the residual value for financial accounting purposes. For other leases, the residual value is zero.

(3) Standards for Significant Allowances

severance and retirement benefits

c) Leased assets

a) Allowance for doubtful receivables Allowance for doubtful receivables provides for the losses from bad debt. The amount estimated to be uncollectible is recognized. For receivables at an ordinary

risk, the amount is estimated based on the past default ratio. For receivables at a high risk and receivables from debtors under bankruptcy proceedings, the amount

is calculated based on the financial standing of the debtor.

b) Investment valuation allowance Investment valuation allowance provides for losses from investments. The amount is estimated in light of the financial standings of the invested companies.

(vehicles). The amount is estimated per product warranty provisions and actual costs incurred in the past, taking future prospects into consideration.
 d) Employees' and executive officers' severance and retirement benefits provide for

the costs of severance and retirement benefits to employees and executive officers. For employees' severance and retirement benefits, the amount estimated to have been incurred as of the end of the current fiscal year is recognized based on the estimated amount of liabilities for severance and retirement benefits and the estimated fair value of the pension plan assets at the end of the current fiscal year. The recognition of prior service cost is deferred on a straight-line basis over a period equal to or less than the average remaining service period of employees at the time such cost is incurred (mainly 12 years). The recognition of actuarial differences is also deferred on a straight-line basis over a period equal to or less than the average remaining service period of employees at the time such gains or losses are realized (mainly 13 years). The amortization of net gains or losses starts from the fiscal year immediately following the year in which such gains or losses arise. For executive officers' retirement benefits, the liability is provided for the amount that would be required by the internal corporate policy if all the eligible executive

officers retired at the balance sheet date.

26

e) Reserve for loss from business of affiliates

Reserve for loss from business of affiliates provides for losses from affiliates' businesses. The amount of loss estimated to be incurred by Mazda Motor Corporation is recognized.

f) Reserve for environmental measures

Reserve for environmental measures provides for expenditure aimed at environmental measures. The amount of future expenditure estimated as of the end of current fiscal year is recognized.

(4) Foreign Currency Translation

Receivables and payables denominated in foreign currencies are translated into Japanese yen at the exchange rate on the fiscal year end; gains and losses in foreign currency translation are included in the income of the current period. Balance sheets of consolidated overseas subsidiaries are translated into Japanese yen at the rates on the fiscal year ends of the subsidiaries' accounting periods except for equity accounts, which are translated at the historical rates. Income statements of consolidated foreign subsidiaries are translated at average rates of the subsidiaries' fiscal years, with the translation differences prorated and included in the equity as foreign currency translation adjustments and minority interests.

(5) Accounting for Hedging Activities

Full-deferral hedge accounting is mainly applied. Also, for certain interest rate swap contracts that are used as hedges and meet certain hedging criteria, the net amount to be paid or received under the interest rate swap contract is added to or deducted from the interest on the assets or liabilities for which the interest rate swap contract was executed.

(6) Amortization of Goodwill

Goodwill is amortized on a straight-line basis over a period (primarily 5 years) during which each investment is expected to generate benefits.

(7) Other accounting treatments

- Accounting for consumption taxes

  Tax-excluding method is applied.

  And non-deductible consumption taxes associated with asset purchases are expensed in the consolidated accounting period ended March 31, 2013.
- Adoption of consolidated taxation system
   Consolidated taxation system with domestic subsidiaries has been adopted since the consolidated accounting period ended March 31, 2013.

### Changes in Accounting Policies

(Changes in accounting policies which are difficult to distinguish from changes in accounting estimates)

From the Fiscal Year ended March 31, 2013, domestic consolidated subsidiaries changed the depreciation method due to the revision of Japanese Corporation Tax Law for depreciable assets acquired on or after April 1, 2012. The effect of this change on the consolidated statement of operations for the Fiscal Year ended March 31, 2013 is immaterial.

#### Changes in Accounting Estimates

Useful lives and residual values of tangible fixed assets of Mazda were estimated by a method equivalent to the provisions of Japanese Corporation Tax Law until last fiscal year ended March 31, 2012.

The untilization reserch of machinery and equipment, tools, furniture and fixtures was conducted as the utility of production facility is broadened in line with the introduction of the next generation models equipped with SKYACTIV, manufactured by flexible production system led by Monotsukuri (Manufacturing) Innovation and the increase in investment in associated production facility. As a result of the above mentioned research, useful lives for most of the tangible fixed assets turned out to be longer. The effect of the change in useful lives was recognized prospectively from the fiscal year ended March 31, 2013. Also, residual values for all of the tangible fixed assets were revised as they will be one yen (i.e. memorandum value) at the end of the useful lives. By the above mentioned changes in useful lives and residual values, operating income for the fiscal year ended March 31, 2013 increased by 5,114 million yen, ordinary income and income before income taxes increased by 5,269 million yen, respectively.

### Notes to Consolidated Balance Sheet

1. Inventories

Merchandises and finished products	204,189 million yen
Work-in-process	51,276 million yen
Raw materials and supplies	10,222 million yen
2. Accumulated depreciation on tangible fixed assets	1,106,700 million yen
3. Assets offered as collateral and collateralized loans	
(1) Assets offered as collateral (carrying amounts as of the end of fiscal year)	
Buildings and structures	61,779 million yen
Machinery and vehicles	82,083 million yen
Tools, furniture and fixtures	8,399 million yen
Land	253,893 million yen
Inventories	72,538 million yen
Other	91,150 million yen
Total	569,842 million yen
(2) Collateralized loans	
Short-term loans payable	36,631 million yen
Long-term loans payable (including those due within one year)	93,605 million yen
Bonds payable (including those due within one year)	650 million yen
Total	130,886 million yen
4. Contingent liabilities for guarantee and similar agreements	
Guarantees of loans and similar agreements	
AutoAlliance (Thailand) Co., Ltd.	15,949 million yen
Kobe Mazda	1,133 million yen
Wakayama Mazda	250 million yen
Aomori Mazda Automobile	110 million yen
Others	668 million yen
Total	18,110 million yen
**	

5. In accordance with the Law to Partially Revise the Land Revaluation Law (Law No. 19, enacted on March 31, 2001), land owned by the Company for business uses was revalued. The unrealized gains on the revaluation are included in equity as "Land Revaluation", net of deferred taxes. The deferred taxes on the unrealized gains are included in liabilities as "Deferred tax liability related to land revaluation".

Date of revaluation: March 31, 2001

#### Method of revaluation:

The fair value of land was determined based on official notice prices that are assessed and published by the Commissioner of the National Tax Administration, as stipulated in Article 2-4 of the Ordinance Implementing the Law Concerning Land Revaluation (Article 119 of 1998 Cabinet Order, promulgated on March 31, 1998). Reasonable adjustments, including those for the timing of assessment, are made to the official notice prices.

The amount of difference between the aggregate fair value of the revalued land as of the end of this period and that at the time of revaluation as stipulated in Article 10 of the Land Revaluation Law was:

96,596 million yen

### Notes to Consolidated Statement of Operations

1. State Subsidy

State subsidy which is mainly related to the introduction of manufacturing facility of the Company and consolidated subsidiaries under a program to promote domestic plant construction in industries that create low-carbon-type employment.

2,746 million yen

2. Business restructuring costs

Retirement benefits in the foreign consolidated subsidiaries to implement structural reforms.

1,212 million yen

### Notes to Consolidated Statement of Equity

1. Shares issued (including treasury stock) as of March 31, 2013

Common stock

2,999,377,399 shares

2. Dividends paid during the fiscal year ended March 31, 2013

No dividend was paid during the fiscal year ended March 31, 2013.

3. Type and number of shares underlying the stock acquisition rights as of March 31, 2013

Resolution at the Ordinary General Meeting of Shareholders on June 25, 2008

Number of stock acquisition rights

210 units

Type and number of shares to be issued or transferred upon the exercise

of stock acquisition rights

Common stock

210,000 shares

With the consent of the holders of Stock Acquisition Rights, the Company acquired a part of them without consideration and duly cancelled them on June 27, 2012.

- Number of cancelled stock acquisition rights

1,802 units

- Number of shares associated with the stock acquisition rights cancelled

1,802,000 shares

### Notes on Financial Instruments

1. Overview of financial instruments

Mazda Group manages its cash mainly through short-term deposits. Mazda Group's sources of finance include loans from banks and other financial institutions, issuance of bonds, and finance lease transactions. Mazda Group seeks to reduce counterparty credit risks related to trade notes, accounts receivable, and loans receivable according to internal control rules and procedures. Credit risks related to securities are minimal, as these securities consist mainly of certificate of deposits of creditworthy financial institutions. Investment securities consist mainly of stocks. Mazda Group measures the fair value of listed stocks on a quarterly basis.

The net position of accounts receivables and payables denominated in foreign currencies are, in principle, hedged mainly through foreign exchange forward contracts, in order to reduce foreign exchange risk.

Cash financed through loans payable, issuance of bonds, and finance lease transactions are used as operating funds (which are mostly short-term) and for capital investment in facilities and equipment (long-term). Interest rate risks related to some long-term loans payable are hedged by fixing the interest rate through interest rate

swap transactions. Mazda Group conducts derivative transactions within the bounds of actual demand, in compliance with internal control rules and procedures.

2. Fair value of financial instruments and other information

As of March 31, 2013 (the consolidated balance sheet date of the current period), the carrying amounts on the consolidated balance sheet, the fair values, and the differences between these amounts, respectively, of financial instruments were as follows.

(Amounts in million yen)

	Carrying amount on consolidated balance sheet Fair value		Difference	
Assets				
(1) Cash and time deposits	301,133	301,133	-	
(2) Trade notes and accounts receivable (*1)	171,562	171,560	(2)	
(3) Securities				
Available-for-sale securities	144,871	144,871	-	
(4) Investment securities				
Available-for-sale securities	6,884	6,884	-	
(5) Long-term loans receivable (*2)	3,189	3,189	-	
Liabilities				
(1) Trade notes and accounts payable	279,642	279,642	-	
(2) Other accounts payable	22,146	22,146	-	
(3) Short-term loans payable	97,833	97,833	-	
(4) Bonds payable	50,650	51,130	480	
(5) Long-term loans payable	564,633	579,137	14,504	
(6) Lease obligations	5,867	5,903	36	
Derivative instruments (*3)	(39,965)	(39,965)	-	

- (\*1) Accounts receivable are presented net of allowance for doubtful receivables (carrying amount on the consolidated balance sheet: (208) million yen), which are recognized on the basis of each individual accounts receivable.
- (\*2) Long-term loans receivable are presented net of allowance for doubtful receivables (carrying amount on the consolidated balance sheet: (2,561) million yen), which are recognized on the basis of each individual loans receivable. The amount presented includes long-term loans receivable due within one year (carrying amount on the consolidated balance sheet: 198 million yen), which are presented on the consolidated balance sheet as a part of "Other" in current assets.
- (\*3) Receivables and payables resulting from derivative transactions are offset against each other and presented on a net basis; when a net liability results, the net amount is shown in ().

(Note 1) Basis of measuring fair value of financial instruments and information on securities and derivative instruments. Assets

- (1) Cash and time deposits
  - All time deposits are short-term. Hence, their carrying amounts approximate their fair values. Accordingly, carrying amounts are used as the fair values of time deposits.
- (2) Trade notes and accounts receivable
  - The fair values of these receivables are calculated by grouping the receivables according to their time to maturity, and then by discounting the amount of those receivables by group to present values. The discount rates used in computing the present values reflect the time to maturity as well as credit risk.
- (3) Securities
  - Securities consist mainly of certificate of deposits of creditworthy financial institutions and are settled within short periods of time. Hence, their carrying amounts approximate their fair values. Accordingly, carrying amounts are used as the fair values of these securities.

(4) Investment securities

As for listed stocks included in investment securities, their quoted prices on the stock exchange are used as their fair values.

(5) Long-term loans receivable

Mazda Group's long-term loans receivable consist of variable interest loans. As such, the interest rate on these loans reflect the market rate of interest within short periods of time. Also, the credit standings of borrowers of these loans have not changed significantly since the execution of these loans. Accordingly, the carrying amounts are used as the fair values of these loans receivable.

For loans receivable at a high risk, the fair value is calculated mainly based on amounts estimated to be collectible through collateral and guarantees.

#### Liabilities

- (1) Trade notes and accounts payable, (2) Other accounts payable, and (3) Short-term loans payable
  These payables are settled within short periods of time. Hence, their carrying amounts approximate their fair values.
  Accordingly, carrying amounts are used as the fair values of these payables.
- (4) Bonds payable

The fair value of bonds issued by Mazda Group is based on the market price where such price is available. Otherwise, the sum of the present value of principal and interest payments is used as the fair value of bonds payable. The discount rates used in computing the present value reflect the time to maturity as well as credit risk.

(5) Long-term loans payable, and (6) Lease obligations

The fair value of these liabilities is calculated by discounting the principal and interest payments to present value, using the imputed interest rate that would be required to newly transact a similar borrowing or lease. For some long-term loans payable with variable interest rates, interest rate swaps are used as a hedge against interest rate fluctuations. When such interest rate swaps meet certain hedging criteria, the net amount to be paid or received under the interest rate swap contract is added to or deducted from the interest on the long-term loans payable. In such cases, the net interest on the long-term loans payable is used in calculating the present value. (See note on "Derivative instruments" below.)

#### Derivative instruments

The fair value of foreign exchange forward contracts is computed by using the quoted forward exchange rate as of the balance sheet date.

Certain interest rate swaps, that are used as a hedge against variable interest rate on long-term loans payable and meet certain hedging criteria, are accounted for integrally with those loans payable, as explained in note (5) above. In effect, the fair value of such interest rate swaps are included in the fair value of the loans payable for which the swap contract was executed. (See note on "Liabilities (5) Long-term loans payable" above.) Otherwise, full-deferral hedge accounting applies to interest rate swaps. The fair value of these interest rate swaps is estimated by referring to prices presented by transacting financial institutions and other parties.

(Note 2) Market prices of unlisted stocks included in available-for-sale securities (carrying amount on the consolidated balance sheet: 2,928 million yen), investment in affiliates' stocks (carrying amount on the consolidated balance sheet: 110,994 million yen) and certain other instruments are not available. Also, measuring the fair value of such instruments is deemed highly difficult, since future cash flows from these instruments cannot be estimated. Accordingly, these instruments are excluded from "Assets (3) Securities" and "Assets (4) Investment securities".

### Note to Per Share Information

Equity per share of common stock 166.04 yen Net income per share of common stock 11.48 yen

### Notes to Significant Subsequent Event

Not applicable

### **Unconsolidated Balance Sheet**

(As of March 31, 2013)

ASSETS		LIABILITIES  (As of March 31, 2013)			
Account title	Amount	Account title	Amount		
	Mil.yen		Mil.yen		
Current Assets	904,664	Current Liabilities	555,195		
Cash and time deposits	183,151	Trade Notes	830		
Accounts receivable - Trade	249,089	Accounts payable - Trade	219,282		
Securities	143,000	Bonds due within one year	10,000		
Finished products	32,555	Long-term loans payable			
Work in process	61,735	due within one year	89,824		
Raw materials and Supplies	5,130	Lease obligations	2,008		
Prepaid expenses	2,458	Accounts payable - Other	77,922		
Deferred tax assets	41,913	Accrued expenses	56,097		
Accounts receivable - Other	57,671	Income tax payable	4,352		
Short-term loans receivable	116,462	Unearned revenue	632		
Other	11,828	Deferred revenue	271		
Allowance for doubtful receivables	(328)	Deposits received	23,920		
		Reserve for warranty expenses	28,307		
Fixed Assets	876,521	Forward exchange contracts	41,750		
Tangible fixed assets	570,514	Fixed Liabilities	727,845		
Buildings(net)	81,960	Bonds	40,000		
Structures(net)	14,478	Long-term loans payable	466,264		
Machinery and equipment(net)	135,290	Lease obligations	2,075		
Transportation equipment(net)	1,277	Deferred tax liability related to	,,,,,		
Tools, furniture and fixtures(net)	16,047	land revaluation	75,209		
Land	291,145	Employees' and executive officers'	,		
Leased assets (net)	3,803	severance and retirement benefits	48,493		
Construction in progress	26,514	Reserve for loss from business	10,170		
	,	of subsidiaries and affiliates	82,765		
Intangible fixed assets	15,205	Reserve for environmental measures	1,514		
Software	15,195	Guaranty money received	3,562		
Leased property	10	Asset Retirement Obligations	6,784		
Zousou property		Other	1,179		
		Total Liabilities	1,283,040		
Investments and other fixed assets	290,802	EQUITY			
Investment securities	3,351		Mil.yen		
Investment securities for affiliates	243,644	Capital and Retained Earnings:	377,284		
Investments	3	Common stock	258,957		
Investment for affiliates	34,635	Capital surplus	242,649		
Long-term loans receivable	1,467	Capital reserve	168,847		
Long-term loans for employees	1	Other capital surplus	73,802		
Long-term loans receivable for affiliates	2,604	Retained earnings	(122,135)		
Claims in bankruptcy,	2,004	Other earned surplus	(122,135)		
rehabilitation and others	989	Unappropriated retained earnings	(122,135)		
Long-term prepaid expenses	2,722	Treasury stock	(2,187)		
Deferred tax assets	1,191	Valuation and Translation Adjustments:	120,855		
Other	3,982	Net unrealized gain on	120,033		
Allowance for doubtful receivables	(3,276)	available-for-sale securities	168		
Investment valuation allowance	(511)	Net loss on derivative instruments	(14,878)		
myosunone variation anowance	(311)	Land revaluation	135,565		
		Stock Acquisition Rights	6		
		Total Equity	498,145		
Total Assets	1,781,185	Total Liabilities and Equity	1,781,185		
1 Utai ASSUS	1,/01,103	Total Elabilities and Equity	1,701,103		

### **Unconsolidated Statement of Operations**

(For the Year Ended March 31, 2013)

Account title	Amount		
N. d. and I. a.		Mil.ye	
Net sales Cost of sales		1,694,765 1,399,325	
Gross profit on sales		295,440	
Selling, general and administrative expenses		222,152	
Operating income/(loss)		73,288	
Non-operating income		75,200	
Interest income	1,755		
Interest income of securities	316		
Dividends income	1,264		
Rental income	5,102		
Other	1,009	9,440	
Non-operating expenses	1,009	2,440	
Interest expense	11,094		
Interest paid on bonds	1,167		
Foreign exchange loss	18,129		
Other	3,901	34,29	
Ordinary income/(loss)	3,901	48,443	
Extraordinary profits		40,44	
Gain on sale of tangible fixed assets	163		
Gain on sale of stock for subsidiaries and affiliates	18,915		
Gain on sale of investment for affiliates	8,738		
Gain on reversal of subscription rights to shares	253		
State Subsidy	2,379		
Compensation for the exercise of eminent domain	43	30,49	
Extraordinary losses	43	30,49	
Loss on sale of tangible fixed assets	110		
Loss on retirement of tangible fixed assets	2,518		
Loss on impairment of fixed assets	2,031		
Reserve for loss from business of subsidiaries and affiliates	65,905		
Reserve for environmental measures	60	70,62	
Income/(loss) before income taxes	00	8,31	
Income taxes - Current	(377)	0,31	
Income taxes - Current  Income taxes - Deferred		(2.70	
Net income/(loss)	(2,420)	(2,79°	

## **Unconsolidated Statement of Equity**

(For the Year Ended March 31,2013)

	Capital and Retained Earnings						
	Common stock	Capital surplus		Retained earnings			
			Common stock	surplus	Other earned surplus	Treasury stock	Total Capital and Retained earnings
			Capital reserve		Unappropriated retained earnings		
	Mil.yen	Mil.yen	Mil.yen	Mil.yen	Mil.yen	Mil.yen	
Balance at March 31, 2012	258,957	168,847	73,802	(140,785)	(2,185)	358,636	
Changes during the period:							
Reversal for land revaluation				7,543		7,543	
Net income/(loss)				11,107		11,107	
Acquisition of treasury stock					(2)	(2)	
Re-issuance of treasury stock			(0)		0	0	
Net changes in accounts other than capital and retained earnings						-	
Net changes during the period	-	-	(0)	18,650	(2)	18,648	
Balance at March 31, 2013	258,957	168,847	73,802	(122,135)	(2,187)	377,284	

	Valuation and Translation Adjustments				G. I	
	Net unrealized gain/(loss) on available-for- securities	Net gain/(loss) on derivative instruments	Land revaluation	Total valuation and translation adjustments	Stock acquisition rights	Total Equity
	Mil.yen	Mil.yen	Mil.yen	Mil.yen	Mil.yen	ž
Balance at March 31, 2012	61	(3,505)	143,108	139,664	259	498,559
Changes during the period:						
Reversal for land revaluation						7,543
Net income/(loss						11,107
Acquisition of treasury stock						(2)
Re-issuance of treasury stock						0
Net changes in accounts other than capital and retained earnings	107	(11,373)	(7,543)	(18,809)	(253)	(19,062)
Net changes during the period	107	(11,373)	(7,543)	(18,809)	(253)	(414)
Balance at March 31, 2013	168	(14,878)	135,565	120,855	6	498,145

### **Notes to Unconsolidated Financial Statements**

### Note on the Assumptions as Going Concern

Not applicable

### Notes on Important Accounting Policies

### 1. Valuation Standards and Methods of Assets

#### (1) Securities:

Investment securities for affiliates:

Stated at cost, based on the moving-average method

Available-for-sale securities:

With available fair value:

Stated at fair value, which represents the market prices at the balance sheet date. (Net unrealized gains or losses on these securities are reported as a separate component of equity at a net-of-tax amount. Cost of sales is mainly determined using the moving-average method.)

Without available fair value:

Stated at cost, based on the moving-average method

(2) Derivative instruments:

Mainly stated at fair value

(3) Inventories:

Stated at the lower of cost (determined mainly by the average method), or net realizable value

### 2. Depreciation and Amortization Methods of Fixed Assets

(1) Tangible fixed assets (excluding leased assets)

Depreciated using the straight-line method over the estimated useful lives of the assets with an assumed residual value at one yen (i.e. memorandum value).

(2) Intangible fixed assets (excluding leased assets)

Software is amortized on a straight-line basis over the available period of internal use, i.e. 5 years.

(3) Leased assets

For finance leases which do not transfer ownership, depreciation or amortization expense is recognized on a straight-line basis over the lease period. For leases with a guaranteed minimum residual value, the contracted residual value is considered to be the residual value for financial accounting purposes. For other leases, the residual value is zero.

### 3. Standards for Allowances

(1) Allowance for doubtful receivables

Allowance for doubtful receivables provides for the losses from bad debt. The amount estimated to be uncollectible is recognized. For receivables at an ordinary risk, the amount is estimated based on the past default ratio. For receivables at a high risk and receivables from debtors under bankruptcy proceedings, the amount is calculated based on financial standing of the debtor.

(2) Investment valuation allowance

Investment valuation allowance provides for losses from investments. The amount is estimated in light of the financial standings of the invested companies.

(3) Reserve for warranty expenses

Reserve for warranty expenses provides for after-sales expenses of products (vehicles). The amount is estimated per product warranty provisions and actual costs incurred in the past, taking future prospects into consideration.

(4) Employees' and executive officers' severance and retirement benefits

Employees' and executive officers' severance and retirement benefits provide for the costs of severance and retirement benefits to employees and executive officers. For employees' severance and retirement benefits, the amount estimated to have been incurred as of the end of the current fiscal year is recognized based on the estimated amount of liabilities for severance and retirement benefits and the estimated fair value of the pension plan assets at the end of the current fiscal year. The recognition of prior service cost is deferred on a straight-line basis over a period equal to or less than the average remaining service period of employees at the time such cost is incurred, i.e. 12 years. The recognition of actuarial differences is also deferred on a straight-line basis over a period equal to or less than the average remaining service period of employees at the time such gains or losses are realized, i.e. 13 years. The amortization of net gains or losses starts from

the fiscal year immediately following the year in which such gains or losses arise. For executive officers' retirement benefits, the liability is provided for the amount that would be required by the internal corporate policy if all the eligible executive officers retired at the balance sheet date.

(5) Reserve for loss from business of subsidiaries and affiliates

Reserve for loss on business of subsidiaries and affiliates provides for losses from business of subsidiaries and affiliates. The amount is estimated in light of the financial positions and other conditions of the subsidiaries and affiliates.

(6) Reserves for environmental measures

Reserve for environmental measures provides for expenditure aimed at environmental measures. The amount of future expenditure estimated as of the end of current fiscal year is recognized.

### 4. Other accounting treatments

(1) Accounting for hedging activities

Full-deferral hedge accounting is applied. Also, for certain interest swap contracts that are used as hedges and meet certain hedging criteria, the net amount to be paid or received under the interest swap contract is added to or deducted from the interest on the assets or liabilities for which the interest rate swap contract was executed.

(2) Accounting for national and local consumption taxes

Tax-excluded method is applied.

Any non-deductible consumption taxes associated with asset purchases are expensed in fiscal year ended March 31, 2013.

(3) Adoption of consolidated taxation system

Consolidated taxation system with domestic subsidiaries has been adopted since the fiscal year ended March 31, 2013.

### Changes in Financial Statement Presentation

Unconsolidated Balance Sheet

Liabilities in association with forward exchange contracts amounted to 10,067million yen were presented as "Other" of Current Liabilities for the fiscal year ended March 31, 2012. Due to increase in materiality, the liabilities are reclassified as "Forward exchange contracts" of Current Liabilities for the fiscal year ended March 31, 2013.

### Changes in accounting estimates

Useful lives and residual values of tangible fixed assets of Mazda were estimated by a method equivalent to the provisions of Japanese Corporation Tax Act until last fiscal year ended March 31, 2012.

The utilization research of machinery and equipment, tools, furniture and fixtures was conducted as the utility of production facility is broadened in line with the introduction of the next generation models equipped with SKYACTIV, manufactured by flexible production system led by Monotsukuri Innovation and the increase in investment in associated production facility.

As a result of the above mentioned research, useful lives for most of the tangible fixed assets turned out to be longer. The effect of the change in useful lives was recognized prospectively from the fiscal year ended March 31, 2013. Also, residual values for all of the tangible fixed assets were revised as they will be one yen (i.e. memorandum value) at the end of the useful lives.

By the above mentioned changes in useful lives and residual values, operating income for the fiscal year ended March 31, 2013 increased by 5,114 million yen, ordinary income and income before income taxes increased by 5,269 million yen, respectively.

#### Notes to Unconsolidated Balance Sheet

1. Accumulated depreciation on tangible fixed assets	960,200 million yen
2. Short-term receivables from affiliates	337,941 million yen
3. Long-term receivables from affiliates	3,135 million yen
4. Short-term payables to affiliates	117,134 million yen
5. Long-term payables to affiliates	2,399 million yen

6. Assets offered as collateral and collateralized loans

(1) Assets offered as collateral (carrying amounts as of the end of fiscal year)

Buildings 37,499 million yen

Structures 5,023 million yen

Machinery and equipment 81,048 million yen

Tools, furniture and fixtures 8,256 million yen

Land 163,127 million yen

Total 294,953 million yen

(2) Collateralized loans

Long-term loans payable 87,544 million yen

(including those due within one year)

7. The amount of subordinate loans receivable 1,467 million yen.

8. Contingent Liabilities for guarantee and similar agreements

Guarantee of loans and similar agreement

Mazda Motor Logistics Europe N.V.	29,537 million yen
Auto Alliance (Thailand) Co., Ltd.	15,949 million yen
Tokai Mazda Hanbai Co., Ltd.	5,890 million yen
Mazda Motor of America, Inc.	5,390 million yen
Kanto Mazda Co., Ltd.	3,950 million yen
Tohoku Mazda Co., Ltd.	3,416 million yen
Kyushu Mazda Co., Ltd.	2,400 million yen
Others	11,988 million yen
Total	<u>78,520 million yen</u>

9. In accordance with the Law to Partially Revise the Land Revaluation Law (Law No. 19, enacted on March 31,2001), land owned by the Company for business uses was revalued. The unrealized gains on the revaluation are included in equity as "Land Revaluation", net of deferred taxes. The deferred taxes on the unrealized gains are included in liabilities as "Deferred tax liability related to land revaluation".

Date of revaluation: March 31, 2001

#### Method of revaluation:

The fair value of land was determined based on official notice prices that are assessed and published by the Commissioner of the National Tax Administration, as stipulated in Article 2-4 of the Ordinance Implementing the Law Concerning Land Revaluation (Article 119 of 1998 Cabinet Order, promulgated on March 31, 1998). Reasonable adjustments, including those for the timing of assessment, are made to the official notice prices.

The amount of difference between the aggregate fair value of the revalued land as of the end of this period and that at the time of revaluation as stipulated in Article 10 of the Land Revaluation Law was 96,596 million yen.

## Notes to Unconsolidated Statement of Operations

1. Amount of transactions with affiliates

Sales	1,366,901 million yen
Purchase	177,453 million yen
Selling, general and administrative expenses	42,591 million yen
Non-operating transactions	7,449 million yen

2. Gain on sale of stock for subsidiaries and affiliates

Due to the sales of stock for domestic subsidiary

18,915 million yen

3. Gain on sale of investment for affiliates

Due to the changes in equity interest of overseas affiliated company between the shareholders 8,738 million yen

4. State Subsidy

State subsidy in relation to the introduction of our manufacturing facility under a program to promote domestic plant construction in industries that create low-carbon-type employment 2,379 million yen

5. Reserve for loss from business of subsidiaries and affiliates
Reserve for losses relating to the business of overseas subsidiary
65,905 million yen

## Notes to Unconsolidated Statement of Equity

Type and number of treasury stock at the end of fiscal year:

Common stock 10,178,030 shares

# Notes on Accounting for Deferred Tax

The significant components of deferred tax assets and deferred tax liabilities:

Deferred taxes assets	
Allowance for doubtful receivables	1,250 million yen
Accrued employees' bonuses	5,395 million yen
Reserve for warranty expenses	10,689 million yen
Allowance for loss on business of subsidiaries and af	filiates
	29,282 million yen
Reserve for retirement benefits	17,029 million yen
Loss on impairment of fixed assets	4,924 million yen
Valuation loss on investment securities	53,959 million yen
Accrued expenses, etc.	9,758 million yen
Net loss on derivative instruments	9,027 million yen
Net operating loss	62,467 million yen
Others	13,773 million yen
Subtotal	217,553 million yen
Valuation allowance	(172,862) million yen
Total	44,691 million yen
Deferred tax liabilities	
Disposal expenses associated with asset retirement of	bligations, etc.
	(1,587) million yen
Deferred tax assets, net	43,104 million yen
Deferred tax liabilities related to land revaluation	
Deferred tax assets related to land revaluation	637 million yen
Valuation allowance	(637) million yen
Deferred tax liabilities related to land revaluation	(75,209) million yen
Deferred tax liability related to land revaluation, net	(75,209) million yen

## Notes to Related Party Transactions

Subsidiaries, etc. (in millions of yen)

Substatics	, 010.		I	I	I	(111 1111)	mons of yen)
Status	Name	% of voting rights held	Relationship	Description of transaction	Transaction Amount *3	Account title	Year-end balance *4
Subsidiary	Mazda Motor International Co., Ltd.	Direct: 100%	-Sale of Mazda - brands products -Dispatch of directors	Sales of automobiles *1	211,769	Accounts receivable -Trade	11,409
	Mazda Motor		-Sale of Mazda -	Sales of automobiles *1	481,281	Accounts receivable -Trade	94,838
Subsidiary	of America, Inc.	Direct: 100%	brands products -Dispatch of directors	Inter- company cash management *2	78,215	Loans receivable	98,164
				Price adjustment	68,480	Accounts payable -Other	68,480
Subsidiary	Mazda Motor Australia Pty. Ltd.	Direct: 100%	-Sale of Mazda - brands products -Dispatch of directors	Sales of automobiles *1	177,374	Accounts receivable -Trade	23,017
Subsidiary	Mazda Motor Logistics Europe N.V.	Direct: 100%	-Sale of Mazda brands products -Dispatch of directors	Guarantee of loans and similar agreement	29,537	Guarantee of loans	29,537
Subsidiary	Malox Co., Ltd. *5	Direct: 100%	-Logistics of Mazda brands products -Dispatch of directors	Rental of buildings and lands *1	2,416	Accounts receivable -Other	4
Subsidiary	Mazda Motor Manufacturing de Mexico S.A.de C.V.	Direct: 70%	-Manufacturing and sale of Mazda brands products -Dispatch of directors	Capital injection	20,781	Investment securities for affiliates	29,309

Transaction terms and the policy on the determination of transaction terms, etc.

## Notes to Per Share Information

Equity per share of common stock 166.65 yen Net income per share of common stock 3.72 yen

<sup>\*1</sup> Price and the other transaction terms are determined in the same way as other ordinary transactions.

<sup>\*2</sup> Interest rate applied to the inter-company cash management was reasonably determined with due consideration on market interest rates. Transaction amount indicates the average balance during the period.

<sup>\*3</sup> Transaction amount does not include consumption tax.

<sup>\*4</sup> Year-end balance includes the consumption tax.

<sup>\*5</sup> Malox Co., Ltd. changed its company name to Mazda Logistics Co., Ltd. on April 1, 2013.

# Notes to Significant Subsequent Event

Not applicable

## **Independent Auditor's Report**

May 8, 2013

The Board of Directors Mazda Motor Corporation

#### KPMG AZSA LLC

Kohei Komatsubara (Seal) Designated Limited Liability Partner Engagement Partner Certified Public Accountant

Satoshi Yokosawa (Seal) Designated Limited Liability Partner Engagement Partner Certified Public Accountant

Takashi Hasumi (Seal)
Designated Limited Liability Partner
Engagement Partner
Certified Public Accountant

We have audited the consolidated financial statements, comprising the consolidated balance sheet, the consolidated statement of income, the consolidated statement of changes in net assets and the related notes of Mazda Motor Corporation as at March 31, 2013 and for the year from April 1, 2012 to March 31, 2013 in accordance with Article 444-4 of the Companies Act.

## Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatements, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on the consolidated financial statements based on our audit as independent auditor. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, while the objective of the financial statement audit is not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of

accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position and the results of operations of Mazda Motor Corporation and its consolidated subsidiaries for the period, for which the consolidated financial statements were prepared, in accordance with accounting principles generally accepted in Japan.

#### **Other Matter**

Our firm and engagement partners have no interest in the Company which should be disclosed pursuant to the provisions of the Certified Public Accountants Law of Japan.

## **Notes to the Reader of Independent Auditor's Report:**

The Independent Auditor's Report herein is the English translation of the Independent Auditor's Report as required by the Companies Act.

## **Independent Auditor's Report**

May 8, 2013

The Board of Directors Mazda Motor Corporation

#### KPMG AZSA LLC

Kohei Komatsubara (Seal) Designated Limited Liability Partner Engagement Partner Certified Public Accountant

Satoshi Yokosawa (Seal) Designated Limited Liability Partner Engagement Partner Certified Public Accountant

Takashi Hasumi (Seal)
Designated Limited Liability Partner
Engagement Partner
Certified Public Accountant

We have audited the financial statements, comprising the balance sheet, the statement of income, the statement of changes in net assets and the related notes, and the supplementary schedules of Mazda Motor Corporation as at March 31, 2013 and for the year from April 1, 2012 to March 31, 2013 in accordance with Article 436-2-1 of the Companies Act.

#### Management's Responsibility for the Financial Statements and Others

Management is responsible for the preparation and fair presentation of the financial statements and the supplementary schedules in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of financial statements and the supplementary schedules that are free from material misstatements, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on the financial statements and the supplementary schedules based on our audit as independent auditor. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements and the supplementary schedules are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements and the supplementary schedules. The procedures selected depend on our judgement, including the assessment of the risks of material misstatement of the financial statements and the supplementary schedules, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial

statements and the supplementary schedules in order to design audit procedures that are appropriate in the circumstances, while the objective of the financial statement audit is not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements and the supplementary schedules.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements and the supplementary schedules referred to above present fairly, in all material respects, the financial position and the results of operations of Mazda Motor Corporation for the period, for which the financial statements and the supplementary schedules were prepared, in accordance with accounting principles generally accepted in Japan.

#### Other Matter

Our firm and engagement partners have no interest in the Company which should be disclosed pursuant to the provisions of the Certified Public Accountants Law of Japan.

## **Notes to the Reader of Independent Auditor's Report:**

The Independent Auditor's Report herein is the English translation of the Independent Auditor's Report as required by the Companies Act.

## Audit Report

The Audit & Supervisory Board Members have deliberated, based on reports prepared by each Audit & Supervisory Board Member, on directors' performance of their official duties during the 147th fiscal term beginning April 1, 2012, and ending March 31, 2013, and as a result formulated this report with the unanimous agreement of all members.

1. Methods and content of audits by the Audit & Supervisory Board Members and the Audit & Supervisory Board

The Audit & Supervisory Board established audit policy, activity plan, sharing of audit activities, etc. for this fiscal term, and received reports of each Audit & Supervisory Board Member on his audit activities and the results. The Board also received reports on the performance of duties of the directors, et al. and the accounting auditor, and requested explanations from them as necessary.

Based on the Standard for Audit by the Audit & Supervisory Board Members set forth by the Audit & Supervisory Board and pursuant to the audit policy, activity plan, sharing of audit activities, etc. for this fiscal term, the Audit & Supervisory Board Members endeavored to maintain good communication with the directors, executive officers, the internal auditing division, other employees, et al, of the Company, gather information and maintain a proper environment for audits. The Audit & Supervisory Board Members also attended important meetings, including Board of Directors meetings; received reports from the directors, executive officers, employees, et al. on the performance of their duties and requested explanations as necessary; reviewed important documents, etc., including those on important decisions; and investigated operations and assets at the company's head office and its major places of business. In addition, the Audit & Supervisory Board Members monitored and verified the content of the resolution by the Board of Directors on the creation and operation of a system to ensure that directors execute their duties in conformance with laws and regulations and the articles of incorporation and of other systems necessary to ensure the appropriateness of operations of the Company pursuant to Paragraphs 1 and 3 of Article 100 of the Companies Act Implementation Regulation, as well as the status of the system created and operated based on the resolution ("Internal Control System").

With regard to the Company's subsidiaries, the Audit & Supervisory Board Members endeavored to maintain good communication and exchange opinions with the directors, Audit & Supervisory Board Members, et al. of the subsidiaries and received reports on their operations from them as necessary. Based on the above methods, the Audit & Supervisory Board Members reviewed the business report and its attached specification for the fiscal term.

Furthermore, the Audit & Supervisory Board Members monitored and verified that the accounting auditor maintains an independent position and implements appropriate accounting audits. The Audit & Supervisory Board Members also received reports from the accounting auditor on the execution of their duties and requested explanations as necessary. In addition, the Audit & Supervisory Board Members received notification from the accounting auditor that they had created and operated "a system to ensure that accounting auditors perform their duties appropriately" (pursuant to each item of Article 131 of the Companies Act Accounting Regulations) in accordance with the "Standards for Quality Control of Audits" (October 28, 2005, Business Accounting Council) etc., and requested explanations as necessary. Based on the above methods, the Audit & Supervisory Board Members reviewed the (unconsolidated) financial statements (balance sheet, profit & loss statement, statement of changes in net assets and explanatory notes)

and their attached specification, and the consolidated financial statements (consolidated balance sheet, consolidated profit & loss statement, consolidated statement of changes in net assets and consolidated explanatory notes).

#### 2. Audit results

- (1) Results of the audit of the business report, etc.
  - ① The business report and its attached specification are deemed to correctly show the company's situation in accordance with laws and regulations and the Articles of Incorporation.
  - ② No material facts regarding misconduct or violations of laws and regulations or of the articles of incorporation were found as to the directors' performance of their duties.
  - ③ The content of resolution by the Board of Directors concerning the Internal Control System is deemed appropriate. We did not find any matter to be mentioned with respect to the directors' performance of their duties pertinent to the System. We recognize that creation, operation and enhancement of the System are being promoted with due care.
- (2) Results of the audit of financial statements and their attached specifications

  The methods and results of the audit by the accounting auditor, Azsa & Co., are deemed appropriate.
- (3) Results of the audit of consolidated financial statements

  The methods and results of the audit by the accounting auditor, Azsa & Co., are deemed appropriate.

May 9, 2013

Audit & Supervisory Board, Mazda Motor Corporation

Junichi Yamamoto, Audit & Supervisory Board Member (full-time)

Kazuyuki Mitate, Audit & Supervisory Board Member (full-time)

Isao Akaoka, Audit & Supervisory Board Member

Hirasawa Masahide, Audit & Supervisory Board Member

Takao Hotta, Audit & Supervisory Board Member

Note: Messrs. Isao Akaoka, Masahide Hirasawa and Takao Hotta are outside Audit & Supervisory Board Members as stipulated under Item 16 of Article 2 and Paragraph 3 of Article 335 of the Companies Act.

# Reference Documents for the General Meeting of Shareholders

## **Proposal No. 1** Election of Six (6) Directors

The term of office of five (5) Directors (Messrs. Yuji Harada, Hirotaka Kanazawa, Yuji Nakamine, Ichiro Sakai and Taizo Muta) will expire at the conclusion of this General Meeting of Shareholders, and Mr. Kiyoshi Ozaki, Director will resign at the conclusion of this General Meeting of Shareholders. Accordingly, we propose the election of six (6) Directors including two (2) Outside Directors.

The candidates for Director are as follows:

No.	Name (Date of Birth)	Career summary, position, assignment and important offices concurrently held	1. Number of Company shares held 2. Special interest in the Company
1	Yuji Harada (Sept. 20, 1951)	June 2002 Executive Officer and General Manager of International Administration Dept., Sumiton Mitsui Banking Corp.  April 2004 Managing Director, The Japan Research Institute, Limited  June 2007 Senior Managing Director, The Japan Research Institute, Limited  April 2008 Managing Executive Officer of the Companin charge of Corporate Communications and Environment; Assistant to the CFO; Assistant in charge of Fleet Sales  Nov. 2008 Senior Managing Executive Officer; in charge of Corporate Communications and Environment; Assistant to the CFO; Assistant in charge of Fleet Sales  June 2009 Director and Senior Managing Executive Officer; in charge of CSR, Environment and Corporate Communications; Assistant to the CFO; Assistant in charge of Fleet Sales (to the present)	rch y; l nt 1. 24,000 2. None ge

No.	Name (Date of Birth)	Career summary, position, assignment and important offices concurrently held		1. Number of Company shares held 2. Special interest in the Company
2	Yuji Nakamine (Jan. 17, 1954)		Joined the Company President, AutoAlliance (Thailand) Co., Ltd. Executive Officer; President, AutoAlliance (Thailand) Co., Ltd. Executive Officer; General Manager, Overseas Sales Division Executive Officer; General Manager, Overseas Sales Division President, Mazda South East Asia Ltd. (to the present) Managing Executive Officer; in charge of Overseas Sales; General Manager, Overseas Sales Division Senior Managing Executive Officer; oversight of Global Marketing, Sales and Customer Service; in charge of Customer Tsunagari Innovation and Overseas Sales Director and Senior Managing Executive Officer; oversight of Global Marketing, Sales and Customer Service; in charge of Customer Tsunagari Innovation and Overseas Sales Director and Senior Managing Executive Officer; oversight of Global Marketing, Sales and Customer Service; in charge of Customer Tsunagari Innovation (to the present) the concurrently held: that South East Asia, Ltd.	1. 50,000 2. None

No.	Name (Date of Birth)	an	Career summary, position, assignment and important offices concurrently held	1. Number of Company shares held 2. Special interest in the Company
3	*Nobuhide Inamoto (Nov. 10, 1953)	April 1977 Oct. 1994 June 1999 June 2001 March 2002 June 2002 June 2003 April 2007 April 2008 Nov. 2008 April 2011 June 2012	Joined the Company Group Manager, Body Production Engineering Dept. Representative Director and President, Mitsuba Kogyo Co., Ltd. Director of Mazda Motor Corporation; General Manager, Business Logistics Div. Director; General Manager, Production Engineering Div. Executive Officer; General Manager, Production Engineering Div. Executive Officer; General Manager, Quality Div. Managing Executive Officer; In charge of Quality Assurance and Environment Managing Executive Officer; General Manager, Domestic Business Div. Managing Executive Officer; In charge of Domestic Business; General Manager, Domestic Business Div. Managing Executive Officer; In charge of Domestic Business and Fleet Sales Managing Executive Officer; In charge of Domestic Business, Fleet Sales and Customer Service (to the present)	1. 44,000 2. None
4	*Koji Kurosawa (Dec. 30, 1951)	April 1974 July 1999 Dec. 2000 June 2004 June 2007 April 2008 Nov. 2008 June 2009	Joined the Company Senior Staff Manager, Office of Legal Affairs General Manager, Overseas Sales Div. Audit & Supervisory Board Member of the Company (full-time) Executive Officer; In charge of Corporate Services, Risk Management, CSR and Mazda Hospital Managing Executive Officer; In charge of Human Resources, Corporate Services, Risk Management, CSR and Mazda Hospital Managing Executive Officer; In charge of Secretariat, Global Auditing, Human Resources, Corporate Services, Risk Management, CSR and Mazda Hospital Managing Executive Officer; In charge of Secretariat, Global Auditing, Human Resources, Corporate Services, Compliance, Risk Management and Mazda Hospital Managing Executive Officer; In charge of Secretariat, Human Resources, General & Legal Affairs, Compliance, Risk Management and Mazda Hospital (to the present)	1.25,000 2. None

No.	Name (Date of Birth)	( ar	1. Number of Company shares held 2. Special interest in the Company	
5	Ichiro Sakai (May 3, 1942)	Lawyer	Appointed Prosecutor Chief Public Prosecutor of Yokohama District Public Prosecutors Office Chief of Research and Training Institute of the Ministry of Justice Superintendent Public Prosecutor of the Hiroshima High Public Prosecutors Office Superintendent Public Prosecutors Office Superintendent Public Prosecutors Office Registered as Lawyer (Daiichi Tokyo Bar Association) (to the present) Outside Audit & Supervisory Board Member, Toray Industries, Inc. Outside Audit & Supervisory Board Member, Kewpie Corporation (to the present) Outside Audit & Supervisory Board Member, Mazda Motor Corporation Outside Director, Mazda Motor Corporation (to the present) ces concurrently held:	1. 31,000 2. None
6	Taizo Muta (June 1, 1937)	Oct. 1971 July 1982 April 1995 April 1999 May 2001 Oct. 2007 June 2011	Assistant Professor; Research Institute for Fundamental Physics, Kyoto University Professor, Faculty of Science, Hiroshima University Dean, Faculty of Science, Hiroshima University Vice President, Hiroshima University President, Hiroshima University President, Fukuyama University Outside Director, Mazda Motor Corporation (to the present)	1. 14,000 2. None

(\*Denotes a newly appointed candidate for the position of Director.)

Notes: 1. Messrs. Ichiro Sakai and Taizo Muta are candidates for Outside Director pursuant to Article 2, Paragraph 3, Item 7 of the Ordinance for Enforcement of the Companies Act.

- 2. Reasons for recommendation
  - (1) The Company requests that Mr. Ichiro Sakai be elected as an Outside Director in order to utilize his experience in and knowledge of the legal profession as an attorney at law who served as a prosecutor, and to gain opinions from an independent standpoint. Although he lacks experience in the management of a company other than as an Outside Director/Outside Audit & Supervisory Board Member, for the aforementioned reasons, the Company has deemed that is able to appropriately execute the duties of Outside Director.
  - (2) The Company requests that Mr. Taizo Muta be elected as an Outside Director in order to utilize his experience and knowledge as a professor and president of universities, and to gain opinions from an independent standpoint. Although he lacks experience in the management of a company other than as an Outside Director, for the aforementioned reasons, the Company has deemed that he is able to appropriately execute the duties of Outside Director.
- 3. Messrs. Ichiro Sakai and Taizo Muta currently serve as Outside Directors of the Company, and their term of office will have been two years as of the conclusion of this General Meeting of Shareholders.

- 4. The Company has made notification to the Tokyo Stock Exchange Inc. regarding designation of Messrs. Ichiro Sakai and Taizo Muta as Independent Director/Audit & Supervisory Board Member pursuant to the rules of the exchange.
  - Mr. Muta formerly served as President of Hiroshima University, but considerable time has passed since his resignation in May 2007. The Company and Hiroshima University conduct transactions related to collaborative research, etc., but the total amount of these transactions represents no more than 1 percent of the Company's sales or the university's ordinary revenue. Thus Mr. Muta's independence is assured.
- 5. Messrs. Ichiro Sakai and Taizo Muta and the Company have concluded the Liability Limitation Agreement stipulated in Article 427, Paragraph 1 of the Companies Act with maximum liability stipulated in Article 425, Paragraph 1 of the same. On approval of their assumption of office as Outside Directors, the Company intends to continue the contract with each of them.

### **Proposal No. 2** Election of Two (2) Audit & Supervisory Board Members

The term of office of two (2) Audit & Supervisory Board Members (Mr. Junichi Yamamoto and Mr. Masahide Hirasawa) will expire at the conclusion of this General Meeting of Shareholders. Accordingly, we propose the election of two (2) Audit & Supervisory Board Members. The Audit & Supervisory Board has agreed to the submission of this proposal.

The candidates for Audit & Supervisory Board Member are as follows:

No.	Name (Date of Birth)	Career summary, position, assignment and important offices concurrently held		1. Number of Company shares held 2. Special interest in the Company
1	*Nobuyoshi Tochio (December 25, 1957)	April 1980 March 2004 April 2006	Joined the Company Deputy General Manager, Financial Services Div. General Manager, Financial Services Div. (to the present)	1. 9,000 2. None
2	Masahide Hirasawa (September 15, 1947)	April 1970 June 2003  April 2004  June 2005  April 2007 June 2007  June 2009  June 2012	Joined the Sumitomo Bank, Limited (Sumitomo Mitsui Banking Corp. at present) Managing Director and Managing Executive Officer, Sumitomo Mitsui Banking Corp.; Director, Sumitomo Mitsui Financial Group Inc. Senior Managing Director and Senior Managing Executive Officer, Sumitomo Mitsui Banking Corp. Deputy President, Sumitomo Mitsui Banking Corp. Director, Sumitomo Mitsui Banking Corp. Corporate Auditor (part-time), Sumitomo Mitsui Banking Corp. Full-time Corporate Auditor, Sumitomo Mitsui Financial Group Inc. Outside Audit & Supervisory Board Member, Mazda Motor Corporation (to the present) Representative Director and Chairman of the Board, The Royal Hotel, Ltd. (to the present) Outside Audit & Supervisory Board Member,	1. 0 2. None
		Representative Hotel, Ltd.	Asahi Broadcasting Corporation (to the present) e concurrently held: Director and Chairman of the Board, The Royal & Supervisory Board Member, Asahi Corporation	

(\*Denotes a newly appointed candidate for the position of Audit & Supervisory Board Member.)

Notes: 1. Mr. Masahide Hirasawa is a candidate for Outside Audit & Supervisory Board Member pursuant to

Article 2, Paragraph 3, Item 8 of the Ordinance for Enforcement of the Companies Act.

#### 2. Reasons for recommendation

- Based on his years of experience as a management executive in a field different from that of the Company and his knowledge of company management, the Company has deemed that Mr. Hirasawa is an appropriate person to conduct audits from an outside perspective and has nominated him as a candidate for Outside Audit & Supervisory Board Member.
- 3. Mr. Masahide Hirasawa currently serves as an Outside Audit & Supervisory Board Member of the Company, and his term of office will have been four years as of the conclusion of this General Meeting of Shareholders.

- 4. The Company has made notification to the Tokyo Stock Exchange Inc. regarding designation of Mr. Masahide Hirasawa satisfies the requirements of Independent Director/Audit & Supervisory Board Member pursuant to the rules of the exchange.
  - Mr. Hirasawa formerly served in various posts including Vice-President, Executive Officer, and Audit & Supervisory Board Member, at Sumitomo Mitsui Banking Corporation, a major lender to the Company. He has, however, resigned all of his posts at the bank, and considerable time has passed since his resignation as an operating officer in June 2007. As of March 31, 2013, Sumitomo Mitsui Banking Corporation holds 2.2 percent of the Company's stock and has loaned 128,862 milion yen to the Company's corporate group. However, the Company does business with several financial institutions, and Sumitomo Mitsui's share of loans to the Company is not particularly greater than that of other banks. Thus Mr. Hirasawa's independence is assured.
- 5. Mr. Masahide Hirasawa and the Company have concluded the Liability Limitation Agreement stipulated in Article 427, Paragraph 1 of the Companies Act with maximum liability stipulated in Article 425, Paragraph 1 of the same. On approval of their assumption of office as Outside Audit & Supervisory Board Member, the Company intends to continue the contract with him.