

FY2004 Consolidated Financial Results

For the Year Ended March 31, 2005

English Translation from the Original Japanese-Language Document



April 28, 2005

Company Name : **Mazda Motor Corporation** (Headquartered in Hiroshima, Japan/Tokyo Stock Exchange/Code No. 7261)
 URL : http://www.mazda.co.jp
 Representative Person : Hisakazu Imaki, Representative Director, President and CEO
 Contact Person : Tetsuya Fujimoto, General Manager, Accounting Department, Phone (082) 282-1111
 BOD Meeting : Meeting of the board of directors for consolidated account settlement held on April 28, 2005
 Parent Company, etc. : Mazda has no parent company. Ford Motor Company owns 33.7% voting interest of Mazda.
 US GAAP Adoption : The United States generally accepted accounting principles not adopted

1. Consolidated Financial Highlights (April 1, 2004 through March 31, 2005)

(1) Consolidated Financial Results

(in Japanese yen rounded to millions, except amounts per share)

	Sales		Operating Income/(Loss)		Ordinary Income/(Loss)	
	million yen	%	million yen	%	million yen	%
FY2004	2,695,564	(7.6)	82,947	18.2	73,056	25.9
FY2003	2,916,130	23.3	70,174	38.5	58,029	42.5

	Net Income/(Loss)		Net Income/(Loss)	Net Income/(Loss)	Return on Equity	Ordinary Income	Ordinary Income
	million yen	%	per Share	per Share (Diluted)		to Total Assets	to Sales
FY2004	45,772	35.0	37.63	32.41	18.7	4.1	2.7
FY2003	33,901	40.5	27.84	23.98	16.3	3.3	2.0

Notes: 1) Equity in net income of unconsolidated subsidiaries and affiliated companies
 FY2004 9,963 million yen
 FY2003 9,199 million yen
 2) Average number of shares outstanding (on a consolidated basis)
 FY2004 1,216,245,150 shares
 FY2003 1,217,692,196 shares
 3) Accounting change: None.
 4) Changes in sales, operating income, ordinary income, and net income from the previous period are shown in percentage.
 5) Consolidated financial results for FY2003 include 15 months of operations for those consolidated overseas subsidiaries that changed the fiscal year-end.

(2) Consolidated Financial Position

	Total Assets	Shareholders' Equity	Equity Ratio	Equity per Share
	million yen	million yen	%	Yen
FY2004	1,767,846	267,815	15.1	220.22
FY2003	1,795,573	222,605	12.4	182.91

Notes: Number of shares issued and outstanding at year end (on a consolidated basis):
 FY2004 1,216,130,686 shares
 FY2003 1,217,013,683 shares

(3) Consolidated Cash Flows

	Cash Flows from Operating Activities	Cash Flows from Investing Activities	Cash Flows from Financing Activities	Ending Cash & Cash Equivalents
	million yen	million yen	million yen	million yen
FY2004	133,735	(97,835)	(96,124)	214,639
FY2003	92,379	(43,251)	(52,794)	272,231

(4) Scope of Consolidation and Equity Method

Consolidated subsidiaries 53 companies
 Unconsolidated subsidiaries accounted for by the equity method 0 companies
 Affiliates accounted for by the equity method 12 companies

(5) Changes in Scope of Consolidation and Equity Method

Consolidation (Addition) 1 company Equity method (Addition) 1 company
 (Exclusion) 3 companies (Exclusion) 1 company

2. FY2005 Consolidated Financial Forecast (April 1, 2005 through March 31, 2006)

	Net Sales	Ordinary Income/(Loss)	Net Income/(Loss)
	million yen	million yen	million yen
Full Year	2,840,000	82,000	55,000

Reference: Net income per share for the full year 45.23 yen

The financial projection is the judgment of our management based on the information presently available. By nature, such financial projection is subject to uncertainty and a risk. Therefore, we advise against making an investment decision by solely relying on this projection. Variables that could affect the actual financial results include, but are not limited to, economic environments related to our business areas and fluctuations in yen-to-dollar and other exchange rates. For further information on the above financial projection, please refer to page 9 of Supplementary Information.

Supplementary Information

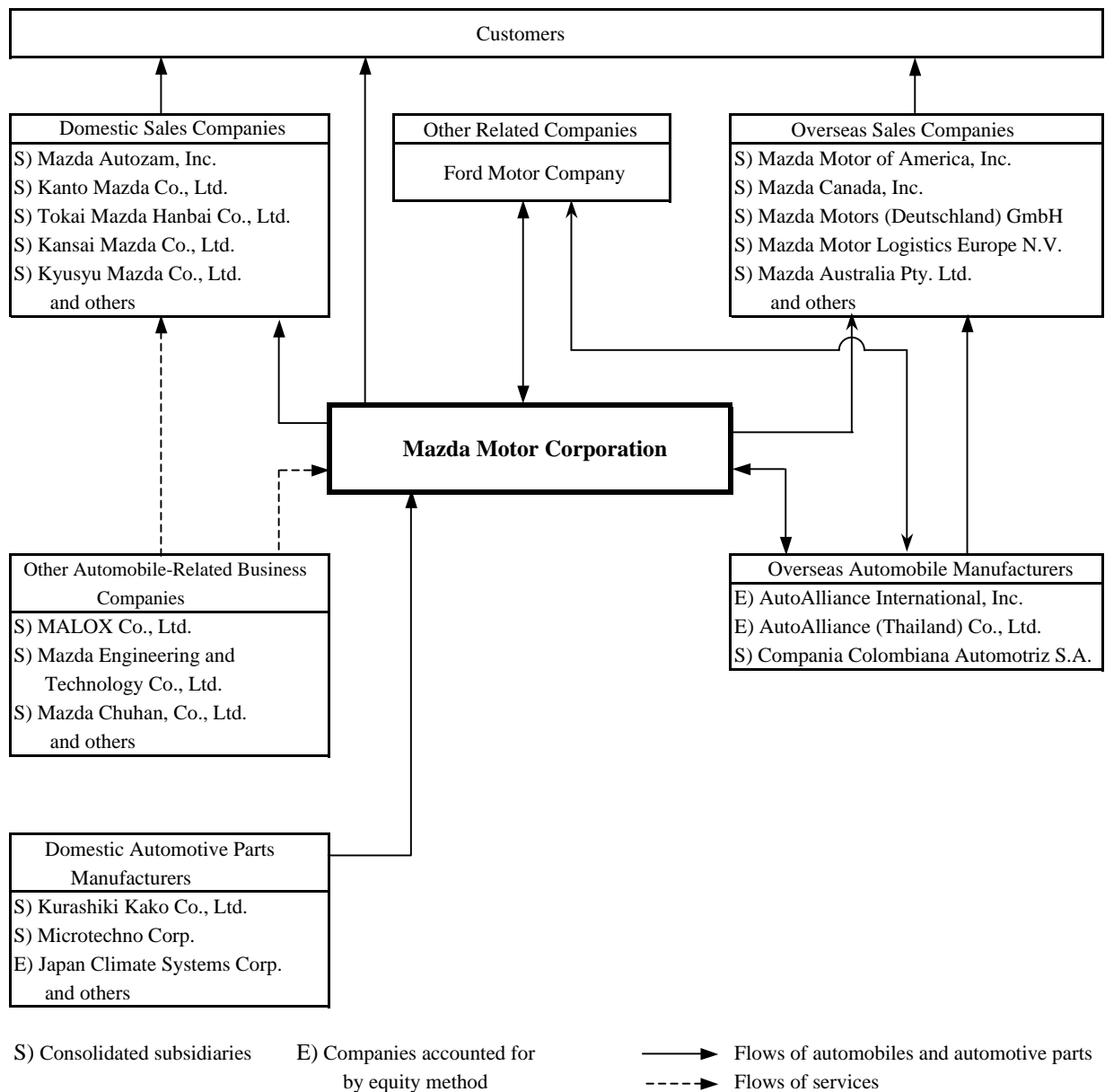
1. Mazda Group of Companies

Mazda group of companies consists of Mazda Motor Corporation, 53 consolidated subsidiaries and 12 equity method-applied companies and is mainly engaged in the manufacturing and sales of automobiles and automotive parts as well as in other automobile-related businesses.

In Japan, Mazda Motor Corporation manufactures automobiles. Mazda Motor Corporation, Kurashiki Kako Co., Ltd. and other companies manufacture automotive parts. In overseas, AutoAlliance International, Inc. and other companies manufacture automobiles and automotive parts. The automobiles and automotive parts manufactured by our group of companies are sold to customers by our sales companies. In Japan, Mazda Autozam, Inc., Kanto Mazda Co., Ltd. and other companies sell our automobiles and automotive parts to customers. To certain corporate customers, Mazda Motor Corporation directly sells our automobiles. In overseas, Mazda Motor of America, Inc., Mazda Motors (Deutschland) GmbH and other companies sell our automobiles and automotive parts to customers.

In addition, Mazda Motor Corporation, having an equity relationship with Ford Motor Company, has expanded its relationship with Ford to a strategic cooperative relationship on a global scale.

The following diagram approximately illustrates the roles of Mazda Motor Corporation and its main related companies in conducting the group's business:



Note: None of the consolidated subsidiaries is listed at a stock exchange in Japan.

2. Management Policy

1) Our Corporate Vision, Mission and Values

Mazda's Corporate Vision is comprised of a "Vision" (corporate objectives) along with a statement of "Mission" (roles and responsibilities) and "Value" (the values Mazda seeks to produce). These principles are helping express the ways in which Mazda and Mazda's employees understand their roles and responsibilities as they press towards the achievement of these aims. Through the realization of this Corporate Vision, we aim to consistently augment corporate value, which we view as being closely linked to securing profits for our shareholders.

- Vision : To create new value, excite and delight our customers through the best automotive products and services.
- Mission : With passion, pride and speed, we actively communicate with our customers to deliver insightful automotive products and services that exceed their expectations.
- Value : We value integrity, customer focus, creativity, efficient and nimble actions and respect highly motivated people and team spirit. We positively support environmental matters, safety and society. Guided by these values, we provide superior rewards to all people associated with Mazda.

2) Our Policy on Distribution of Earnings

Our policy on distribution of earnings is to declare dividends by carefully considering each fiscal year's financial results and business environment. Our intent is to provide our stockholders with dividends on a stable basis. Our policy on earnings retained in the company is to utilize the financial resources to enhance our business competitiveness, e.g., capital investments in facilities and equipment and investments in research and development.

3) Our Mid-Term Plan

Mazda Group has realized a trend of steady profit increases by promoting product-led growth with a strong brand strategy under its "Millennium Plan" established in November 2000. A new mid-term plan "Mazda Momentum" was announced in November 2004. Under this plan the company will identify further actions that will build a strong foundation for the future while at the same time, sustaining its present momentum. Four key measures are being implemented under Mazda Momentum.

1. Reinforcement of Research & Development
2. Strengthening of key markets
3. Enhancement of global efficiencies and synergies
4. Leverage of human resources

Mazda Group has enjoyed a unique heritage as a company with strong engineering prowess and intends to build on that strength by increasing investment in research and development in key areas such as environmental preservation, safety, and information technology.

In order to strengthen key markets, sixteen new models will be introduced in the next two years. In addition distribution networks across the globe will be strengthened. Customer satisfaction will be an area of special focus.

Our objective in the area of global efficiencies and synergies is to ensure our R&D, manufacturing, purchasing, and logistics activities are globally competitive on quality and cost. We will improve efficiencies globally

through enhanced global sourcing, supply chain management, and the implementation of ABC Phase 2, which is focused on commodity cycle plans.

The ongoing development of our employees will continue to be a key enabler for success. We plan to strengthen our management capability, develop people globally and provide an environment that values individuals and fosters creativity. This will allow us to maximize the contribution of our human resources and create an energetic, and dynamic Mazda.

The financial objectives during Mazda Momentum, which targeted by the end of FY2006 are as follows.

Consolidated Wholesales	1.25 million units
Operating Profit	Over 100 Billion Yen
Net Debt/Equity Ratio	Below 100%

4) Our Challenges

In the short-term, the business environment will remain uncertain. Although the global economic outlook shows a sign of recovery, some industries, especially manufacturing, are expected to experience slower recovery due to high oil, steel and other material prices.

The automotive industry is likely to remain intensely competitive, as the major manufacturers continue to offer technology to meet regulation, develop next generation technology, introduce a variety of new models, and offer high levels of marketing expenditure to support sales.

Under the severe circumstances in each market where competition gets tougher, we, Mazda Motor Corporation and its group companies, are sure to achieve continuous high-profit growth by implementing various measures of “Mazda Momentum”.

5) Basic Philosophy of Corporate Governance and Implementation of Related Measures

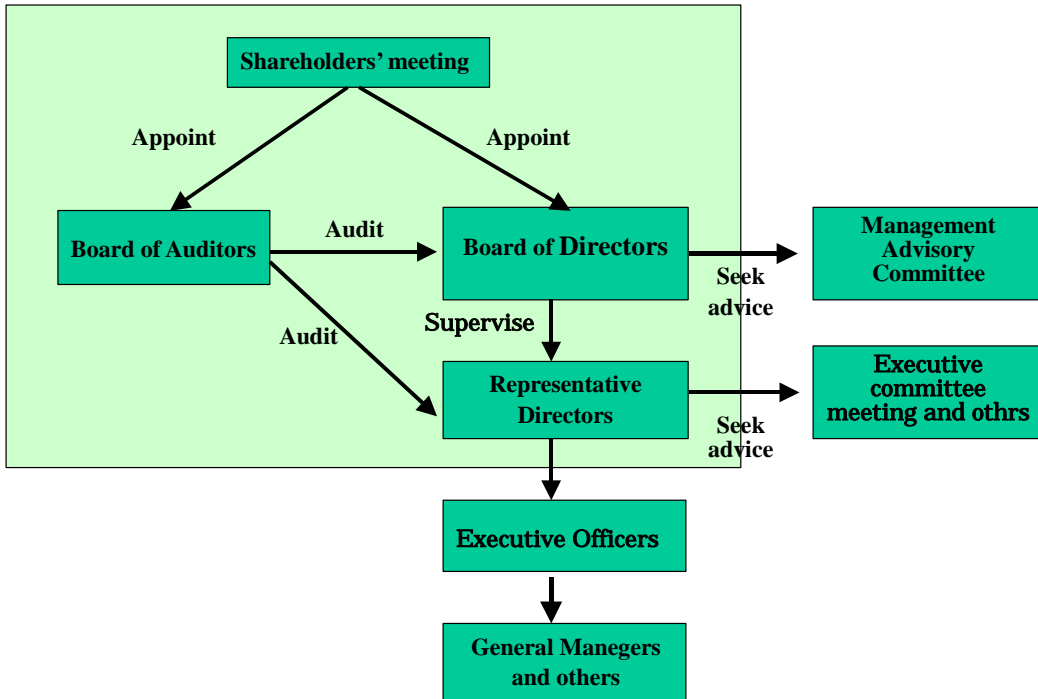
Mazda, a company having corporate auditors, is aware that the enrichment of corporate governance is one of the most important tasks for management and is actively implementing various measures to this end.

In addition to bodies prescribed by law such as the general meeting of stockholders, the board of directors and the board of auditors, an executive committee has been established. Executive committee meetings are held to propose and debate important company-wide policies and measures and to report on information necessary for business management. Other advisory bodies that assist the president with decision-making have also been established.

The company has introduced the executive officer system. By promoting the separation of execution and management, the effectiveness of the board of directors as a supervisory body has been enhanced. Debate by the board has been enhanced, and by delegating authority to the executive officer level, decision-making has been speeded up. In these ways we are working to further improve management efficiency. As of the end of March, 2005, the company has nine directors and thirty executive officers some of which serve as directors as well.

The company has also established a Management Advisory Committee composed of outside notable figures and Mazda’s directors. The committee meets four times a year. The company gets a wide range of opinions from a broad, global perspective from the committee members, who possess unsurpassed specialized knowledge and insight in their fields of expertise. Their opinions will be reflected in Mazda’s management and enhance transparency.

The outline of the company’s mechanism of business execution and observation is as follows:



With regard to a risk management system, the company established the Risk Management Office as a company-wide administrative department. Under the action guideline “Each executive and employee shall take initiative,” the company has established a Risk Management Committee and risk management regulations and phased in company-wide risk management activities. By appropriately managing various internal and external risks, including enhancing information management and disaster-prevention measures such as those for large-scale earthquakes, the company is ensuring its continued stable growth. In this fiscal year, the company has strengthened the crisis-management system including the company-wide emergency contact system and the measures against risks arising from IT tools.

The company has made compliance with laws, regulations and corporate ethics an important policy. In addition to the Mazda Corporate Ethics Code of Conduct, a compliance manual has been distributed to each of all executives and employees. The company informs all executives and employees of the importance of and need for compliance with laws, regulations and corporate ethics by holding annual seminars on topics such as corporate ethics and human rights. In this fiscal year, the company has distributed the must-have cards summarizing the points of Mazda Corporate Ethics Code of Conduct to all executives, employees and dispatched workers in order to enhance compliance consciousness.

By avoiding holding the general meeting of shareholders on the same day as other companies, and by making timely disclosures to shareholders and investors, and by engaging in IR activities such as enhancing the IR website, Mazda has implemented, and will continue to actively implement various measures to enhance corporate governance.

The board of auditors in this company is composed of five corporate auditors, two of which are outside auditors. Each corporate auditor audits the directors’ duty execution in line with the annual audit program determined by the board of auditors. There are no business dealings or other interests between the company and either of the outside auditors. With regard to the internal auditing, the Internal Auditing Division contributes to making the company’s operations sound and efficient through auditing the appropriateness of

operations of the company and its affiliate companies concerning their business goals, policies and plans as well as laws and regulations. Further, Azusa Audit Corporation having concluded the audit contract with this company performs the accounting audit. The certified public accountants having performed the company's accounting audit are Mr. Mitsunori Amo, Mr. Hiroshi Takahashi and Mr. Kohei Komatsubara, all of which belong to Azusa & Co. Moreover, the supplementary staffs of the accounting audit are other three certified public accountants, three accountant assistants and another staff. The board of auditors, the corporate auditors, the Internal Audit Div. and Azusa & Co. are keeping coordination with each other, such as holding periodic meetings.

6) Information about Parent Company and Other Companies Having a Significant Voting Interest

Mazda has no parent company. However, Ford Motor Company has a significant portion of Mazda's voting interest as follows:

Name of the Company Having a Significant Voting Interest:	Ford Motor Company
Percentage of Voting Interest:	33.7%
Names of Stock Exchanges Ford Motor Company is listed:	The New York Stock Exchange The Pacific Exchange Euronext The Deutsche Borse The Schweizer Borse The London Stock Exchange

Note 1: Ford's 33.7% voting interest is indirect.

Note 2: Ford Automotive International Holding, S.L., a 100% subsidiary of Ford Motor Company, directly invests in Mazda.

Our Relationship with Ford Motor Company and Our Position in the Ford Group

In July 1979, Mazda Motor Corporation reached the following agreement with Ford Motor Company: a) Mazda to acquire Ford Kogyo Co., Ltd., a subsidiary of Ford Motor Company and b) Mazda to issue Ford new shares amounting to 25% of Mazda's total issued shares after the acquisition. In December 1993, Ford and Mazda strengthened their relationship and agreed to build a global strategic alliance. In April 1996, agreement was reached to further strengthen this strategic relationship. In May of the same year, Mazda issued new shares to Ford by third-party allotment. As a result, the holding ratio of Ford to Mazda increased to 33.4%.

The strengthening of the Mazda-Ford relationship has enabled both companies to coordinate their strategies in all areas, including product development, manufacturing and the distribution of vehicles. The competitiveness of both companies has been enhanced by improving efficiency and achieving greater economies of scale through effective utilization of resources and the development of each company as a supply source for the other.

At the same time, the alliance between Ford and Mazda aims to improve the independent partner profit through pursuing synergy in variety of areas. Mazda continues to maintain its distinct identity and independence in management.

Auto Alliance International, Inc. and Auto Alliance Thailand Co., Ltd. are jointly operated by Mazda and Ford.

Related Party Transactions

Information on related party transactions will be separately disclosed as soon as it becomes available.

3. Financial Results, Position and Projection

1) Financial Results and Position

During FY2004, in Japan, private consumption continued to be positive in some realms and the economy showed signs of moderate recovery with the increase of corporate capital investment, expansion of production led by export business, and corporate profit improvement, while there were some ambiguous economical factors such as inflation of oil and material prices, including steel. In the U.S., although the economy is stable it does not warrant optimism due to soaring oil prices and the depreciation of the US dollar. In Europe and other major markets, the economies have begun showing signs of recovery. In China, there was a slow down of economic growth due to the recent financial restraint policy.

Automotive sales in Japan totaled to 5.82 million units, down 1.1% from the previous fiscal year. Although the micro-car market expanded substantially, the total number of registered vehicles decreased substantially. In the U.S., industry sales were 16.70 million units, up 0.7% from the previous fiscal year, while Europe was 17.84 million units, up 1.9%. In China, industry sales were 5.15 million units, up 6.2 % from the previous fiscal year, but the rate of growth has declined.

New Product

Under these economic conditions, Mazda Group made solid results thanks to a continued product-led growth strategy.

In June 2004, Mazda Verisa was launched in Japan. The model was designed to respond to diversifying customer needs, values and lifestyles. In November, the vehicle won the “Best Value Award”, a special award presented by the 2004-2005 Japan Car of the Year jury.

In addition to several upgraded models with exterior and interior refinements, and safety equipment, and special-edition models to strengthen the competitiveness, Mazda also launched the new Titan commercial vehicle in June, the new Carol micro mini in September, and the new Premacy in February 2005. Premacy, a fully remodeled minivan, is a flexible function vehicle that offers great drivability with dynamic and sophisticated styling consistent with Mazda’s product DNA.

Production Structure

In support of our product-led growth, in May 2004, Mazda re-opened Ujina Plant No.2 (U2), a plant that had been closed for 2 years and 8 months. The production line was renewed for significantly increasing production capacity and embracing the following concepts: “Environmentally and People Friendly Production Line”, “High Quality Concurrent Production Line” and “Flexible Production Line.” It has become Mazda’s symbol of its state-of-the-art, highly efficient and flexible production plants. As U2 reopened, production of BU vehicles at Hiroshima Plant No.1 (F) was terminated in April of 2004.

The Hofu Plant, where Mazda Axela (Mazda3) is produced, has been at full production capacity. In November, capacity was increased in response to strong market demand, resulting in more than 320,000 units of Mazda3 production.

Fire in the Paint Shop of Ujina Plant No.1

Mazda’s Ujina Plant No. 1(U1) paint shop suffered damage from a fire that broke out in December 2004. To minimize the loss of production due to the fire, the U2 paint shop and other company's painting facilities were used in the early months of 2005 to continue vehicle assembly at U1. The paint operation restarted in late April 2005, completing both vehicle assembly and paint operation to take place in U1.

Sales Structure

As for sales activities, Mazda is promoting reinforcement of its sales networks. In Japan, Mazda is promoting to increase sales outlets in metropolitan areas. In the U.S., Mazda is proceeding to increase exclusive dealers and strengthening dealer sales. The exclusivity level at the end of FY2004 was 33 percent, on track to achieve the target of 50 percent exclusivity by the end of FY2006. In Europe, Mazda established national sales companies in Sweden and Norway.

China Market

Mazda has made a substantial progress in China in this fiscal year, developing various measures to achieve 300,000 sales volume in 2010. To strengthen the sales, Mazda, First Auto Works (FAW) and FAW Car Co. Limited, a FAW subsidiary, established a joint-venture national sales company "FAW Mazda Motor Sales Co., Ltd" which started operations in March 2005. In addition, Mazda announced in January 2005, that it would participate in the project by Ford Motor Company and Changan Automotive Group to build a new manufacturing plant in Nanjing. The construction of the plant was started in January 2005, and will be completed within two years. In January 2005, Mazda also established a new wholly owned subsidiary, Mazda Motor (Shanghai) Business Management & Consulting Co., Ltd., to help coordinate all facets of Mazda's business in China, from production to sales.

ABC Cost Reduction Activities

During the past three fiscal years, Mazda Group has pursued a 25-percent cost reduction objective for key commodities under Mazda's Achieve Best Cost (ABC) Initiative. This initiative was successfully completed in FY2004 and the objective successfully accomplished.

Environmental Protection

Mazda is actively working on measures to improve the environment. In October 2004, Mazda began road testing the Hydrogen RX-8, a dual-fuel test vehicle that can run on either of hydrogen and gasoline.

In addition, with the re-start of the U2 in May 2004, and U1 paint shop in April 2005, the Mazda's three layer wet paint system was introduced that is higher in quality and more friendly to the environment. As a result, introducing this system to U1 completes the extension of the same paint system to all Mazda plants in Japan. The three layer wet paint system technology was awarded the "Climate Change Action Minister for the Environment Award 2004" in a category of technology & product development, and "Minister of Economy, Trade and Industry Award" as an excellent case of implementation of energy saving 2004.

Synergies with Ford

Mazda celebrated its 25-year partnership with Ford Motor Company in November 2004. In the last 25 years, Mazda has strengthened its role within the Ford Group. Mazda is now the global lead for large, in-line four cylinder engines and substantially increased technology sharing. We are also taking the global lead on the shared technology development for the current CD car and the next generation global B-car. At the same time, both Mazda and Ford continue to strengthen cooperation in the areas of distribution, logistics, and information systems.

Financial Performance

Turning to Mazda's performance in this fiscal year, retail volume in the Japanese market totaled 286,000 units, up 2.4% compared with the prior fiscal year, reflecting the successful introduction of new models, including Mazda Verisa and Premacy. Total share, including micro-mini vehicles, was 4.9%, up 0.2

points from the last year.

Mazda's retail volumes and market shares in the major overseas markets were as follows. In the U.S., Mazda's retail volume totaled 264,000 units, down 3.3% from the last year, primarily due to the lower performance of aging trucks and sport utility vehicles, partially offset by the successful performance of Mazda3. Market share was unchanged at 1.6%. In Europe, retail volume was up 9.0% to 273,000 units, and market share was up 0.1 point to 1.5%, reflecting in particular the successful performance of Mazda3 that was introduced in the fall of 2003.

Consolidated wholesales in this fiscal year totaled 1,104,000 units, an increase of 28,000 units or 2.6% year-over-year after excluding the impact of the fiscal year-end change for the consolidated overseas subsidiaries last year.¹

Turning to financial results, on a consolidated basis, sales revenue was ¥2,695.6 billion, an increase of ¥120.9 billion or 4.7% year-over-year after excluding the impact of the fiscal year-end change for consolidated overseas subsidiaries last year.² Operating income was up ¥12.7 billion or 18.2% to ¥82.9 billion, the highest operating income in Mazda's history. This best-ever performance reflected strong sales of Mazda3, primarily in European and North American markets.

Ordinary income was ¥73.1 billion, up ¥15.1 billion or 25.9%. Net income was ¥45.8 billion, up ¥11.9 billion or 35.0%, the highest net income in Mazda's history.

Consolidated cash flow (operating and investing activities) was ¥35.9 billion. While net cash provided by operating activities was ¥133.7 billion, reflecting higher profits from strong operations, net cash used in investing activities amounted to ¥97.8 billion due to the termination of the real estate trust contract that was entered into in 1999 in addition to investments in production facilities and equipment. Also, net cash used in financing activities amounted to ¥96.1 billion primarily due to the repayment of loans and redemption of bonds. Net debt (gross debt less cash and cash equivalents) was ¥313.5 billion, ¥44.6 billion lower than at March 31, 2004. Gross debt was ¥528.1 billion, down ¥102.3 billion from the prior year-end.

Mazda focused on improving the efficiency of its facility investments. Investments related to new products, rationalization and labor-saving measures for production facilities, research and development on new technologies and products totaled ¥67.9 billion on a consolidated basis, ¥22.3 billion higher than the last year.

Mazda's financing activities in this fiscal year included ¥80 billion long-term syndicated bank borrowing, ¥40 billion each in July and August of 2004, as well as ¥10 billion long-term borrowing from Development Bank of Japan in December of 2004.

Dividends and the Decrease of the Legal Reserves

Our present plan is to declare a year-end dividend of 3 yen per share for this fiscal year, an increase of 1 yen per share from the prior year, in light of improved performance in sales, operating income and ordinary income that are all higher than the last year.

¹ The consolidated operating results for the year ended March 31, 2004 consisted of 15 months of operations for the major consolidated overseas subsidiaries due to the fiscal year-end change from December 31 to March 31.

² Ibid.

Also, both for the source of dividends as well as preparing for the flexible reaction in case of the business environment changes, we plan to transfer ¥74.2 billion from the capital reserve to the other capital surplus within the capital surplus (additional paid-in capital) and ¥15.8 billion from the earned surplus reserve to the unappropriated retained earnings within the earned surplus (retained earnings) in the shareholders' equity section of the unconsolidated balance sheet.

The unanticipated problems caused by a fire at the U1 paint shop have been swiftly and successfully addressed. Our paint operations restarted in late April 2005. We will strenuously continue to endeavor to strengthen our initiatives for better quality and safety, considering our local community and environment.

2) Financial Projection

Our projection for fiscal year 2005 (the year to end March 31, 2006) is as follows:

Consolidated

Wholesales	1,178 thousand units	(up 6.8% compared to the prior year)
Sales revenue	2,840.0 billion yen	(up 5.4% compared to the prior year)
Ordinary income	82.0 billion yen	(up 12.2% compared to the prior year)
Net income	55.0 billion yen	(up 20.2% compared to the prior year)

Unconsolidated

Wholesales	1,092 thousand units	(up 9.8% compared to the prior year)
Sales revenue	2,060.0 billion yen	(up 11.3% compared to the prior year)
Ordinary income	33.0 billion yen	(up 94.0% compared to the prior year)
Net income	29.0 billion yen	(up 371.8% compared to the prior year)

Cautionary Statement with Respect to Forward-Looking Statements

Information included in this material with respect to Mazda Group's current plans, estimates, strategies and beliefs and other statements that are not historical facts are forward-looking statements about the future performance of Mazda Group. We caution you that a number of important risks and uncertainties could cause actual results to differ materially from those discussed in the forward-looking statements. Therefore, you should not place undue reliance on them. Also, you should not rely on any obligation of us to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. We disclaims any such obligation. Risks and uncertainties that might affect Mazda Group include, but are not limited to:

- 1) the global economic environment related to Mazda Group's business;
- 2) exchange rates, particularly between the yen and the U.S. dollar and euro;
- 3) the success of Mazda Group's joint ventures and alliances;
- 4) environmental and other public regulations; and
- 5) reliance on certain raw materials and suppliers.

4. Consolidated Financial Statements

(1) Consolidated Statement of Income

For the Years Ended March 31, 2005 and 2004

		(in millions of yen)		
For the years ended		FY2004	FY2003	Increase/ (Decrease)
		March 31, 2005	March 31, 2004	
Net sales	1	2,695,564	2,916,130	(220,566)
Costs of sales	2	1,972,574	2,165,160	(192,586)
Gross profit on sales	3	722,990	750,970	(27,980)
Selling, general and administrative expenses	4	640,043	680,796	(40,753)
Operating income	5	82,947	70,174	12,773
Non-operating income				
Interest and dividend income	6	2,416	2,517	(101)
Equity in net income of unconsolidated subsidiaries and affiliates	7	9,963	9,199	764
Other	8	6,664	4,887	1,777
Total	9	19,043	16,603	2,440
Non-operating expenses				
Interest expense	10	13,786	18,299	(4,513)
Other	11	15,148	10,449	4,699
Total	12	28,934	28,748	186
Ordinary income	13	73,056	58,029	15,027
Extraordinary profits				
Profit on sale of tangible fixed assets	14	214	3,682	(3,468)
Profit on sale of investment securities	15	-	672	(672)
Compensation received for the exercise of eminent domain	16	1,924	-	1,924
Insurance proceeds	17	27,942	-	27,942
Other	18	34	248	(214)
Total	19	30,114	4,602	25,512
Extraordinary losses				
Loss on retirement and sale of tangible fixed assets	20	10,852	4,672	6,180
Loss on sale of investment securities	21	425	780	(355)
Valuation loss on investment securities	22	-	44	(44)
Valuation loss on investments	23	-	2,788	(2,788)
Loss on liquidation of a <i>Tokumei Kumiai</i>	24	2,226	-	2,226
Loss on disasters	25	14,831	-	14,831
Other	26	989	275	714
Total	27	29,323	8,559	20,764
Income before income taxes	28	73,847	54,072	19,775
Income taxes				
Current	29	14,494	13,105	1,389
Refund	30	(2,151)	-	(2,151)
Deferred	31	14,315	4,563	9,752
Minority interests of consolidated subsidiaries	32	1,417	2,503	(1,086)
Net income	33	45,772	33,901	11,871

(2) Consolidated Balance Sheet
March 31, 2005 and March 31, 2004

		(in millions of yen)		
		FY2004	FY2003	Increase/ (Decrease)
		March 31, 2005	March 31, 2004	
ASSETS	As of			
Current Assets:				
Cash and time deposits	1	218,959	282,333	(63,374)
Trade notes and accounts receivable	2	142,011	145,829	(3,818)
Inventories	3	253,869	268,317	(14,448)
Deferred taxes	4	80,133	74,412	5,721
Other	5	80,655	57,026	23,629
Allowance for doubtful receivables	6	(8,031)	(8,190)	159
Total current assets	7	767,596	819,727	(52,131)
Fixed Assets:				
Tangible fixed assets:				
Buildings and structures	8	147,026	144,533	2,493
Machinery and vehicles	9	155,914	151,939	3,975
Land	10	449,356	432,278	17,078
Construction in progress	11	40,158	19,180	20,978
Other	12	31,793	37,989	(6,196)
Total tangible fixed assets	13	824,247	785,919	38,328
Intangible fixed assets	14	23,367	21,099	2,268
Investments and other fixed assets				
Investment securities	15	58,423	50,933	7,490
Long-term loans receivable	16	8,017	15,937	(7,920)
Deferred taxes	17	73,747	93,953	(20,206)
Other	18	24,283	21,113	3,170
Allowance for doubtful receivables	19	(10,820)	(12,380)	1,560
Investment valuation allowance	20	(1,014)	(731)	(283)
Total investments and other fixed assets	21	152,636	168,825	(16,189)
Total fixed assets	22	1,000,250	975,843	24,407
Deferred assets	23	-	3	(3)
Total Assets	24	1,767,846	1,795,573	(27,727)

		(in millions of yen)		
		FY2004	FY2003	Increase/ (Decrease)
LIABILITIES		March 31, 2005	March 31, 2004	
		As of		
Current Liabilities:				
Trade notes and accounts payable	1	290,476	284,536	5,940
Short-term loans payable	2	100,555	186,880	(86,325)
Long-term loans payable due within one year	3	82,847	52,422	30,425
Bonds due within one year	4	30,400	67,600	(37,200)
Other accounts payable	5	110,155	107,747	2,408
Accrued expenses	6	185,568	155,022	30,546
Reserve for warranty expenses	7	24,150	22,507	1,643
Reserve for loss on business restructuring	8	-	2,329	(2,329)
Other	9	53,077	59,573	(6,496)
Total current liabilities	10	877,228	938,616	(61,388)
Fixed Liabilities				
Bonds	11	40,400	70,200	(29,800)
Bonds with stock acquisition rights	12	59,567	60,000	(433)
Long-term loans payable	13	214,376	193,258	21,118
Deferred tax liability related to land revaluation	14	91,132	91,113	19
Employees' and executive officers' severance and retirement benefits	15	195,892	198,253	(2,361)
Directors' and corporate auditors retirement benefits	16	1,500	1,397	103
Other	17	11,910	11,799	111
Total fixed liabilities	18	614,777	626,020	(11,243)
Total Liabilities	19	1,492,005	1,564,636	(72,631)
Minority Interests in Consolidated Subsidiaries	20	8,026	8,332	(306)
SHAREHOLDERS' EQUITY				
Common stock	21	120,295	120,078	217
Capital surplus	22	104,435	104,217	218
Retained earnings/(deficit)	23	(34,581)	(78,220)	43,639
Land revaluation	24	130,895	131,470	(575)
Net unrealized gain/(loss) on available-for-sale securities	25	422	428	(6)
Foreign currency translation adjustments	26	(51,454)	(53,913)	2,459
Treasury stock	27	(2,197)	(1,455)	(742)
Total shareholders' equity	28	267,815	222,605	45,210
Total Liabilities, Minority Interests and Shareholders' Equity	29	1,767,846	1,795,573	(27,727)

(3) Consolidated Statement of Capital Surplus and Retained Earnings

For the Years Ended March 31, 2005 and 2004

		(in millions of yen)	
		FY2004	FY2003
	For the years ended	March 31, 2005	March 31, 2004
CAPITAL SURPLUS			
Balance at the beginning of the period	1	104,217	104,217
Increases due to:			
Issuance of new shares for the exercise of bonds with stock acquisition rights	2	216	-
Treasury stock transactions	3	2	-
Decreases	4	-	-
Balance at the end of the period	5	104,435	104,217
RETAINED EARNINGS			
Balance at the beginning of the period	6	(78,220)	(107,742)
Increases due to:			
Net income	7	45,772	33,901
Land revaluation	8	331	-
Decreases due to:			
Dividends	9	2,434	2,438
Land revaluation	10	-	1,533
Exclusion of consolidated subsidiaries and companies accounted for by the equity method	11	30	408
Balance at the end of the period	12	(34,581)	(78,220)

(4) Consolidated Statement of Cash Flows
For the Years Ended March 31, 2005 and 2004

		(in millions of yen)	
		FY2004	FY2003
For the years ended		March 31, 2005	March 31, 2004
Cash flows from operating activities:			
Income/(loss) before income taxes	1	73,847	54,072
Adjustments to reconcile income/(loss) before income taxes to net cash provided by operating activities:			
Depreciation and amortization	2	40,036	37,900
Allowance for doubtful receivables	3	1,462	1,620
Investment valuation allowance	4	371	(81)
Reserve for warranty expenses	5	1,539	4,077
Employees' and executive officers' severance and retirement benefits	6	(2,361)	15,353
Interest and dividend income	7	(2,416)	(2,517)
Interest expense	8	13,786	18,299
Equity in net income of unconsolidated subsidiaries and affiliates	9	(9,963)	(9,199)
Loss/(gain) on sale of fixed assets	10	8,714	990
Loss/(gain) on sale of investment securities	11	425	108
Insurance proceeds	12	(27,942)	-
Decrease/(increase) in trade notes and accounts receivable	13	6,212	(10,616)
Decrease/(increase) in inventories	14	23,246	(37,113)
Increase/(decrease) in trade notes and accounts payable	15	(275)	50,766
Increase/(decrease) in other current liabilities	16	14,079	(10,560)
Other	17	3,170	1,658
Subtotal	18	143,930	114,757
Interest and dividends received	19	2,710	2,862
Interest paid	20	(13,912)	(18,216)
Insurance claims received	21	13,383	-
Income taxes paid	22	(12,376)	(7,024)
Net cash provided by operating activities	23	133,735	92,379
Cash flows from investing activities:			
Purchase of investment securities	24	(5,611)	(1,527)
Sale of investment securities	25	95	1,174
Purchase of investments in subsidiaries affecting scope of consolidation	26	-	(760)
Sale of investments in subsidiaries affecting scope of consolidation	27	(595)	-
Acquisition of tangible fixed assets	28	(93,481)	(41,130)
Proceeds from sale of tangible fixed assets	29	5,052	14,730
Decrease/(increase) in short-term loans receivable	30	874	(871)
Long-term loans receivable made	31	(204)	(821)
Collections of long-term loans receivable	32	3,490	750
Other	33	(7,455)	(14,796)
Net cash used in investing activities	34	(97,835)	(43,251)
Cash flows from financing activities:			
Increase/(decrease) in short-term loans payable	35	(56,746)	(29,002)
Proceeds from long-term loans payable	36	106,542	79,743
Repayment of long-term loans payable	37	(77,983)	(102,171)
Proceeds from issuance of bonds	38	600	40,000
Redemption of bonds	39	(67,600)	(37,646)
Cash dividends paid	40	(2,434)	(2,438)
Other	41	1,497	(1,280)
Net cash used in financing activities	42	(96,124)	(52,794)
Effects of exchange rate fluctuations on cash and cash equivalents	43	2,632	1,175
Net increase/(decrease) in cash and cash equivalents	44	(57,592)	(2,491)
Cash and cash equivalents at beginning of the period	45	272,231	274,722
Cash and cash equivalents at end of the period	46	214,639	272,231

Notes to Consolidated Financial Statements

1. Consolidation Scope and Application of Equity Method

1) Consolidated Subsidiaries	53	
Overseas	17	Mazda Motor of America, Inc., Mazda Motors (Deutschland) GmbH and 15 others
Domestic	36	18 dealers and 18 others
2) Equity Method-Applied Companies	12	
Overseas	3	AutoAlliance International, Inc., and AutoAlliance (Thailand) Co., Ltd. and another
Domestic	9	2 dealers, 3 automotive parts sales companies and 4 others

2. Changes in Consolidation Scope and Application of Equity Method

1) Consolidated Subsidiaries		
Newly added:	1	
Overseas	1	Mazda Motor (Shanghai) Business Management & Consulting Co., Ltd. (Established)
Excluded:	3	
Domestic	3	Mazda Car Rental Corp. (sold), Auto Atelier Corp. (liquidated), and Mazda Butsuryu Co., Ltd. (merged)
2) Equity Method-Applied Companies		
Newly added:	1	
Overseas	1	FAW Mazda Motor Sales Co., Ltd. (established)
Excluded:	1	
Domestic	1	Enfini Hiroshima Co., Ltd. (sold)

3. Accounting Periods of Consolidated Subsidiaries

The consolidated year-end balance sheet date is March 31. Among the consolidated subsidiaries, 4 companies, Compania Colombiana Automotriz S.A., Mazda Motors of New Zealand Limited, Mazda Sales (Thailand) Co., Ltd., and Mazda Motor (Shanghai) Business Management & Consulting Co., Ltd. have a year-end balance sheet date different from the consolidated year-end balance sheet date, all of which are December 31.

In preparing the consolidated financial statements, the financial statements of these companies with the December 31 year-end balance sheet date are used. However, adjustments necessary in consolidation are made for material transactions that occurred between the balance sheet date of these subsidiaries and the consolidated balance sheet date.

4. Accounting Policies

1) Valuation Standards and Methods of Significant Assets

a) Securities

Available-for-sale securities

With available fair value:

Recorded at fair value estimated based on quoted market prices on the balance sheet date, with unrealized gains and losses excluded from income and reported in a separate component of shareholders' equity net of tax. The bases of cost are on a historical cost basis based on a moving average method.

Without available fair value:

Recorded at cost on a historical cost basis mainly on a moving average method

b) Derivative instruments

Mainly fair value method

c) Inventories

Mainly a historical cost basis based on an average method

2) Depreciation and Amortization Methods of Significant Fixed Assets

a) Tangible Fixed Assets

Mainly straight-line method. Useful lives and residual values are estimated by a method equivalent to the provisions of the Japanese income tax law.

b) Intangible Fixed Assets

Straight-line method with periods of useful life estimated by a method equivalent to the provisions of the Japanese income tax law. Software for internal use is amortized on a straight-line basis over the period of internal use, i.e., 5 years.

3) Standards for Recognition of Reserves

a) Reserve for warranty expenses

Reserve for warranty expenses provides for after-sales expenses of products (vehicles). The amount is estimated per product warranty provisions and actual costs incurred in the past, taking future prospects into consideration.

b) Employees' and executive officers' severance and retirement benefits

Employees' and executive officers' severance and retirement benefits provide for the costs of severance and retirement benefits to employees and executive officers. For employees' severance and retirement benefits, the amount estimated to have been incurred as of the end of the current fiscal year is recognized based on the estimated amount of liabilities for severance and retirement benefits and the estimated fair value of the pension plan assets at the end of the current fiscal year. The recognition of prior service cost is deferred on the straight-line basis over a period equal to or less than the average remaining service period of employees at the time such cost is incurred (mainly 12 years). The recognition of actuarial differences is also deferred on the straight-line basis over a period equal to or less than the average remaining service period of employees at the time such gains or losses are realized (mainly 13 years). The amortization of net gains or losses starts from the fiscal year immediately following the year in which such gains or losses are realized. For executive officers' retirement benefits, the liability is provided for the amount that would be required if all the eligible executive officers retired at the balance sheet date.

(Additional Information)

In connection with the enactment of the Japanese Welfare Pension Insurance Law, Mazda Motor Corporation ("the Company") and certain domestic consolidated subsidiaries obtained the approval of exemption from the benefits related to future employee service under the substitutional portion from the Ministry of Health, Labor and Welfare on March 26, 2004. Estimated plan assets to be returned to the government at March 31, 2005 were 138,133 million yen. If the estimated plan assets had been returned to the government on March 31, 2005 and the transitional measurement of accounting standard for employees' retirement benefits as stipulated in the Accounting Committee Report No. 13, Article 44-2 (the Japanese Institute of Certified Public Accountants) had been adopted, the effect of the adoption on the consolidated statement of income for the year ended March 31, 2005 would have been to increase the extraordinary profits by 58,696 million yen.

c) Directors' and corporate auditors' retirement benefits

Directors' and corporate auditors' retirement benefits provide for the payment of retirement benefits to directors and corporate auditors. The equivalent of the amount that would be required by the internal corporate policy if all the directors and corporate auditors retired at the end of this fiscal year is recognized.

d) Allowance for doubtful receivables

Allowance for doubtful receivables provides for the losses from bad debt. The amount estimated to be uncollectible is recognized. For receivables at an ordinary risk, the amount is estimated based on the past default ratio. For receivables at a high risk and receivables from debtors under bankruptcy proceedings, the amount is estimated based on the financial standing of the debtor.

e) Investment valuation allowance

Investment valuation allowance provides for losses from investments. The amount is estimated in light of the financial standings of the investee companies.

4) Accounting policies of foreign consolidated subsidiaries

Among the foreign consolidated subsidiaries, Compania Colombiana Automotriz S.A. prepares its financial statements based on the accounting principles generally accepted in Colombia to reflect adjustments for the country's inflationary economy and changing prices.

5) Foreign currency translation

Receivables and payables denominated in foreign currencies are translated into Japanese yen at the exchange rate on the fiscal year end; gains and losses in foreign currency translation are included in the income of the current period. Balance sheets of consolidated overseas subsidiaries are translated into Japanese yen at the rates on the fiscal year ends of the subsidiaries' accounting periods except for shareholders' equity accounts, which are translated at the historical rates. Income statements of consolidated overseas subsidiaries are translated at average rates of the subsidiaries' fiscal years, with the translation differences prorated and included in the shareholders' equity as foreign currency translation adjustments and minority interests.

6) Accounting for Leases

Lease transactions other than those finance leases with an unconditional title transfer clause are accounted for by the method equivalent to rental transactions.

7) Accounting for Hedging Activities

Full-deferral hedge accounting is applied. Also, for certain interest swap contracts that are used as hedges and meet certain hedging criteria, the net amount to be paid or received under the interest swap contract is added to or deducted from the interest on the assets or liabilities for which the swap contract was executed. Forward exchange contracts designated as hedging a foreign-currency-denominated loan receivable are translated into yen at the fixed exchange rate stipulated in the contract.

8) Other significant accounting policies in the preparation of the consolidated financial statements

Accounting for Consumption Taxes: Tax-excluding method

5 . Valuation of Assets and Liabilities of Consolidated Subsidiaries

The assets and liabilities of consolidated subsidiaries are valued at fair value at the time of acquisition and are carried at fair value.

6. Amortization of Goodwill

Goodwill is amortized on a straight-line basis over a period (primarily 5 years) during which each investment is expected to generate benefits.

7. Appropriation of Retained Earnings

The appropriation of retained earnings by a consolidated subsidiary is reflected in the consolidated statement of capital surplus and retained earnings when such appropriation is made by resolution of the shareholders of the subsidiary.

8. Cash and Cash Equivalents in the Consolidated Statement of Cash Flows

Cash and cash equivalents consist of cash on hand, bank deposits that can be readily withdrawn, and short-term, highly liquid investments with maturities of three months or less at the time of acquisition that present insignificant risk of changes in value.

Additional Information

1. Synchronization of Fiscal Year-End of Overseas Consolidated Subsidiaries with Consolidated Fiscal Year-End

Until the year ended March 31, 2003, in consolidating the overseas subsidiaries, which had a year-end different from the consolidated year-end of March 31, the financial statements of each of these subsidiaries were used with adjustments necessary in consolidation for material transactions that occurred between the year-end of the above subsidiaries and the consolidated year-end. Commencing in the year ended March 31, 2004, however, in order to better administer and disclose consolidated financial results, the fiscal year-end of 13 consolidated overseas subsidiaries, including Mazda Motor of America, Inc., Mazda Canada, Inc., Mazda Motors (Deutschland) GmbH, and Mazda Australia Pty. Ltd., was changed to match the consolidated fiscal year-end of March 31. Accordingly, the consolidated operating results for the year ended March 31, 2004 consisted of 15 months of operations from January 1, 2003 to March 31, 2004 for those consolidated overseas subsidiaries.

2. Real Estate Trust Contract

In September of 1999, the Company entered into a real estate trust contract. The beneficial ownership of property was transferred to a *Tokumei Kumiai*, and the real estate was leased back to the Company. The real estate includes an educational facility, a research and development facility, distribution centers, and stores of domestic dealers. In September of 2004, however, the Company terminated the real estate trust contract and the lease contract of the real estate.

The loss incurred on the termination of the *Tokumei Kumiai* agreement, amounting to 2,226 million yen, was included in the extraordinary losses as the loss on liquidation of a *Tokumei Kumiai* in the statement of income for the year ended March 31, 2005.

Footnotes

	(in millions of yen)	
	FY2004	FY2003
As of / For the years ended	March 31, 2005	March 31, 2004
Consolidated Balance Sheet		
1. Accumulated depreciation on tangible fixed assets	1,051,002	1,089,121
2. In accordance with the Law to Partially Revise the Land Revaluation Law (Law No. 19, enacted on March 31, 2001), land owned by Mazda for business uses was revalued. The unrealized gains on the revaluation are included in the shareholders' equity as "Land Revaluation" for the amount net of deferred taxes. The deferred taxes on the unrealized gains are included in the liabilities as "Deferred Tax Liability Related to Land Revaluation". Timing of revaluation: As of March 31, 2001 Method of revaluation: The fair value of land is determined based on official notice prices that are assessed and published by the Commissioner of the National Tax Administration, as stipulated in Article 2-4 of the Ordinance Implementing the Law Concerning Land Revaluation (Article 119 of 1998 Cabinet Order, promulgated on March 31, 1998). Reasonable adjustments, including those for the timing of assessment, are made to the official notice prices. The amount of difference between the aggregate fair value of the revalued land as of the end of this period and that at the time of revaluation as stipulated in Article 10 of the Land Revaluation Law is: 71,914 million yen		
3. Assets offered as collateral and collateralized loans		
Assets offered as collateral	464,396	473,072
Collateralized loans	164,893	235,984
4. Contingent liabilities for guarantee and similar agreements	46,407	49,804
5. Notes and other receivables discounted		
Discounted notes receivable	826	672
Factoring of receivables with recourse	8,567	8,851

Consolidated Statement of Operations

The aggregate amounts of research and development expenses	90,841	87,807
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Of the insurance proceeds recognized in the extraordinary profits for the year ended March 31, 2005, the amount of 25,399 million yen was for the fire incident at Ujina No. 1 Plant that occurred on December 15, 2004. Also, of the loss on disasters recognized in the extraordinary losses for the year ended March 31, 2005, the amount of 12,613 million yen was for the fire incident.

	(in millions of yen)	
	FY2004	FY2003
	March 31, 2005	March 31, 2004

Consolidated Statement of Cash Flows

Reconciliation of cash and time deposits in the consolidated balance sheet to cash and cash equivalents in the consolidated statement of cash flows

Cash and time deposits	218,959	282,333
Time deposits with original maturities of 3 months or longer	(4,320)	(10,102)
Short-term investments in securities with an original maturity of 3 months or less	-	-
Cash and cash equivalents	214,639	272,231

Significant non-cash transactions:

Exercise of bonds with stock acquisition rights

Increases in common stock	217	-
Increases in capital surplus	216	-
Decreases in bonds with stock acquisition rights	433	-

Assets and liabilities related to capital lease transactions that were newly recognized in the year ended March 31, 2005 amounted to 2,861 million yen.

Of the insurance claims received that were included in the net cash provided by operating activities, the amount of 11,045 million yen was for the fire incident at Ujina No. 1 Plant that occurred on December 15, 2004.

Fair Value Information of Securities

FY2004 (As of March 31, 2005)

1. Held-to-maturity debt securities that have a market value

None.

2. Available-for-sale securities that have a market value

(in millions of yen)

Securities with ending balances that exceed the historical acquisition costs	Acquisition cost	Balance sheet amount	Unrealized gain/loss
a) Stocks	524	1,492	968
b) Bonds			
Corporate bonds	-	-	-
Others	-	-	-
c) Others	-	-	-
Sub-total	524	1,492	968
Securities with ending balances that do not exceed the historical acquisition costs	Acquisition cost	Balance sheet amount	Unrealized gain/loss
a) Stocks	25	21	(4)
b) Bonds			
Corporate bonds	-	-	-
Others	11	11	-
c) Others	175	175	-
Sub-total	211	207	(4)
Total	735	1,699	964

3. Available-for-sale securities that have been sold during this fiscal year

(in millions of yen)

Amount sold	Gain	Loss
18	2	3

4. Securities that are not valued at fair value

(in millions of yen)

	Balance sheet amount
a) Held-to-maturity debt securities	-
b) Available-for-sale securities	
Unlisted stocks (excluding those traded over-the-counter)	9,369

5. Redemption schedule (after the balance sheet date) of available-for-sale securities that have a maturity

(in millions of yen)

	Within 1 year	1 to 5 years	5 to 10 years	Over 10 years
Debt securities				
Corporate bonds	-	-	-	-
Others	15	60	-	-
Total	15	60	-	-

Fair Value Information of Securities

FY2003 (As of March 31, 2004)

1. Held-to-maturity debt securities that have a market value

None.

2. Available-for-sale securities that have a market value

(in millions of yen)

Securities with ending balances that exceed the historical acquisition costs	Acquisition cost	Balance sheet amount	Unrealized gain/loss
a) Stocks	505	1,515	1,010
b) Bonds			
Corporate bonds	-	-	-
Others	10	11	1
c) Others	-	-	-
Sub-total	515	1,526	1,011
Securities with ending balances that do not exceed the historical acquisition costs	Acquisition cost	Balance sheet amount	Unrealized gain/loss
a) Stocks	58	47	(11)
b) Bonds			
Corporate bonds	-	-	-
Others	-	-	-
c) Others	117	117	-
Sub-total	175	164	(11)
Total	690	1,690	1,000

3. Available-for-sale securities that have been sold during this fiscal year

(in millions of yen)

Amount sold	Gain	Loss
644	142	48

4. Securities that are not valued at fair value

(in millions of yen)

	Balance sheet amount
a) Held-to-maturity debt securities	-
b) Available-for-sale securities	
Unlisted stocks (excluding those traded over-the-counter)	8,959

5. Redemption schedule (after the balance sheet date) of available-for-sale securities that have a maturity

(in millions of yen)

	Within 1 year	1 to 5 years	5 to 10 years	Over 10 years
Debt securities				
Corporate bonds	-	-	-	-
Others	4	63	-	-
Total	4	63	-	-

Segment Information

1. Information by Industry Segment

Mazda Motor Corporation and its consolidated subsidiaries are primarily engaged in the manufacture and sale of passenger and commercial vehicles. Net sales, operating income (loss) and assets related to this industry have exceeded 90% of the respective consolidated amounts. Accordingly, information by industry segment is not shown.

2. Information by Geographic Areas

(in millions of yen)							
FY2004 (Year ended March 31, 2005)	Japan	North America	Europe	Other areas	Total	Elimination or corporate	Consolidated
Net sales:							
Outside Customers	1,136,102	751,506	625,277	182,679	2,695,564	-	2,695,564
Inter-area	948,084	12,829	13,749	92	974,754	(974,754)	-
Total	2,084,186	764,335	639,026	182,771	3,670,318	(974,754)	2,695,564
Costs and expenses	2,025,413	755,547	630,413	177,090	3,588,463	(975,846)	2,612,617
Operating income (loss)	58,773	8,788	8,613	5,681	81,855	1,092	82,947
Total identifiable assets	1,522,641	192,154	121,421	41,283	1,877,499	(109,653)	1,767,846

(in millions of yen)							
FY2003 (Year ended March 31, 2004)	Japan	North America	Europe	Other areas	Total	Elimination or corporate	Consolidated
Net sales:							
Outside Customers	1,156,939	922,672	651,462	185,057	2,916,130	-	2,916,130
Inter-area	758,096	10,387	15,635	284	784,402	(784,402)	-
Total	1,915,035	933,059	667,097	185,341	3,700,532	(784,402)	2,916,130
Costs and expenses	1,867,697	933,652	656,648	178,034	3,636,031	(790,075)	2,845,956
Operating income (loss)	47,338	(593)	10,449	7,307	64,501	5,673	70,174
Total identifiable assets	1,557,322	201,098	136,096	32,757	1,927,273	(131,700)	1,795,573

Notes:

1) Method of segmentation and principal countries or regions belonging to each segment

a) Method: Segmentation by geographic adjacency

b) Principal countries or regions belonging to each segment

North America: U.S.A. and Canada

Europe: Germany, Belgium and U.K.

Other areas: Australia and Colombia

2) As discussed in Additional Information, commencing in the year ended March 31, 2004, the fiscal year-end of 13 consolidated overseas subsidiaries was changed to match the consolidated fiscal year-end of March 31. Accordingly, the consolidated operating results for the year ended March 31, 2004 consisted of 15 months of operations from January 1, 2003 to March 31, 2004 for those consolidated overseas subsidiaries.

3. Overseas Sales

FY2004 (Year ended March 31, 2005)	(in millions of yen)			
	North America	Europe	Other areas	Total
Overseas sales	761,684	634,233	454,027	1,849,944
Consolidated sales	-	-	-	2,695,564
Percentage of overseas sales to consolidated sales	% 28.3	% 23.5	% 16.8	% 68.6

FY2003 (Year ended March 31, 2004)	(in millions of yen)			
	North America	Europe	Other areas	Total
Overseas sales	936,718	659,813	473,368	2,069,899
Consolidated sales	-	-	-	2,916,130
Percentage of overseas sales to consolidated sales	% 32.1	% 22.6	% 16.2	% 71.0

Notes:

- 1) Overseas sales include exports by Mazda Motor Corporation and its domestic consolidated subsidiaries as well as sales (other than exports to Japan) by overseas consolidated subsidiaries.
- 2) Method of segmentation and principal countries or regions belonging to each segment
 - a) Method: Segmentation by geographic adjacency
 - b) Principal countries or regions belonging to each segment

North America:	U.S.A. and Canada
Europe:	Germany and U.K.
Other areas:	Australia, Thailand and China
- 3) As discussed in Additional Information, commencing in the year ended March 31, 2004, the fiscal year-end of 13 consolidated overseas subsidiaries was changed to match the consolidated fiscal year-end of March 31. Accordingly, the consolidated operating results for the year ended March 31, 2004 consisted of 15 months of operations from January 1, 2003 to March 31, 2004 for those consolidated overseas subsidiaries.

The following disclosures have been either omitted or will be disclosed on a later date.

- 1) The following disclosures have been omitted as allowed for companies disclosing financial information through EDINET:
 - Lease transactions
 - Derivatives
- 2) The following disclosures will be made as soon as information becomes available:
 - Retirement benefits
 - Income taxes
 - Related party transactions

5. Production and Sales Information

1. Production Volume

Type	FY 2004 (April 2004 to March 2005)	FY 2003 (April 2003 to March 2004)	Increase/ (Decrease)
	units	units	units
Passenger cars	759,779	742,773	17,006
Trucks	52,993	68,560	(15,567)
Vehicles Total	812,772	811,333	1,439

Note: Production volume figures do not include those Mazda-brand vehicles produced by the following joint venture assembly plants with Ford (that are accounted for by the equity method):

	FY2004	FY2003	Increase/ (Decrease)
AutoAlliance International, Inc.	91,342 units	83,314 units	8,028 units
AutoAlliance (Thailand) Co., Ltd.	37,847 units	30,652 units	7,195 units

2. Sales Volume and Revenue

Type	FY 2004 (April 2004 to March 2005)		FY 2003 (April 2003 to March 2004)		Increase/ (Decrease)	
	Volume	Revenue	Volume	Revenue	Volume	Revenue
	units	million yen	units	million yen	units	million yen
Vehicles	1,104,074	1,972,643	1,224,642	2,159,136	(120,568)	(186,493)
Knockdown Parts (Overseas)	-	123,825	-	127,488	-	(3,663)
Parts	-	194,032	-	209,821	-	(15,789)
Others	-	405,064	-	419,685	-	(14,621)
Total	-	2,695,564	-	2,916,130	-	(220,566)

Sales Volume by Market

Type	FY 2004 (April 2004 to March 2005)	FY 2003 (April 2003 to March 2004)	Increase/ (Decrease)
	units	units	units
Japan	293,798	291,401	2,397
North America	335,804	406,956	(71,152)
Europe	282,955	311,090	(28,135)
Others	191,517	215,195	(23,678)
Overseas Total	810,276	933,241	(122,965)
Total	1,104,074	1,224,642	(120,568)

Note:

Commencing in the year ended March 31, 2004, the fiscal year-end of 13 consolidated overseas subsidiaries was changed to match the consolidated fiscal year-end of March 31. Accordingly, the consolidated operating results for the year ended March 31, 2004 consisted of 15 months of operations from January 1, 2003 to March 31, 2004 for those consolidated overseas subsidiaries. Sales volume and revenue reflect the impacts of the fiscal year-end changes.

FY2004 Financial Summary (Consolidated)

April 28, 2005
Mazda Motor Corporation

(in 100 millions of yen)

(in thousands of units)

(Upper left: Ratio on sales)

		FY2003 (Apr.03-Mar.04)		FY2004 (Apr.04-Mar.05)		FY2005 (Apr.05-Mar.06) Projection			
	Domestic	1	8,462	3.4	8,456	(0.1)	9,000	6.4	
	Overseas	2	17,285	11.8	18,500	7.0	19,400	4.9	
	Subtotal	3	25,747	8.9	26,956	4.7	28,400	5.4	
	15 months effect of overseas	4	3,414		-		-		
	Net sales	5	29,161	23.3	26,956	(7.6)	28,400	5.4	
	Operating income/(loss)	6	702	38.5	829	18.2	900	8.5	
	Ordinary income/(loss)	7	580	42.5	731	25.9	820	12.2	
	Income/(loss) before tax	8	541	92.2	738	36.6	960	30.0	
	Net income/(loss)	9	339	40.5	458	35.0	550	20.2	
Operating income/(loss) by geographic area	Japan	10	473		588		/		
	North America	11	(6)		88				
	Europe	12	105		86				
	Other	13	73		57				
Operating Profit Change			/				/		
Volume & Mix		14				108			270
Exchange Rate		15				(20)			(32)
Product Enrichment		16				(287)			(274)
Cost Reduction		17				443			278
Marketing Expense		18				7			(57)
Other		19				(124)			(114)
Total		20		127	71				
Average rate for the period		21	113 yen/US\$ 133 yen/EUR	108 yen/US\$ 135 yen/EUR	105 yen/US\$ 135 yen/EUR				
Transaction rate		22	117 yen/US\$ 131 yen/EUR	108 yen/US\$ 134 yen/EUR	105 yen/US\$ 136 yen/EUR				
Capital investment		23	456	679	680				
Depreciation and amortization		24	379	400	450				
R & D cost		25	878	908	970				
Total assets		26	17,956	17,678	/				
Net worth		27	2,226	2,678					
Financial debts		28	6,304	5,281					
Net financial debts		29	3,581	3,135					
Cash flow		30	491	359					
Performance of operations		31	Sales and profits increased in 4 consecutive years. Highest ever operating and net income.				Sales and profits to increase in 5 consecutive years. Profits at all levels to become highest ever.		
Wholesales	Domestic	32	291	(0.8)			294	0.8	308
	North America	33	327	(6.0)	336	2.7	346	3.0	
	Europe	34	258	28.3	283	9.8	304	7.4	
	Other	35	200	14.5	191	(4.2)	220	15.4	
	Overseas	36	785	8.5	810	3.3	870	7.5	
	subtotal	37	1,076	5.8	1,104	2.6	1,178	6.8	
15 months effect of overseas		38	149		-		-		
Wholesales		39	1,225	20.4	1,104	(9.8)	1,178	6.8	
Number of Employees (excluding dispatches)		40	35,627		35,680		/		

Note: FY2003 results include 15 months activities of major overseas subsidiaries that changed their fiscal year.