Consolidated Financial Results For the First Quarter of the Fiscal Year Ending March 2012



(For the Three Months Ended June 30, 2011)

Prepared in Conformity with Accounting Principles Generally Accepted in Japan

English Translation from the Original Japanese-Language Document

July 29, 2011

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Filing of Shihannki Hokokusho, statutory

interim business and financial report : Scheduled for August 8, 2011

Payment of Dividends : -Supplementary Material : Yes

Briefing Session : Yes (Intended for securities analysts, institutional investors and media)

(in Japanese yen rounded to millions, except amounts per share)

1. Consolidated Financial Highlights (April 1, 2011 through June 30, 2011)

(1) Consolidated Financial Results

(Changes in net sales, operating income, ordinary income, and net income from the previous period are shown in percentage.)

	Net Sales	es Operating Income/(Loss)		Ordinary Income/(Loss)		Net Income/(Loss)		
	millions of yen	%	millions of yen	%	millions of yen	%	millions of yen	%
FY2012 1st Quarter	408,132	(29.4)	(23,086)	-	(25,841)	-	(25,543)	-
FY2011 1st Quarter	578,037	35.0	6,366	-	4,143	-	(2,101)	-

Note: Comprehensive income/(loss)

FY2012 1st Quarter (20,458) millions of yen (- %)

 $FY2011 \ 1st \ Quarter \qquad \qquad (2{,}708) \quad \ millions \ of \ yen \qquad (\ - \quad \ \% \)$

	Net Income/(Loss)	Net Income
	Per Share	Per Share (Diluted)
	yen	yen
FY2012 1st Quarter	(14.43)	-
FY2011 1st Quarter	(1.19)	-

(2) Consolidated Financial Position

	Total Assets	Equity	Equity Ratio
	millions of yen	millions of yen	%
As of June 30, 2011	1,794,227	410,076	22.8
As of March 31, 2011	1,771,767	430,539	24.2

Notes on equity and equity ratio:

1) Equity for calculation of equity ratio:

As of June 30, 2011As of March 31, 2011

408,330 millions of yen 428,812 millions of yen

- 2) Presentation of the minority interests in consolidated subsidiaries: The minority interests are presented as a separate component of the equity. However, the minority interests are excluded from the calculation of the equity ratio.
- 3) Recognition of the stock acquisition rights in the equity: The fair value of stock option is recognized, as stock acquisition rights, in the equity as a separate component for the amounts amortized in expense. However, the stock acquisition rights are excluded from the calculation of the equity ratio.

2. Dividends

		Dividends Per Share					
	1st. Qtr	2nd. Qtr	3rd. Qtr	Year End	Full-Year		
	yen	yen	yen	yen	yen		
FY2011	-	0.00	-	0.00	0.00		
FY2012	-						
FY2012 (Forecast)		-	-	-	-		

Note: The dividend forecast for Fiscal Year ending March 2012 is yet to be determined.

3. Consolidated Financial Forecast (April 1, 2011 through March 31, 2012)

(Changes in sales, operating income, ordinary income, and net income from the previous periods are shown in percentage.)

	Net sales		Operating Income/(Loss)		Ordinary Income/(Loss)		Net Income/(Lo	oss)	Net Income/(Loss) Per Share
	millions of yen	%	millions of yen	%	millions of yen	%	millions of yen	%	yer
FY2012 First Half	960,000	(17.1)	(20,000)	-	(25,000)	-	(35,000)	-	(19.77)
FY2012 Full Year	2,190,000	(5.8)	20,000	(16.1)	15,000	(59.3)	1,000	-	0.56

Note: The financial forecast remains unchanged from the prior forecast that was released on June 17, 2011.

4. Other

(Please refer to "2. Other Information" on page 4 of the Attachment.)

(1) Significant Changes in Consolidation Scope: None

Note: Refers to changes in consolidation scope of subsidiaries that meet certain criteria of materiality.

(2) Unique to Preparing Interim Consolidated Financial Statements: None

(3) Changes of accounting policy / Changes of accounting estimate / Restatement:

1) Changes of accounting policy with accompanying revision of accounting standards	None
2) Voluntary changes of accounting policy except 1)	None
3) Changes of accounting estimate	None
4) Restatement	None

(4) Number of Shares Outstanding (Common Stock)

1) Shares issued (including treasury shares)	As of June 30, 2011	1,780,377,399 shares
	As of March 31, 2011	1,780,377,399 shares
2) Treasury shares	As of June 30, 2011	10,194,515 shares
	As of March 31, 2011	10,194,637 shares
3) The average number of outstanding shares over period	For 3 months ended June 30, 2011	1,770,183,028 shares
	For 3 months ended June 30, 2010	1,770,210,197 shares

Note on Progress in Interim Review Procedures by Independent Auditors

This document is out of the scope of the interim review procedures based on the Financial Instruments and Exchange Act.

The interim review procedures for the financial statements under this Act have not been completed as of the timing of disclosure of this document.

Cautionary Statements with Respect to Forward-Looking Statements

The financial forecast and other descriptions of the future presented in this document are an outlook based on our judgments and projections. The judgments and projections are based on information presently available. As such, the financial forecast and future descriptions are subject to uncertainties and risks. Accordingly, the actual financial performance may vary significantly due to various factors. For assumptions underlying the financial forecast, please refer to "(3) Consolidated Financial Forecast" on page 4 of the attachment.

Attachment

Table of Contents

1. Qualitative Discussions on Consolidated Financial Information for the Current Quarter	P. 2
(1) Consolidated Financial Results	P. 2
(2) Consolidated Financial Position	P. 3
(3) Consolidated Financial Forecast	P. 4
2. Other Information	P. 4
(1) Significant Changes in Consolidation Scope	P. 4
3. Interim Consolidated Financial Statements and Notes	P. 5
(1) Consolidated Balance Sheet	P. 5
(2) Consolidated Statements of Operations and Comprehensive Income	P. 7
(3) Consolidated Statement of Cash Flows	P. 9
(4) Note on the Assumption as Going Concern	P. 10
(5) Segment Information	P. 10
(6) Significant Changes in the Amount of Equity	P. 10
4. Supplementary Information	P. 1 1
Production and Sales Information	P. 1 1

(Reference)

Financial Summary (Consolidated) For the First Quarter of the Fiscal Year Ending March 2012

1. Qualitative Discussions on Consolidated Financial Information for the Current Quarter

(1) Consolidated Financial Results

Economic and business environment surrounding the Mazda Group for the first quarter of Fiscal Year ending March 2012 was as follows.

In Japan, while the economy remains harsh due to the Great East Japan Earthquake, the production activities have shown signs of picking up with supply-side constraints easing.

However, there is a concern about a downturn in economy due to widening anxiety about shortage of electricity, continuous yen appreciation, and price hikes of raw materials and crude oil. On the other hand, in overseas, though the economy is on a moderate recovery trend mainly in Asia, this falls into a sluggish pace affected by rising concerns about some factors, including inflation in emerging countries, uncertainty of U.S. economy, and expanded credit insecurity in Europe.

Under such situation, the Mazda Group implemented measures to improve profitability in all areas of business with forcefully promoting "Framework for medium- and long-term initiatives", further advanced and developed the main strategy of long-term strategy, "Mazda Advancement Plan".

Consolidated sales for the first quarter of Fiscal Year ending March 2012 decreased by \(\frac{\pmathbf{\text{4}}}{169.9}\) billion (down 29.4%) year-on-year to \(\frac{\pmathbf{\text{4}}}{408.1}\) billion, owing to decreased production and retail volume. Consolidated operating results amounted to a loss of \(\frac{\pmathbf{\text{2}}}{23.1}\) billion, down \(\frac{\pmathbf{\text{2}}}{29.5}\) billion from the same quarter of last year. Consolidated ordinary results decreased by \(\frac{\pmathbf{\text{3}}}{30.0}\) billion year-over-year to a loss of \(\frac{\pmathbf{\text{2}}}{25.8}\) billion. Consolidated net results amounted to a loss of \(\frac{\pmathbf{\text{2}}}{25.5}\) billion, down \(\frac{\pmathbf{\text{2}}}{23.4}\) billion year-on-year.

Year-to-year performance in retail volume by primary markets for the first quarter of Fiscal Year ending March 2012 was as follows. In Japan, retail volume decreased by 31.8% year-over-year to 35,000 units; mainly affected by the Great East Japan Earthquake.

In overseas, in North America, retail volume was down 4.0% to 86,000 units though high level of sales was maintained in Mexico. In Europe, retail volume was down 18.5% to 44,000 units in spite of increase in sales in Russia. In China, retail volume remained unchanged from the previous year to 53,000 units. In other areas, retail volume was down 8.4% to 63,000 units though high level of sales was maintained in ASEAN countries. As a result, the global retail volume was 281,000 units, down 11.3% from the same period of the prior fiscal year.

Performance by reportable segment for the first quarter of Fiscal Year ending March 2012 was as follows. In Japan, net sales decreased by ¥149.3 billion (down 29.9%) year-on-year to ¥350.6 billion and segment loss (operating loss) increased by ¥22.9 billion to ¥21.9 billion. In North America, net sales decreased by ¥81.1billion (down 45.9%) year-on-year to ¥95.6 billion and segment loss (operating loss) increased by ¥5.2 billion to ¥7.9 billion. In Europe, net sales decreased by ¥28.7billion (down 30.3%) year-on-year to ¥66.0 billion and segment income (operating income) increased by ¥2.8 billion to ¥3.1billion. In other areas, net sales decreased by ¥0.8 billion (down 1.1%) year-to-year to ¥69.4 billion and segment income (operating income) decreased by ¥1.2 billion to ¥2.3 billion.

(2) Consolidated Financial Position

(Assets, Liabilities and Equity)

As of June 30, 2011, total assets amounted to \(\pm\)1,794.2 billion, an increase of \(\pm\)22.5 billion compared to the end of the last year. Total liabilities amounted to \(\pm\)1,384.2 billion, an increase of \(\pm\)42.9 billion compared to the end of the last year.

Equity as of June 30, 2011 decreased by \(\frac{\pmathbf{Y}}{20.5}\) billion to \(\frac{\pmathbf{Y}}{410.1}\) billion from the end of the prior year, mainly due to reduction in retained earnings as a result of net loss. Equity ratio decreased by 1.4 percentage points from the end of the prior year to 22.8%.

(Cash Flows)

For the first quarter of Fiscal Year ending March 2012, net cash used in operating activities was ¥29.5 billion, mainly reflecting loss before income taxes of ¥30.6 billion, depreciation and amortization of ¥17.4 billion, an increase in accounts payable of ¥27.5 billion resulting from the recovery of production and an increase in inventories of ¥37.6 billion. Net cash used in investing activities amounted to ¥16.7 billion, mainly reflecting ¥13.8 billion capital investments. As a result, consolidated free cash flow (net of operating and investing activities) was negative ¥46.1 billion. Also, net cash provided by financing activities amounted to ¥37.8 billion, mainly reflecting funding from long-term loans.

As of June 30, 2011, after deducting cash and cash equivalents of ¥314.2 billion from financial debt, net financial debt totaled ¥413.7 billion, an increase of ¥43.6 billion from the end of the last year, and the net debt-to-equity ratio was at 101.3%.

(3) Consolidated Financial Forecast

The forecast for the first half and the full year of Fiscal Year ending March 2012 remains unchanged from the previous forecast, "Notice Concerning Consolidated Financial Forecasts For the Fiscal Year Ending March 31, 2012" released on June 17, 2011.

Consolidated Financial Forecast

Full Year		Vs. Prior Year
Net Sales	¥2,190 billion	down 5.8%
Operating Income	20 billion	down 16.1%
Ordinary Income	15 billion	down 59.3%
Net Income	1 billion	-

Global Retail Volume Forecast

Full Year		Vs. Prior Year
Domestic	207,000 units	up 0.5%
North America	346,000 units	up 1.0%
Europe	202,000 units	down 4.5%
China	270,000 units	up 14.5%
Other	280,000 units	up 1.2%
Total	1,305,000 units	up 2.6%

Note: The forecast stated above is based on management's judgment and views in the light of information currently available. By nature, such forecasts are subject to risks and uncertainties. Therefore, we advise against making an investment decision by solely relying on this forecast. Variables that could affect the actual financial results include, but are not limited to, economic environments related to our business areas and fluctuations in yen-to-dollar and other exchange rates.

2. Other Information

(1) Significant Changes in Consolidation Scope:

None

3. Interim Consolidated Financial Statements and Notes

(1) Consolidated Balance Sheet June 30 and March 31, 2011

		(Millions of Yen)			
		FY2011	FY2012		
	As of	March 31, 2011	June 30, 2011		
ASSETS					
Current Assets:					
Cash and time deposits		170,228	151,250		
Trade notes and accounts receivable		154,498	136,426		
Securities		152,630	163,003		
Inventories		197,011	232,544		
Other		147,788	157,161		
Allowance for doubtful receivables		(1,726)	(1,678)		
Total current assets		820,429	838,706		
Fixed Assets:					
Tangible fixed assets:					
Buildings and structures (net)		139,131	138,698		
Machinery, equipment and vehicles (net)		155,174	157,575		
Land		430,367	430,476		
Leased assets (net)		14,510	12,576		
Other (net)		47,039	41,002		
Total tangible fixed assets		786,221	780,327		
Intangible fixed assets		20,104	21,391		
Investments and other fixed assets:					
Investment securities		90,142	95,163		
Other		59,699	63,445		
Allowance for doubtful receivables		(3,809)	(3,786)		
Investment valuation allowance		(1,019)	(1,019)		
Total investments and other fixed assets		145,013	153,803		
Total fixed assets		951,338	955,521		
Total Assets		1,771,767	1,794,227		

(Millions of Yen)

	(Millions	(Millions of Yen)			
	FY2011	FY2012			
As	of March 31, 2011	June 30, 2011			
LIABILITIES					
Current Liabilities:					
Trade notes and accounts payable	208,111	234,682			
Short-term loans payable	79,447	75,767			
Long-term loans payable due within one year	93,905	119,705			
Bonds due within one year	20,100	20,100			
Lease obligations	11,799	10,943			
Income taxes payable	9,026	4,321			
Accrued expenses	123,883	134,013			
Reserve for warranty expenses	42,556	38,898			
Other	53,490	34,497			
Total current liabilities	642,317	672,926			
Fixed Liabilities:					
Bonds	95,750	95,750			
	379,519	395,642			
Long-term loans payable	12,480	10,044			
Lease obligations Deferred tax liability related to land revaluation	93,431	93,425			
Employees' and executive officers' severance and retirement ber	-	76,944			
Reserve for loss from business of affiliates	9,998	8,533			
Reserve for environmental measures	·	·			
	1,474	1,474			
Other reserves	390	379			
Other	27,585	29,034			
Total fixed liabilities	698,911	711,225			
Total Liabilities	1,341,228	1,384,151			
EQUITY					
Capital and Retained Earnings:					
Common stock	186,500	186,500			
Capital surplus	170,192	170,192			
Retained earnings	15,082	(10,452)			
Treasury stock	(2,189)	(2,189)			
Total capital and retained earnings	369,585	344,051			
Accumulated Other Comprehensive Income/(Loss)		,			
Net unrealized loss on available-for-sale securities	(167)	(297)			
Net loss on derivative instruments	(2,841)	(599)			
Land revaluation	135,794	135,785			
Foreign currency translation adjustments	(71,233)	(68,352)			
Pension adjustments recognized by foreign consolidated subsidi	•	(2,258)			
Total accumulated other comprehensive income	59,227	64,279			
Stock Acquisition Rights	460	456			
Minority Interests in Consolidated Subsidiaries	1,267	1,290			
Total Equity	430,539	410,076			
Total Liabilities and Equity	1,771,767	1,794,227			
Tom Diabilities and Equity	1,//1,/0/	191779441			

(2) Consolidated Statements of Operations and Comprehensive Income For the first three months ended June 30, 2010 and 2011

Consolidated Statement of Operations

Consolitated Statement of Operations	(Millions of Yen)			
For the first three months ended	FY2011 June 30, 2010	FY2012 June 30, 2011		
Net sales	578,037	408,132		
Costs of sales	458,639	331,776		
Gross profit on sales	119,398	76,356		
Selling, general and administrative expenses	113,032	99,442		
Operating income/(loss)	6,366	(23,086)		
Non-operating income				
Interest income Equity in net income of affiliated companies Other	385 3,892 1,425	581 3,672 1,367		
Total	5,702	5,620		
Non-operating expenses				
Interest expense Foreign exchange loss Other	3,049 3,820 1,056	2,665 4,643 1,067		
Total	7,925	8,375		
Ordinary income/(loss)	4,143	(25,841)		
Extraordinary profits	7,173	(23,041)		
Profit on sale of tangible fixed assets Other Total	72 2 74	17 4 21		
Extraordinary losses	74	21		
Loss on retirement and sale of tangible fixed assets Loss on impairment of fixed assets Adoption of accounting standards for asset retirement obligations	383 335 2,684	783 385		
Loss on disaster Other	23	3,653		
Total	3,425	4,821		
Income/(loss) before income taxes	792	(30,641)		
Income taxes Current Prior year Deferred	5,095 - (2,254)	3,445 (2,158) (6,414)		
Total	2,841	(5,127)		
Loss before minority interests	(2,049)	(25,514)		
Minority interests in consolidated subsidiaries	52	29		
Net income/(loss)	(2,101)	(25,543)		

Consolidated Statement of Comprehensive Income

	Millions	of Yen
	FY2011	FY2012
For the first three months ended	June 30, 2010	June 30, 2011
Loss before minority interests	(2,049)	(25,514)
Other comprehensive income/(loss)		
Net unrealized loss on available-for-sale securities	(285)	(130)
Net gain on derivative instruments	8,579	2,197
Foreign currency translation adjustments	(7,485)	738
Pension adjustments recognized by foreign consolidated subsidiaries	(2,743)	68
Share of other comprehensive income of affiliates accounted for using equity method	1,275	2,183
Total	(659)	5,056
Comprehensive income/(loss)	(2,708)	(20,458)
Comprehensive loss attributable to:		
Owners of the parent	(2,752)	(20,482)
Minority interests	44	24

(3) Consolidated Statement of Cash Flows

For the first three months ended June 30, 2010 and 2011

	(Millions of Yen)			
	FY2011	FY2012		
For the first three months ended	June 30, 2010	June 30, 2011		
Cash flows from operating activities:				
Income/(loss) before income taxes	792	(30,641)		
Adjustments to reconcile income/(loss) before income taxes to net cash				
provided by operating activities:				
Depreciation and amortization	18,216	17,446		
Loss on impairment of fixed assets	335	385		
Adoption of accounting standards for asset retirement obligations	2,684	-		
Allowance for doubtful receivables	(74)	(60)		
Reserve for warranty expenses	1,045	(3,658)		
Employees' and executive officers' severance and retirement benefits	(1,297)	(1,340)		
Reserve for loss from business of affiliates	- (4.57)	(1,465)		
Interest and dividend income	(465)	(679)		
Interest expense	3,049	2,665		
Equity in net income of affiliated companies	(3,892)	(3,672)		
Loss/(gain) on retirement and sale of tangible fixed assets	311	766		
Decrease/(increase) in trade notes and accounts receivable	(1,040)	17,728		
Decrease/(increase) in inventories	(9,866)	(37,574)		
Increase/(decrease) in trade notes and accounts payable	(1,272)	27,496		
Increase/(decrease) in other current liabilities Other	8,767 3,266	(3,738)		
Subtotal	20,559	(4,114)		
Interest and dividends received	334	(20,455) 1,058		
Interest paid	(2,845)	(2,568)		
Income taxes refunded/(paid)	(7,048)	(7,490)		
Net cash provided by/(used in) operating activities	11,000	(29,455)		
	11,000	(25,100)		
Cash flows from investing activities:	(40.00)			
Payments into time deposits	(10,000)	-		
Proceeds from sales and redemption of securities	20,000	-		
Purchase of investment securities	(51)	(5)		
Proceeds from sales and redemption of investment securities	166	164		
Acquisition of tangible fixed assets Proceeds from sale of tangible fixed assets	(5,967)	(13,759)		
Acquisition of intangible fixed assets	417 (1,003)	101 (3,168)		
Decrease/(increase) in short-term loans receivable	(1,003)	(3,100)		
Long-term loans receivable made	(38)	(41)		
Collections of long-term loans receivable	62	21		
Other	1	(5)		
Net cash provided by/(used in) investing activities	3,589	(16,692)		
Cash flows from financing activities:		. , ,		
-	(4 366)	(1.652)		
Increase/(decrease) in short-term loans payable	(4,366)	(1,652)		
Proceeds from long-term loans payable	50	56,550		
Repayment of long-term loans payable	(17,132)	(14,034)		
Proceeds from sale and leaseback transactions	1,492	-		
Payment of lease obligations	(3,602)	(3,080)		
Cash dividends paid	(5,059)	-		
Cash dividends paid to minority shareholders	(12)	(1)		
Other	76	-		
Net cash (used in) /provided by financing activities	(28,553)	37,783		
Effects of exchange rate fluctuations on cash and cash equivalents	(15,542)	(241)		
Net decrease in cash and cash equivalents	(29,506)	(8,605)		
Cash and cash equivalents at beginning of the period	346,303	322,849		

(4) Note on the Assumption as Going Concern

FY2012 First Quarter (April 1, 2011 through June 30, 2011)

None

(5) Segment Information

I. FY2011 First Quarter (April 1, 2010 through June 30, 2010)

1) Sales and Income or Loss by Reportable Segments

	(Millions of Yen)							
	Reportable Segments							
FY2011 First Three Months		North		Other		Adjustment	Consolidated	
Ended June 30, 2010	Japan	America	rica Europe areas Total		(Note 1)	(Note 2)		
Net sales:								
Outside customers	240,184	174,987	93,130	69,736	578,037	-	578,037	
Inter-segment	259,753	1,692	1,592	419	263,456	(263,456)	_	
Total	499,937	176,679	94,722	70,155	841,493	(263,456)	578,037	
Segment income/(loss)	966	(2,682)	260	3,473	2,017	4,349	6,366	

Notes:

- 1. The adjustment on segment income/(loss) are eliminations of inter-segment transactions.
- 2. Segment income/(loss) is reconciled with the operating income/(loss) in the consolidated statement of operations for FY2011 first three months ended June 30, 2010.

2) Impairment Loss on Fixed Assets and Goodwill by Reportable Segment

In FY2011 first three months ended June 30, 2010, impairment losses on fixed assets, gains from negative goodwill and changes in the amount of goodwill, that were material, were not recognized.

II. FY2012 First Quarter (April 1, 2011 through June 30, 2011)

1) Sales and Income or Loss by Reportable Segments

_								
<u>_</u>		Repo						
FY2012 First Three Months		North		Other		Adjustment	Consolidated	
Ended June 30, 2011	Japan	America	Europe	Europe areas		(Note 1)	(Note 2)	
Net sales:								
Outside customers	180,938	94,268	63,799	69,127	408,132	-	408,132	
Inter-segment	169,658	1,294	2,203	260	173,415	(173,415)		
Total	350,596	95,562	66,002	69,387	581,547	(173,415)	408,132	
Segment income/(loss)	(21,934)	(7,919)	3,056	2,289	(24,508)	1,422	(23,086)	

Notes:

- 1. The adjustment on segment income/(loss) are eliminations of inter-segment transactions.
- 2. Segment income/(loss) is reconciled with the operating income/(loss) in the consolidated statement of operations for FY2012 first three months ended June 30, 2011.

2) Impairment Loss on Fixed Assets and Goodwill by Reportable Segment

In FY2012 first three months ended June 30, 2011, impairment losses on fixed assets, gains from negative goodwill and changes in the amount of goodwill, that were material, were not recognized.

(6) Significant Changes in the Amount of Equity

FY2012 First Quarter (April 1, 2011 through June 30, 2011)

None

4. Supplementary Information

Production and Sales Information

a) Production Volume

		FY2011 First Three Months	FY2012 First Three Months	Increase/
		Ended June 30, 2010	Ended June 30, 2011	(Decrease)
		units	units	units
Japan	Passenger cars	215,552	173,537	(42,015)
	Trucks	5,446	4,098	(1,348)
	Total	220,998	177,635	(43,363)

Note: Production volume figures do not include those Mazda-brand vehicles produced by the following joint venture assembly plants with Ford Motor Company (that are accounted for by the equity method):

	FY2011	FY2012	Increase/	
	First Three Months	First Three Months	(Decrease)	
AutoAlliance International, Inc.	11,170 units	10,907 units	(263) units	
AutoAlliance (Thailand) Co., Ltd.	15,582	23,891	8,309	

b) Sales by Reportable Segment

b) build by Reportuble begine			
	FY2011 First Three Months	FY2012 First Three Months	Increase/
	Ended June 30, 2010	Ended June 30, 2011	(Decrease)
	millions of yen	millions of yen	millions of yen
Japan	240,184	180,938	(59,246)
North America	174,987	94,268	(80,719)
Europe	93,130	63,799	(29,331)
Other areas	69,736	69,127	(609)
Total	578,037	408,132	(169,905)

Note: Inter-segment transactions are eliminated from the sales figures shown in the above table.

c) Sales by Product Type

c) Sales by I founct Type							
	FY2011	First Three Months	FY2012 F	First Three Months	Increase/		
	Ended June 30, 2010		Ended	d June 30, 2011	(Decrease)		
	units	millions of yen	units	millions of yen	units	millions of yen	
Vehicles	267,526	429,804	185,690	275,961	(81,836)	(153,843)	
Knockdown Parts (Overseas)	-	32,792	-	25,833	-	(6,959)	
Parts	-	53,687	-	47,896	-	(5,791)	
Other	-	61,754	-	58,442	-	(3,312)	
Total	_	578,037	-	408,132	-	(169,905)	

< Wholesales Volume by Market >

		FY2011 First Three Months	FY2012 First Three Months	Increase/
		Ended June 30, 2010	Ended June 30, 2011	(Decrease)
		units	units	units
Vehicles	Japan	53,572	42,977	(10,595)
	North America	93,994	58,646	(35,348)
	Europe	44,131	27,129	(17,002)
	Other areas	75,829	56,938	(18,891)
	Overseas Total	213,954	142,713	(71,241)
	Total	267,526	185,690	(81,836)

For the First Quarter of the Fiscal Year Ending March 2012 (For the Three Months Ended June 30, 2011)

			011	EN7.2.5	2012	F37.3.5	2011	FY Marcl	2012
(In 100 millions of yen)		FY March 2 First Quar	-	FY March 2012 First Quarter		FY March 2011 Full Year		Full Year Forecast	
(In thousands of units)								(released in J	
(Upper left: return on sales)	l	Ended June 30	, 2010	Ended June 30, 2011 %		Ended March 31, 2011		Ended March 31, 201	
Domestic	1	1,365	13.4	1,160	(15.1)	5,415	(5.8)	5,800	7.1
Overseas	2	4,415	43.4	2,921	(33.8)	17,842	12.3	16,100	(9.8)
Net sales	3	5,780	35.0	4,081	(29.4)	23,257	7.5	21,900	(5.8)
Omerating in some /(less)	4	1.1%		(5.7)%		1.0%	152.0	0.9%	(16.1)
Operating income/(loss)	4	0.7%	-	(231)	-	1.6%	152.0	0.7%	(16.1)
Ordinary income/(loss)	5	41	-	(258)	-	369	693.8	150	(59.3)
Income/(loss) before income taxes	6	0.1% 8	-	(7.5)% (306) (6.3)%	-	0.7% 161 (2.6)%	-	0.5% 100 0.0%	(37.8)
Net income/(loss)	7	(21)	-	(255)	-	(600)	-	10.0%) .
Operating income/(loss) by		` '.		, ,	ı		ı		
segment (geographic area)									
Japan	8	10		(219)		326		/	
North America	9	(27)		(79)		(317)			
Europe	10	3		31		79			
Other areas	11	35		23		128			
Operating profit changes									
Volume & mix	12			(317)				(142	2)
Exchange rate	13	/		(31)				(36)	
Cost improvement	14			(4)				126	
Marketing expense	15			7				(50))
Other	16			50				64	1
Total	17			(295)				(38	3)
Average rate for the period	18	92 Yen/U	S\$	82 Yen/US\$		86 Yen/U	JS\$	83 Yen	/US\$
Average rate for the period	10	117 Yen/E	UR	117 Yen/EUR		113 Yen/EUR		113 Yer	/EUR
Transaction rate	19	90 Yen/U	S\$	82 Yen/US\$		86 Yen/US\$		83 Yen/US\$	
Transaction rate	1)	119 Yen/E	UR	116 Yen/E	EUR	115 Yen/EUR 113 Yer		/EUR	
Capital investment	20	64		155		447		800	
Depreciation and amortization	21	182		174		716		700	
R & D cost	22	232		252		910		950)
Total assets	23	18,887		17,942		17,718			
Equity	24	5,015		4,101		4,305			
Financial debt	25	6,835		7,280		6,930			•
Net financial debt	26	3,667		4,137		3,702			
Free cash flow (Operating & Investing)	27	146		(461)		16	16		1
Domestic	28	52	27.2	35	(31.8)	206	(6.8)	207	0.5
North America	29	90	21.4	86	(4.0)	342	11.7	340	5 1.0
Europe	30	54	(7.6)	44	(18.5)	212	(11.5)	202	2 (4.5)
China	31	53	28.1	53	0.1	236	20.2	270	14.5
Other	32	68	41.2	63	(8.4)	277	20.0	280	1.2
Overseas	33	265	19.3	246	(7.3)	1,067	9.7	1,098	3 2.9
Global retail volume	34	317	20.5	281	(11.3)	1,273	6.6	1,305	
Domestic production volume	35	221	33.3	178	(19.6)	867	4.7	900	
* " "			,	1,0	(10)				5.0

Note: Global retail volume refers to the total retail units of Mazda-brand vehicles sold on a global basis.

Results for FY ended Mar. 2011 include 15 months' operations of overseas subsidiaries that changed their accounting period.