# **Consolidated Financial Results**

# For the Third Quarter of the Fiscal Year Ending March 31, 2016



### (For the First Nine Months Ended December 31, 2015)

Prepared in Conformity with Generally Accepted Accounting Principles in Japan
English Translation from the Original Japanese-Language Document

February 4, 2016

Company Name : Mazda Motor Corporation (Tokyo Stock Exchange / Code No. 7261)

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Filing of Shihanki Hokokusho,

quarterly securities report : Scheduled for February 12, 2016

Payment of Dividends : -Supplementary Material : Yes

Briefing Session : Yes (Intended for securities analysts, institutional investors and media)

(in Japanese yen rounded to millions, except amounts per share)

### 1. Consolidated Financial Highlights (April 1, 2015 through December 31, 2015)

### (1) Consolidated Financial Results

(Percentage indicates change from same period of the previous fiscal year)

	Net Sales		Operating Income		Ordinary Income		Net Income Attributable to Owners of the Parent	
	millions of yen	%	millions of yen	%	millions of yen	%		
FY2016 3rd quarter	2,547,799	16.1	173,370	14.1	171,994	7.2	123,455	(6.1)
FY2015 3rd quarter	2,193,553	13.1	151,991	22.0	160,480	72.3	131,465	69.8

Note: Comprehensive income FY2016 3rd quarter 116,369 millions of yen ( (23.3) %) FY2015 3rd quarter 151,651 millions of yen ( 55.4 %)

	Net Income	Net Income
	Per Share	Per Share (Diluted)
	yen	yen
FY2016 3rd quarter	206.51	-
FY2015 3rd quarter	219.91	ı

Note: Mazda Motor Corporation implemented a share consolidation on its common stock with a ratio of five shares to one share on August 1, 2014. Net income per share are calculated based on the assumption that consolidation of shares had been carried out at the beginning of the previous fiscal year.

### (2) Consolidated Financial Position

	Total Assets	Net Assets	Equity Ratio
As of	millions of yen	millions of yen	%
December 31, 2015	2,517,964	993,007	38.5
March 31, 2015	2,473,287	891,326	35.2

Reference: Net Assets excluding non-controlling interests

 As of December 31, 2015
 970,150 millions of yen

 As of March 31, 2015
 869,595 millions of yen

#### 2. Dividends

		Dividends Per Share					
	1st. Qtr.	2nd. Qtr.	3rd. Qtr.	Year End	Full-Year		
	yen	yen	yen	yen	yen		
FY2015	-	0.00	-	10.00	10.00		
FY2016	-	15.00	-				
FY2016 (Forecast)			-	15.00	30.00		

Note: Revision of the dividend forecast most recently announced: None

## 3. Consolidated Financial Forecast (April 1, 2015 through March 31, 2016)

(Percentage indicates change from the previous fiscal year)

	Net sales		Operating Inc	ome	Ordinary Income		Ordinary Income		Net Income Attri to Owners of the		Net Income Per Share
	millions of yen	%	millions of yen	%	millions of yen	%	millions of yen	%	yen		
FY2016 Full Year	3,370,000	11.1	230,000	13.4	230,000	8.2	155,000	(2.4)	259.28		

Note: Revision of the consolidated financial forecast most recently announced: None

#### **Notes:**

# (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None

Newly added subsidiaries: None Excluded subsidiaries: None

(2) Application of accounting treatment specific to preparation of quarterly consolidated financial statements: None

### (3) Changes in accounting policies / Changes in accounting estimates / Restatement:

1) Changes in accounting policies with accompanying revision of accounting standards
2) Voluntary changes in accounting policies except 1)
None
3) Changes in accounting estimates
None
4) Restatement
None

Note: Please refer to "(1) Changes in accounting policies / Changes in accounting estimates / Restatement" on Page 4 of the attachment.

### (4) Number of outstanding shares (Common stock)

1) Number of outstanding shares (including treasury stock)	As of December 31, 2015	599,875,479 shares
	As of March 31, 2015	599,875,479 shares
2) Number of treasury stock	<b>As of December 31, 2015</b> As of March 31, 2015	<b>2,057,234 shares</b> 2,055,369 shares
3) Average number of outstanding shares	For 9 months ended December 31, 2015	597,819,393 shares
	For 9 months ended December 31, 2014	597,823,894 shares

Mazda Motor Corporation implemented a share consolidation on its common stock with a ratio of five shares to one share on August 1, 2014. Average number of outstanding shares for 9 months ended December 31, 2014 is calculated based on the assumption that consolidation of shares had been carried out at the beginning of the previous fiscal year.

### Note on Progress in Quarterly Review Procedures by Independent Auditors

This document is out of the scope of the quarterly review procedures based on the Financial Instruments and Exchange Act.

The quarterly review procedures for the financial statements under this Act have not been completed as of the timing of disclosures.

The quarterly review procedures for the financial statements under this Act have not been completed as of the timing of disclosure of this document.

### Cautionary Statements with Respect to Forward-Looking Statements

The financial forecast and other descriptions of the future presented in this document are an outlook based on our judgments and projections. The judgments and projections are based on information presently available. As such, the financial forecast and future descriptions are subject to uncertainties and risks, and are not contemplated to ensure the fulfillment thereof.

Accordingly, the actual financial performance may vary significantly due to various factors.

For detail such as precondition of the financial forecast, please refer to "1. Qualitative Information on Consolidated Results for the Quarterly Period - (3) Future Estimates such as Consolidated Financial Forecast" on page 4 of the attachment.

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# (Reference)

Financial Summary (Consolidated)

For the Third Quarter of the Fiscal Year Ending March 31, 2016

# 1. Qualitative Information on Consolidated Results for the Quarterly period

## (1) Consolidated Financial Results

The Mazda Group has pushed ahead with structural reform, leveraging its new-generation "SKYACTIV Technology" (hereinafter "SKYACTIV"), and strove to improve its brand value by offering appealing Mazda unique products and services. In December last year, all-new "Mazda Roadster (called MX-5 in overseas markets)" was named the "Car of the Year Japan". This marked the second consecutive year that Mazda vehicle received this award. Our new-generation products that feature Mazda's latest technologies and embody the essential value of the Mazda brand; "driving pleasure" and "outstanding environmental and safety performance" have won a good reputation, and they are contributing to achieve solid growth in sales volume.

Global retail volume for the first nine months of the fiscal year ending March 31, 2016 was 1,145 thousand units, up 14.1% year on year, owing to the continued strong sales of "Mazda CX-5" and commencement of the full-scale sales of all-new "Mazda CX-3" around the world.

Retail volume by market was as follows.

<Japan>

Despite the drop in total market demand on a year-over-year basis, our retail volume was 163 thousand units, up 14.7% year on year, owing to the continued strong sales of "Mazda Demio (called Mazda2 in overseas markets)" as well as the commencement of full-scale sales of all-new "CX-3" and all-new "Roadster".

<North America>

Retail volume was 345 thousand units, up 7.9% year on year. Sales in U.S. were increased, due to the introduction of all-new "CX-3" and continued strong sales of updated model of "CX-5". In Mexico, our sales far surpassed the prior year.

<Europe>

Retail volume was 183 thousand units, up 9.4% year on year, due to the commencement of the full-scale sales of all-new "CX-3" and continued strong sales of "Mazda2". By country, despite the influence of a decline in demand in Russia, our sales exceeded the growth in overall demand, especially in major markets such as Germany and United Kingdom.

<China>

Retail volume was 177 thousand units, up 13.2% year on year. The tax reduction policy for small-engine vehicles implemented by the Chinese government contributed to the expansion of sales volume of "Mazda3 (called Mazda Axela in Japan)". In addition, the updated model of "CX-5" has maintained strong sales.

<Other markets>

Retail volume was 277 thousand units, up 27.0% year on year. In the key market of Australia, sales were increased due to the contribution from sales of all-new "CX-3", and in the ASEAN market, our sales volume in Thailand and Vietnam were increased. And also, our sales were strong in other emerging counties such as Saudi Arabia and Colombia.

Financial performance on a consolidated basis for the first nine months of the fiscal year ending March 31, 2016 was as follows. Net sales amounted to \(\frac{4}{2}\),547.8 billion, an increase of \(\frac{4}{3}\)54.2 billion or 16.1% compared

to the corresponding period in the previous fiscal year, owing to increasing sales of SKYACTIV models in global markets. Operating income, owing to the increased sales volume and ongoing costs improvement through Monotsukuri Innovation, amounted to ¥173.4 billion, an increase of ¥21.4 billion or 14.1% compared to the corresponding period in the previous fiscal year. Ordinary income amounted to ¥172.0 billion, an increase of ¥11.5 billion or 7.2% compared to the corresponding period in the previous fiscal year. Net income attributable to owners of the parent amounted to ¥123.5 billion, a decrease of ¥8.0 billion or 6.1% compared to the corresponding period in the previous fiscal year.

Financial results by reportable segment for the first nine months of the fiscal year ending March 31, 2016 was as follows. In Japan, net sales amounted to \(\frac{4}{2}\),135.3 billion, an increase of \(\frac{4}{3}\)304.4 billion or 16.6% compared to the corresponding period in the previous fiscal year, and operating income by segment (hereinafter referred to as "operating income") amounted to \(\frac{4}{1}\)30.9 billion, an increase of \(\frac{4}{1}\)6.5 billion or 14.4% compared to the corresponding period in the previous fiscal year. In North America, net sales amounted to \(\frac{4}{1}\),101.2 billion, an increase of \(\frac{4}{2}\)201.9 billion or 22.4% compared to the corresponding period in the previous fiscal year, and operating income amounted to \(\frac{4}{2}\)6.4 billion, a decrease of \(\frac{4}{2}\)0.2 billion or 0.8% compared to the corresponding period in the previous fiscal year. In Europe, net sales amounted to \(\frac{4}{2}\)5.0 billion, an increase of \(\frac{4}{2}\)5.7 billion or 11.8% compared to the corresponding period in the previous fiscal year, and operating income amounted to \(\frac{4}{2}\)6.6 billion, a decrease of \(\frac{4}{3}\)5.5 billion or 34.4% compared to the corresponding period in the previous fiscal year. In other areas, net sales amounted to \(\frac{4}{4}\)4.4 billion, an increase of \(\frac{4}{9}\)8.8 billion or 28.8% compared to the corresponding period in the previous fiscal year, and operating income amounted to \(\frac{4}{1}\)8.8 billion, an increase of \(\frac{4}{7}\)6.6 billion or 68.2% compared to the corresponding period in the previous fiscal year.

Note: Effective from the first quarter of the fiscal year ending March 31, 2016, the Company has applied the "Accounting Standard for Business Combinations" (ASBJ Statement No. 21, September 13, 2013) and other standards. As a result, the presentation of "Net income" has been changed to "Net income attributable to owners of the parent".

## (2) Consolidated Financial Position

(Assets, Liabilities and Net Assets)

As of December 31, 2015, total assets increased ¥44.7 billion from the end of the previous fiscal year, to ¥2,518.0 billion. Total liabilities decreased ¥57.0 billion from the end of the previous fiscal year, to ¥1,525.0 billion. Interest-bearing debt as of December 31, 2015 decreased ¥29.9 billion from the end of previous fiscal year, to ¥671.2 billion. After subtracting cash and cash equivalents from the interest-bearing debt, net interest-bearing debt decreased ¥81.1 billion, to ¥90.8 billion. The net debt-to-equity ratio improved 10.4 percentage points, to 9.4%.

Net Assets as of December 31, 2015 increased ¥101.7 billion from the end of the previous fiscal year, to ¥993.0 billion. Equity ratio increased 3.3 percentage points from the end of the previous fiscal year, to 38.5% (Percentage after consideration of the equity credit attributes of the subordinated loan was 39.9%).

(Cash Flows)

Cash and cash equivalent as of December 31, 2015 increased ¥51.2 billion from the end of the previous fiscal year, to ¥580.4 billion.

Net cash provided by operating activities for the first nine months of the fiscal year ending March 31, 2016 was \\ \frac{1}{168.6} \) billion, reflecting income before income taxes of \(\frac{1}{166.5}\) billion and others. (For the first nine months of the previous fiscal year, net cash provided by operating activities was \(\frac{1}{108.2}\) billion.) Net cash used in investing activities was \(\frac{1}{59.0}\) billion. (For the first nine months of the previous fiscal year, net cash used in investing activities was \(\frac{1}{59.0}\) billion.) As a result, consolidated free cash flow (net of operating and investing activities) was positive \(\frac{1}{310.6}\) billion.) Net cash used in financing activities was \(\frac{1}{45.3}\) billion, mainly reflecting payment of loans payable and dividend payable. (For the first nine months of the previous fiscal year, net cash used in financing activities was \(\frac{1}{45.3}\) billion, mainly reflecting payment of loans payable and dividend payable. (For the first nine months of the previous fiscal year, net cash used in financing activities was \(\frac{1}{45.1}\) billion.)

## (3) Future Estimates such as Consolidated Financial Forecast

The forecast for the full year earnings of Fiscal Year ending March 31, 2016 remains unchanged from the previous forecast, released on November 5, 2015.

# 2. Matters Regarding Summary Information (Notes)

## (1) Changes in accounting policies / Changes in accounting estimates / Restatement

(Changes in accounting policies)

Effective from the first quarter of the fiscal year ending March 31, 2016, the Company has applied the "Accounting Standard for Business Combinations" (ASBJ Statement No. 21, September 13, 2013, hereinafter the "Business Combinations Accounting Standard"), "Accounting Standard for Consolidated Financial Statements" (ASBJ Statement No. 22, September 13, 2013, hereinafter the "Consolidation Accounting Standard"), "Accounting Standard for Business Divestitures" (ASBJ Statement No. 7, September 13, 2013, hereinafter the "Business Divestitures Accounting Standard") and other standards. As a result, the differences arising from the changes in equity of parent company to its subsidiaries in case where control is retained have been adjusted in capital surplus, and acquisition-related costs have been reported as expenses for the fiscal year in which such costs are incurred. For business combinations implemented on or after the beginning of the fiscal year under review, the accounting method was changed so as to reflect the adjustments to the allocated amount of acquisition costs under the finalization of provisional accounting treatment in the consolidated financial statements of the fiscal year in which the combination took place. In addition, the presentation method of net income was amended and the reference to "minority interests" was changed to "non-controlling interests". To reflect this change in financial statement presentation, prior year's consolidated financial statements have been reclassified to conform to this year's presentation.

In addition, the method of presentation was changed in the Consolidated Statement of Cash Flows, and the cash flows from a purchase or a sale of shares of subsidiaries, which do not bring about a change in the scope of consolidation, are presented in "Net cash provided by (used in) financing activities", and cash flows with regard to the expenses related to a purchase of subsidiaries, which bring about a change in the scope of consolidation, or the expenses related to a purchase or a sale of shares of subsidiaries, which do not lead a change in the scope of consolidation, are presented in "Net cash provided by (used in) operating activities".

The Company has applied the Business Combinations Accounting Standard and other standards effective April 1, 2015, the beginning of the fiscal year under review, in accordance with the transitional treatment set forth in article 58-2 (4) of the Business Combinations Accounting Standard, article 44-5 (4) of the Consolidation Accounting Standard and article 57-4 (4) of the Business Divestitures Accounting Standard.

As a result of the application, income before income tax for the first nine months of the fiscal year ending March 31, 2016 has decreased by ¥398 million, and the capital surplus at the end of the third quarter of the fiscal year ending March 31, 2016 has increased by ¥398 million.

# 3. Quarterly Consolidated Financial Statements

# (1) Quarterly Consolidated Balance Sheets (December 31 and March 31, 2015)

As of         FY2015 March 31, 2015         FY2016 December 31, 2015           ASSETS         Current Assets:         377,923         410,593           Cash and time deposits         377,923         410,593           Trade notes and accounts receivable         215,161         197,643           Securities         151,364         169,900           Inventories         379,502         396,812           Other         191,241         195,420           Allowance for doubtful receivables         (763)         (634)           Total current assets         1,314,428         1,369,734           Fixed Assets:         Tangible fixed assets:           Buildings and structures (net)         170,480         172,663           Machinery and equipment (net)         234,773         245,378           Land         414,347         411,835           Leased assets (net)         4,364         3,772           Other (net)         119,060         102,801           Total tangible fixed assets         943,024         936,449           Investments and other fixed assets:         29,361         29,654           Investment securities         134,225         137,572           Asset for retirement benefits         3,323         3,				(Millions of Yen)
ASSETS         Current Assets:           Cash and time deposits         377,923         410,593           Trade notes and accounts receivable         215,161         197,643           Securities         151,364         169,900           Inventories         379,502         396,812           Other         191,241         195,420           Allowance for doubtful receivables         (763)         (634)           Total current assets         1,314,428         1,369,734           Fixed Assets:         Tangible fixed assets         1,314,428         1,369,734           Fixed Assets:         Tangible fixed assets         170,480         172,663           Machinery and equipment (net)         234,773         245,378         141,347         411,835           Leased assets (net)         4,364         3,772         Other (net)         119,060         102,801           Total tangible fixed assets         943,024         936,449         101,801           Investments and other fixed assets:         29,361         29,654           Investments and other fixed assets:         134,225         137,572           Asset for retirement benefits         3,323         3,618           Other         52,145         43,918			FY2015	FY2016
Current Assets:         377,923         410,593           Trade notes and accounts receivable         215,161         197,643           Securities         151,364         169,900           Inventories         379,502         396,812           Other         191,241         195,420           Allowance for doubtful receivables         (763)         (634)           Total current assets         1,314,428         1,369,734           Fixed Assets:         Tangible fixed assets:           Buildings and structures (net)         170,480         172,663           Machinery and equipment (net)         234,773         245,378           Land         414,347         411,835           Leased assets (net)         4,364         3,772           Other (net)         119,060         102,801           Total tangible fixed assets         29,361         29,654           Investments and other fixed assets:         29,361         29,654           Investments and other fixed assets:         134,225         137,572           Asset for retirement benefits         3,323         3,618           Other         52,145         43,918           Allowance for doubtful receivables         (2,970)         (2,981)	As c	f	March 31, 2015	<b>December 31, 2015</b>
Cash and time deposits       377,923       410,593         Trade notes and accounts receivable       215,161       197,643         Securities       151,364       169,900         Investments and other fixed assets       79,502       396,812         Other       191,241       195,420         Allowance for doubtful receivables       (763)       (634)         Total current assets       1,314,428       1,369,734         Fixed Assets:       Tangible fixed assets:         Buildings and structures (net)       170,480       172,663         Machinery and equipment (net)       234,773       245,378         Land       414,347       411,835         Leased assets (net)       4,364       3,772         Other (net)       119,060       102,801         Total tangible fixed assets       943,024       936,449         Intangible fixed assets       29,361       29,654         Investments and other fixed assets:       134,225       137,572         Asset for retirement benefits       3,323       3,618         Other       52,145       43,918         Allowance for doubtful receivables       (2,970)       (2,981)         Investment valuation allowance       (249)       -	ASSETS			
Trade notes and accounts receivable         215,161         197,643           Securities         151,364         169,900           Inventories         379,502         396,812           Other         191,241         195,420           Allowance for doubtful receivables         (763)         (634)           Total current assets         1,314,428         1,369,734           Fixed Assets:         Tangible fixed assets:         170,480         172,663           Machinery and equipment (net)         234,773         245,378           Land         414,347         411,835           Leased assets (net)         4,364         3,772           Other (net)         119,060         102,801           Total tangible fixed assets         943,024         936,449           Intangible fixed assets         29,361         29,654           Investments and other fixed assets:         134,225         137,572           Asset for retirement benefits         3,323         3,618           Other         52,145         43,918           Allowance for doubtful receivables         (2,970)         (2,981)           Investment valuation allowance         (249)         -           Total investments and other fixed assets         186,4	Current Assets:			
Securities         151,364         169,900           Inventories         379,502         396,812           Other         191,241         195,420           Allowance for doubtful receivables         (763)         (634)           Total current assets         1,314,428         1,369,734           Fixed Assets:            Tangible fixed assets:           170,480         172,663           Machinery and equipment (net)         234,773         245,378             Land         414,347         411,835               129,463         3,772                 Other (net)         119,060         102,801                 102,801               29,361         29,654                  29,361         29,654                102,801             134,225         137,572              Asset for retirement benefits         3,323         3,618               3,323         3,618                 43,918	Cash and time deposits		377,923	410,593
Inventories         379,502         396,812           Other         191,241         195,420           Allowance for doubtful receivables         (763)         (634)           Total current assets         1,314,428         1,369,734           Fixed Assets:         170,480         172,663           Buildings and structures (net)         170,480         172,663           Machinery and equipment (net)         234,773         245,378           Land         414,347         411,835           Leased assets (net)         4,364         3,772           Other (net)         119,060         102,801           Total tangible fixed assets         943,024         936,449           Intangible fixed assets         29,361         29,654           Investments and other fixed assets:         134,225         137,572           Asset for retirement benefits         3,323         3,618           Other         52,145         43,918           Allowance for doubtful receivables         (2,970)         (2,981)           Investment valuation allowance         (249)         -           Total investments and other fixed assets         1,158,859         1,148,230	Trade notes and accounts receivable		215,161	197,643
Other         191,241         195,420           Allowance for doubtful receivables         (763)         (634)           Total current assets         1,314,428         1,369,734           Fixed Assets:         170,480         172,663           Buildings and structures (net)         170,480         172,663           Machinery and equipment (net)         234,773         245,378           Land         414,347         411,835           Leased assets (net)         4,364         3,772           Other (net)         119,060         102,801           Total tangible fixed assets         29,361         29,654           Investments and other fixed assets:         134,225         137,572           Asset for retirement benefits         3,323         3,618           Other         52,145         43,918           Allowance for doubtful receivables         (2,970)         (2,981)           Investment valuation allowance         (249)         -           Total investments and other fixed assets         186,474         182,127           Total fixed assets         1,158,859         1,148,230	Securities		151,364	169,900
Allowance for doubtful receivables       (763)       (634)         Total current assets       1,314,428       1,369,734         Fixed Assets:       170,480       172,663         Buildings and structures (net)       170,480       172,663         Machinery and equipment (net)       234,773       245,378         Land       414,347       411,835         Leased assets (net)       4,364       3,772         Other (net)       119,060       102,801         Total tangible fixed assets       943,024       936,449         Intangible fixed assets       29,361       29,654         Investments and other fixed assets:       134,225       137,572         Asset for retirement benefits       3,323       3,618         Other       52,145       43,918         Allowance for doubtful receivables       (2,970)       (2,981)         Investment valuation allowance       (249)       -         Total investments and other fixed assets       186,474       182,127         Total fixed assets       1,158,859       1,148,230	Inventories		379,502	396,812
Total current assets         1,314,428         1,369,734           Fixed Assets:         170,480         172,663           Buildings and structures (net)         170,480         172,663           Machinery and equipment (net)         234,773         245,378           Land         414,347         411,835           Leased assets (net)         4,364         3,772           Other (net)         119,060         102,801           Total tangible fixed assets         943,024         936,449           Intangible fixed assets         29,361         29,654           Investments and other fixed assets:         134,225         137,572           Asset for retirement benefits         3,323         3,618           Other         52,145         43,918           Allowance for doubtful receivables         (2,970)         (2,981)           Investment valuation allowance         (249)         -           Total investments and other fixed assets         186,474         182,127           Total fixed assets         1,158,859         1,148,230	Other		191,241	195,420
Fixed Assets:         Tangible fixed assets:       170,480       172,663         Machinery and equipment (net)       234,773       245,378         Land       414,347       411,835         Leased assets (net)       4,364       3,772         Other (net)       119,060       102,801         Total tangible fixed assets       943,024       936,449         Intangible fixed assets       29,361       29,654         Investments and other fixed assets:       134,225       137,572         Asset for retirement benefits       3,323       3,618         Other       52,145       43,918         Allowance for doubtful receivables       (2,970)       (2,981)         Investment valuation allowance       (249)       -         Total investments and other fixed assets       1,158,859       1,148,230	Allowance for doubtful receivables		(763)	(634)
Tangible fixed assets:       Buildings and structures (net)       170,480       172,663         Machinery and equipment (net)       234,773       245,378         Land       414,347       411,835         Leased assets (net)       4,364       3,772         Other (net)       119,060       102,801         Total tangible fixed assets       943,024       936,449         Intangible fixed assets       29,361       29,654         Investments and other fixed assets:       134,225       137,572         Asset for retirement benefits       3,323       3,618         Other       52,145       43,918         Allowance for doubtful receivables       (2,970)       (2,981)         Investment valuation allowance       (249)       -         Total investments and other fixed assets       1,158,859       1,148,230	Total current assets		1,314,428	1,369,734
Buildings and structures (net)       170,480       172,663         Machinery and equipment (net)       234,773       245,378         Land       414,347       411,835         Leased assets (net)       4,364       3,772         Other (net)       119,060       102,801         Total tangible fixed assets       943,024       936,449         Intangible fixed assets       29,361       29,654         Investments and other fixed assets:       134,225       137,572         Asset for retirement benefits       3,323       3,618         Other       52,145       43,918         Allowance for doubtful receivables       (2,970)       (2,981)         Investment valuation allowance       (249)       -         Total investments and other fixed assets       186,474       182,127         Total fixed assets       1,158,859       1,148,230	Fixed Assets:			
Machinery and equipment (net)       234,773       245,378         Land       414,347       411,835         Leased assets (net)       4,364       3,772         Other (net)       119,060       102,801         Total tangible fixed assets       943,024       936,449         Intangible fixed assets       29,361       29,654         Investments and other fixed assets:       134,225       137,572         Asset for retirement benefits       3,323       3,618         Other       52,145       43,918         Allowance for doubtful receivables       (2,970)       (2,981)         Investment valuation allowance       (249)       -         Total investments and other fixed assets       186,474       182,127         Total fixed assets       1,158,859       1,148,230	Tangible fixed assets:			
Land       414,347       411,835         Leased assets (net)       4,364       3,772         Other (net)       119,060       102,801         Total tangible fixed assets       943,024       936,449         Intangible fixed assets       29,361       29,654         Investments and other fixed assets:       134,225       137,572         Asset for retirement benefits       3,323       3,618         Other       52,145       43,918         Allowance for doubtful receivables       (2,970)       (2,981)         Investment valuation allowance       (249)       -         Total investments and other fixed assets       186,474       182,127         Total fixed assets       1,158,859       1,148,230	Buildings and structures (net)		170,480	172,663
Leased assets (net)       4,364       3,772         Other (net)       119,060       102,801         Total tangible fixed assets       943,024       936,449         Intangible fixed assets       29,361       29,654         Investments and other fixed assets:       134,225       137,572         Asset for retirement benefits       3,323       3,618         Other       52,145       43,918         Allowance for doubtful receivables       (2,970)       (2,981)         Investment valuation allowance       (249)       -         Total investments and other fixed assets       186,474       182,127         Total fixed assets       1,158,859       1,148,230	Machinery and equipment (net)		234,773	245,378
Other (net)       119,060       102,801         Total tangible fixed assets       943,024       936,449         Intangible fixed assets       29,361       29,654         Investments and other fixed assets:       134,225       137,572         Asset for retirement benefits       3,323       3,618         Other       52,145       43,918         Allowance for doubtful receivables       (2,970)       (2,981)         Investment valuation allowance       (249)       -         Total investments and other fixed assets       186,474       182,127         Total fixed assets       1,158,859       1,148,230	Land		414,347	411,835
Total tangible fixed assets       943,024       936,449         Intangible fixed assets       29,361       29,654         Investments and other fixed assets:       134,225       137,572         Asset for retirement benefits       3,323       3,618         Other       52,145       43,918         Allowance for doubtful receivables       (2,970)       (2,981)         Investment valuation allowance       (249)       -         Total investments and other fixed assets       186,474       182,127         Total fixed assets       1,158,859       1,148,230	Leased assets (net)		4,364	3,772
Intangible fixed assets       29,361       29,654         Investments and other fixed assets:       134,225       137,572         Asset for retirement benefits       3,323       3,618         Other       52,145       43,918         Allowance for doubtful receivables       (2,970)       (2,981)         Investment valuation allowance       (249)       -         Total investments and other fixed assets       186,474       182,127         Total fixed assets       1,158,859       1,148,230	Other (net)		119,060	102,801
Investments and other fixed assets:       134,225       137,572         Asset for retirement benefits       3,323       3,618         Other       52,145       43,918         Allowance for doubtful receivables       (2,970)       (2,981)         Investment valuation allowance       (249)       -         Total investments and other fixed assets       186,474       182,127         Total fixed assets       1,158,859       1,148,230	Total tangible fixed assets		943,024	936,449
Investment securities       134,225       137,572         Asset for retirement benefits       3,323       3,618         Other       52,145       43,918         Allowance for doubtful receivables       (2,970)       (2,981)         Investment valuation allowance       (249)       -         Total investments and other fixed assets       186,474       182,127         Total fixed assets       1,158,859       1,148,230	Intangible fixed assets		29,361	29,654
Asset for retirement benefits       3,323       3,618         Other       52,145       43,918         Allowance for doubtful receivables       (2,970)       (2,981)         Investment valuation allowance       (249)       -         Total investments and other fixed assets       186,474       182,127         Total fixed assets       1,158,859       1,148,230	Investments and other fixed assets:			
Other       52,145       43,918         Allowance for doubtful receivables       (2,970)       (2,981)         Investment valuation allowance       (249)       -         Total investments and other fixed assets       186,474       182,127         Total fixed assets       1,158,859       1,148,230	Investment securities		134,225	137,572
Allowance for doubtful receivables (2,970) (2,981) Investment valuation allowance (249) - Total investments and other fixed assets 186,474 182,127 Total fixed assets 1,158,859 1,148,230	Asset for retirement benefits		3,323	3,618
Investment valuation allowance(249)-Total investments and other fixed assets186,474182,127Total fixed assets1,158,8591,148,230	Other		52,145	43,918
Total investments and other fixed assets         186,474         182,127           Total fixed assets         1,158,859         1,148,230	Allowance for doubtful receivables		(2,970)	(2,981)
Total fixed assets 1,158,859 <b>1,148,230</b>	Investment valuation allowance		(249)	
	Total investments and other fixed assets		186,474	182,127
Total Assets 2,473,287 <b>2,517,964</b>	Total fixed assets		1,158,859	1,148,230
	Total Assets		2,473,287	2,517,964

	ſ	FY2015	FY2016
Δ	s of	March 31, 2015	December 31, 2015
LIABILITIES	.5 01	1, 2013	2000mber 51, 2015
Current Liabilities:			
Trade notes and accounts payable		379,358	349,288
Short-term loans payable		116,677	135,997
Bonds due within one year		20,100	20,400
Long-term loans payable due within one year		74,313	96,890
Lease obligations		1,719	1,649
Income taxes payable		16,398	22,896
Accrued expenses		173,992	162,580
Reserve for warranty expenses		45,763	63,645
Other		75,739	70,358
Total current liabilities		904,059	923,703
	ŀ	904,039	723,703
Long-term Liabilities:			
Bonds		20,350	20,000
Long-term loans payable		464,597	393,586
Lease obligations		3,263	2,634
Deferred tax liability related to land revaluation		68,134	68,118
Reserve for loss from business of subsidiaries and affiliates		8,955	-
Reserve for environmental measures		1,090	681
Other reserves		280	295
Liability for retirement benefits		62,669	59,360
Other		48,564	56,580
Total long-term liabilities		677,902	601,254
Total Liabilities		1,581,961	1,524,957
NET ASSETS			
Capital and Retained Earnings:			
Common stock		258,957	258,957
Capital surplus		242,650	243,048
Retained earnings		248,094	356,637
Treasury stock		(2,222)	(2,227)
Total capital and retained earnings	ŀ	747,479	856,415
Accumulated Other Comprehensive Income/(Loss):	ľ		
Net unrealized gain/(loss) on available-for-sale securities		3,681	6,701
Deferred gains/(losses) on hedges		668	736
Land revaluation		142,586	142,553
Foreign currency translation adjustments		(21,376)	(33,063)
Accumulated adjustments for retirement benefit		(3,443)	(3,192)
Total accumulated other comprehensive income		122,116	113,735
Non-controlling Interests in Consolidated Subsidiaries	ŀ	21,731	22,857
Total Net Assets	ŀ	891,326	993,007
Total Liabilities and Net Assets		2,473,287	2,517,964

# (2) Quarterly Consolidated Statements of Operations and Comprehensive Income (For the first nine months ended December 31, 2015 and 2014)

# **Quarterly Consolidated Statements of Operations**

		(Millions of Yen)
	FY2015	FY2016
For the first nine months ended	December 31, 2014	<b>December 31, 2015</b>
Net sales	2,193,553	2,547,799
Costs of sales	1,615,329	1,924,444
Gross profit on sales	578,224	623,355
Selling, general and administrative expenses	426,233	449,985
Operating income	151,991	173,370
Non-operating income Interest income Equity in net income of affiliated companies Foreign exchange gain	2,509 11,090 2,502	2,673 17,717
Other	7,913	4,429
Total	24,014	24,819
Non-operating expenses Interest expense Foreign exchange loss	10,318	9,970 11,495
Other	5,207	4,730
Total	15,525	26,195
Ordinary income	160,480	171,994
Extraordinary profits Gain on sales of tangible fixed assets Gain on sales of investment securities	147	200 221
Gain on reversal of reserve for loss from business of subsidiaries and affiliates	6,520	417
Other	-	7
Total	6,667	845
Extraordinary losses  Loss on retirement and sale of tangible fixed assets Loss on impairment of fixed assets Loss on business of subsidiaries and affiliates Other	4,463 784 902 110	4,281 132 1,971
Total	6,259	6,384
Income before income taxes	160,888	166,455
Income taxes Current Deferred Total	18,614 9,392 28,006	36,022 5,185 41,207
Net income	132,882	·
Net income  Net income attributable to non-controlling interests	1,417	125,248
Net income attributable to owners of the parent	131,465	123,455

# **Quarterly Consolidated Statements of Comprehensive Income**

	FY2015	FY2016
For the first nine months ended	December 31, 2014	<b>December 31, 2015</b>
Net income	132,882	125,248
Other comprehensive income/(loss):		
Net unrealized gain/(loss) on available-for-sale securities	1,842	3,022
Deferred gains/(losses) on hedges	(1,098)	96
Foreign currency translation adjustments	6,704	(6,217)
Adjustments for retirement benefit	1,163	253
Share of other comprehensive income/(loss) of affiliates accounted for using equity method	10,158	(6,033)
Total	18,769	(8,879)
Comprehensive income	151,651	116,369
Comprehensive income attributable to:		
Owners of the parent	147,743	115,107
Non-controlling interests	3,908	1,262

# (For the three months ended December 31, 2015 and 2014)

# **Quarterly Consolidated Statements of Operations**

	EXT2015	(Millions of Ten)
	FY2015	FY2016
For the three months ended	December 31, 2014	<b>December 31, 2015</b>
Net sales	739,688	847,266
Costs of sales	550,586	649,789
Gross profit on sales	189,102	197,477
Selling, general and administrative expenses	141,087	149,992
Operating income	48,015	47,485
Non-operating income Interest income Equity in net income of affiliated companies Foreign exchange gain Other	831 3,725 3,432	973 5,813 145
Total	2,556	1,477
Non-operating expenses Interest expense Other	3,475 1,678	3,577 1,375
Total	5,153	4,952
Ordinary income	53,406	50,941
Extraordinary profits  Gain on sales of tangible fixed assets  Gain on sales of investment securities  Gain on reversal of reserve for loss from business of subsidiaries and affiliates  Other	3,426	142 221 - 1
Total	3,470	364
Extraordinary losses  Loss on retirement and sale of tangible fixed assets Loss on impairment of fixed assets Loss on business of subsidiaries and affiliates Other  Total	2,466 425 91 3 2,985	1,064 51 83 - 1,198
Income before income taxes	53,891	50,107
Income taxes Current Deferred Total	6,472 8,350 14,822	10,543 4,146 14,689
Net income	39,069	35,418
Net income attributable to non-controlling interests	914	281
Net income attributable to owners of the parent	38,155	35,137

# **Quarterly Consolidated Statements of Comprehensive Income**

	FY2015	FY2016
For the three months ended	December 31, 2014	December 31, 2015
Net income	39,069	35,418
Other comprehensive income/(loss):		
Net unrealized gain/(loss) on available-for-sale securities	579	1,748
Deferred gains/(losses) on hedges	(1,351)	(218)
Foreign currency translation adjustments	5,540	2,639
Adjustments for retirement benefit	(199)	41
Share of other comprehensive income/(loss) of affiliates accounted for using equity method	10,669	(6,612)
Total	15,238	(2,402)
Comprehensive income	54,307	33,016
Comprehensive income attributable to:		
Owners of the parent	51,637	33,068
Non-controlling interests	2,670	(52)

# (3) Quarterly Consolidated Statements of Cash Flows (For the first nine months ended December 31, 2015 and 2014)

(1 of the first fine months chied December 31, 2013 and 2014)		(Millions of Yen)
	FY2015	FY2016
For the first nine months ended	December 31, 2014	December 31, 2015
Cash flows from operating activities:		
Income before income taxes	160,888	166,455
Adjustments to reconcile income before income taxes to net cash		
provided by/(used in) operating activities:		
Depreciation and amortization	49,880	58,606
Loss on impairment of fixed assets	784	132
Increase/(decrease) in allowance for doubtful receivables	75	(117)
Increase/(decrease) in reserve for warranty expenses	12,640	17,882
Increase/(decrease) in reserve for loss from business of subsidiaries and affiliates	(10,212)	(1,671)
Increase/(decrease) in liability for retirement benefits	(4,176)	(3,075)
Interest and dividend income	(2,869)	(3,177)
Interest expense	10,318	9,970
Equity in net loss/(income) of affiliated companies	(11,090)	(17,717)
Loss/(gain) on retirement and sale of tangible fixed assets	4,316	4,080
Loss/(gain) on sales of investment securities	-	(221)
Decrease/(increase) in trade notes and accounts receivable	27,097	16,805
Decrease/(increase) in inventories	(56,326)	(26,374)
Increase/(decrease) in trade notes and accounts payable	(5,406)	(28,565)
Increase/(decrease) in other current liabilities	(7,322)	(4,450)
Other	(43,310)	2,600
Subtotal	125,287	191,163
Interest and dividends received	3,619	14,677
Interest paid	(9,775)	(9,111)
Income taxes refunded/(paid)	(10,975)	(28,141)
Net cash provided by/(used in) operating activities	108,156	168,588
Cash flows from investing activities:		
Purchase of investment securities	(749)	(3,065)
Proceeds from sales and redemption of investment securities	62	2,944
Acquisition of tangible fixed assets	(96,072)	(59,036)
Proceeds from sale of tangible fixed assets	914	5,112
Acquisition of intangible fixed assets	(7,946)	(5,848)
Net decrease/(increase) in short-term loans receivable	(789)	408
Payment of long-term loans receivable	(652)	(365)
Collections of long-term loans receivable	908	1,948
Other	(496)	(136)
Net cash provided by/(used in) investing activities	(104,820)	(58,038)
Cash flows from financing activities:		
Net increase/(decrease) in short-term loans payable	8,356	19,876
Proceeds from long-term loans payable	16,601	12,950
Repayment of long-term loans payable	(81,158)	(61,916)
Proceeds from issuance of bonds	19,913	-
Redemption of bonds	(20,050)	(50)
Repayment of lease obligations	(1,794)	(1,507)
Proceeds from stock issuance to non-controlling shareholders	-	297
Cash dividends paid	(2,989)	(14,946)
Cash dividends paid to non-controlling shareholders	-	(36)
Net decrease/(increase) in treasury stock	(16)	(4)
Net cash provided by/(used in) financing activities	(61,137)	(45,336)
Effect of exchange rate fluctuations on cash and cash equivalents	10,860	(14,010)
Net increase/(decrease) in cash and cash equivalents	(46,941)	51,204
Cash and cash equivalents at beginning of the period	479,754	529,148
Cash and cash equivalents at end of the period	432,813	580,352

### (4) Footnotes to the Quarterly Consolidated Financial Statements

### (Note on the Assumptions as Going Concern)

None

### (Significant Changes in the Amount of Equity)

None

### (Segment Information)

### I. FY2015 First Nine Months (April 1, 2014 through December 31, 2014)

### 1) Sales and Income or Loss by Reportable Segments

(Millions of Yen)

		Rep					
FY2015 First Nine Months Ended December 31, 2014	Japan	North America	Europe	Other areas	Total	Adjustment (Note 1)	Consolidated (Note 2)
Net sales:							
Outside customers	660,149	747,619	453,813	331,972	2,193,553	-	2,193,553
Inter-segment	1,170,735	151,712	11,472	11,594	1,345,513	(1,345,513)	-
Total	1,830,884	899,331	465,285	343,566	3,539,066	(1,345,513)	2,193,553
Segment income	114,427	26,580	10,138	11,167	162,312	(10,321)	151,991

Notes: 1. The adjustment on segment income are eliminations of inter-segment transactions.

## 2) Impairment Loss on Fixed Assets and Goodwill by Reportable Segment

Impairment losses on fixed assets, gains from negative goodwill and changes in the amount of goodwill, that were material, were not recognized.

### II. FY2016 First Nine Months (April 1, 2015 through December 31, 2015)

## 1) Sales and Income or Loss by Reportable Segments

(Millions of Yen)

		Rep					
FY2016 First Nine Months Ended December 31, 2015	Japan	North America	Europe	Other areas	Total	Adjustment (Note 1)	Consolidated (Note 2)
Net sales:							
Outside customers	745,054	880,195	508,395	414,155	2,547,799	-	2,547,799
Inter-segment	1,390,208	221,032	11,575	28,230	1,651,045	(1,651,045)	-
Total	2,135,262	1,101,227	519,970	442,385	4,198,844	(1,651,045)	2,547,799
Segment income	130,909	26,376	6,647	18,783	182,715	(9,345)	173,370

Notes: 1. The adjustment on segment income are eliminations of inter-segment transactions.

### 2) Impairment Loss on Fixed Assets and Goodwill by Reportable Segment

Impairment losses on fixed assets, gains from negative goodwill and changes in the amount of goodwill, that were material, were not recognized.

<sup>2.</sup> Segment income is reconciled with the operating income in the consolidated statement of operations for FY2015 first nine months ended December 31, 2014.

Segment income is reconciled with the operating income in the consolidated statement of operations for FY2016 first nine months ended December 31, 2015.

# 4. Supplementary Information

### **Production and Sales Information**

### a) Production Volume

		FY2015 First Nine Months Ended December 31, 2014	FY2016 First Nine Months Ended December 31, 2015	Increase / (Decrease)
		units	units	units
Vehicles	Japan	682,388	735,220	52,832
Venicles	North America	91,762	159,475	67,713
	Total	774,150	894,695	120,545

Note: Mazda-brand vehicles produced by the following equity method applied affiliate are counted among wholesales, but are not included in the production volume:

	FY2015 First Nine Months	<b>FY2016 First Nine Months</b>	
_	Ended December 31, 2014	Ended December 31, 2015	Increase / (Decrease)
AutoAlliance (Thailand) Co., Ltd.	55,121 units	90,478 units	35,357 units

b) Sales by Reportable Segment

b) baies by reportable beginning			
	FY2015 First Nine Months Ended December 31, 2014	FY2016 First Nine Months Ended December 31, 2015	Increase / (Decrease)
	millions of yen	millions of yen	millions of yen
Japan	660,149	745,054	84,905
North America	747,619	880,195	132,576
Europe	453,813	508,395	54,582
Other areas	331,972	414,155	82,183
Total	2,193,553	2,547,799	354,246

Note: Inter-segment transactions are eliminated from the sales figures shown in the above table.

c) Sales by Product Type

c) Sales by 110duct Type							
		irst Nine Months cember 31, 2014		rst Nine Months cember 31, 2015	Increase / (Decrease)		
	units	millions of yen	units	millions of yen	units	millions of yen	
Vehicles	861,216	1,785,940	968,422	2,145,616	107,206	359,676	
Knockdown Parts (Overseas)	-	71,746	-	52,634	-	(19,112)	
Parts	-	172,793	-	182,436	-	9,643	
Other	-	163,074	-	167,113	-	4,039	
Total	-	2,193,553	-	2,547,799	-	354,246	

< Wholesales Volume by Market >

		FY2015 First Nine Months Ended December 31, 2014	FY2016 First Nine Months Ended December 31, 2015	Increase / (Decrease)
Vehicles	Japan	units 141,507	units 161,166	units 19,659
	North America	324,340	329,760	5,420
	Europe	166,997	192,546	25,549
	Other areas	228,372	284,950	56,578
	Overseas Total	719,709	807,256	87,547
	Total	861,216	968,422	107,206

Note: The wholesales volume does not include vehicles which are sold by other brands.

# For the Third Quarter of the Fiscal Year Ending March 31, 2016 (For the Nine Months Ended December 31, 2015)

(In 100 millions of y	en)		FY 201	15				FY 201	16	FY 20	15	FY 20	16
(In thousands of units	*		First 9 Months		1st Qtr.	2nd Qtr.	3rd Qtr.	First 9 Months		Full Year		Full Year F	
(Upper left: return on	sales)		(Apr.'14-De	ec.'14)	150 Qui	2.1.0 Q.1.1	ora Qui	(Apr.'15-De	ec.'15)	Ended March	31, 2015	Ending March	31, 2016
Domestic		1	4,058	(10.1)	1,655	1,738	1,349	4,742	16.9	6,174	(5.8)	6,400	3.7
Overseas		2	17,878	20.1	6,405	7,207	7,124	20,736	16.0	24,165	18.7	27,300	13.0
Net sales		3	21,936	13.1	8,060	8,945	8,473	25,478	16.1	30,339	12.7	33,700	11.1
			6.9%		6.6%	8.1%	5.6%	6.8%		6.7%		6.8%	
Operating income		4	1,520	22.0	533	726	475	1,734	14.1	2,029	11.4	2,300	13.4
Ondinonyinoomo		5	7.3%	72.2	6.8%	7.4%	6.0% 509	6.8%	7.0	7.0%	51.1	6.8%	0.2
Ordinary income		3	1,605 7.3%	72.3	546 6.7%	7.0%	5.9%	1,720 6.5%	7.2	2,126 6.9%	51.1	2,300	8.2
Income before inco	me taxes	6	1,609	78.8	539	624	502	1,665	3.5	2,093	114.9	2,200	5.1
Net income attribut			6.0%		4.6%	5.8%	4.1%	4.8%		5.2%		4.6%	
owners of the parer		7	1,315	69.8	368	515	352	1,235	(6.1)	1,588	17.0	1,550	(2.4)
Operating income by segment (geograph)													
Japan		8	1,144		290	581	438	1,309		1,424		/	
North America		9	266		138	105	21	264		379			
Europe		10	101		18	22	26	66		149			
Other areas		11	112		46	61	81	188		135			
Operating profit ch	anges												
Volume & mix	Ü	12			70	196	218	484				570	
Exchange rate		13			(57)	(58)	(160)	(275)				(356)	
Cost improven	nent	14	/		65	91	112	268		/	<b>,</b>	314	
Marketing expe		15			(53)	(3)	(5)	(61)				0	
Other	CHSC	16			l ` ´	24	(170)	(202)				(257)	
					(56)		<u> </u>	<u> </u>					
Total	*****	17	/		(31)	250	(5)	214				271	
Average rate for the period (Yen)	USD	18	107		121	122	121	122		110		121	
the period (Tell)	EUR		140		134	136	133	134		139		135	
Transaction rate	USD	19	106		122	122	121	121		110		121	
(Yen)	EUR		139		133	136	135	135		138		135	
Capital expenditure	es	20	946		167	202	168	537		1,310		1,050	
Depreciation and an	mortization	21	499		192	196	198	586		689		800	
R & D cost		22	799		270	280	265	815		1,084		1,250	
Total assets		23	23,666		24,643	25,095		25,180		24,733			
Net assets		24	8,083		8,991	9,461		9,702		8,696			
Financial debt		25	7,059		6,531	6,610		6,712		7,010		/	
Net financial debt		26	2,731		1,479	994		908		1,719			
Free cash flow (Operating & Invest	ring)	27	33		365	568	173	1,106		1,089			
Japan	(3)	28	143	(11.9)	57	63	43	163	14.7	225	(7.8)	234	4.2
North America		29	320	10.7	116	117	112	345	7.9	425	8.9	447	5.1
Europe		30	167	16.2	54	70	59	183	9.4	229	10.8	255	11.3
China		31	156	10.3	57	52	68	177	13.2	215	9.2	220	2.5
Other		32											
Global retail volum	e	33	1,003	0.5 5.3	86 370	92 394	99 381	277 1,145	27.0	1,397	5.0	359 1,515	18.2 8.4
Domestic		34	682	(5.3)	226	251	258	735	7.7	919	(5.5)	978	6.4
Overseas		35	322	43.7	144	147	147	438	35.9	456	53.5	710	0.4
Global production	zolume	36	1,004	6.3	370	398	405		16.8		8.3		
Giobai production	volume	30	1,004	0.3	3/0	398	405	1,173	10.8	1,375	8.3		

Note: Net income attributable to owners of the parent for FY2015 are referred to as "Net income".

Note: Global retail volume refers to the total retail units of Mazda-brand vehicles sold on a global basis.

Global production volume refers to the total volume of the units produced in the domestic plant and Mexico plant (including other brands) plus the units of Mazda-brand vehicles produced in other overseas plants (mainly in China and Thailand).