# **Consolidated Financial Results** For the First Half of the Fiscal Year Ending March 2011



# (For the Six Months Ended September 30, 2010)

### Prepared in Conformity with Accounting Principles Generally Accepted in Japan

English Translation from the Original Japanese-Language Document

October 29, 2010

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Payment of Dividends

Supplementary Material

Yes (Intended for securities analysts, institutional investors and media) **Briefing Session** 

(in Japanese yen rounded to millions, except amounts per share)

### 1. Consolidated Financial Highlights (April 1, 2010 through September 30, 2010)

#### (1) Consolidated Financial Results

(Changes in net sales, operating income, ordinary income, and net income from the previous period are shown in percentage.)

First half ended September 30	Net Sales		Operating Income/(Los	s)	Ordinary Income/(Los	ss)	Net Income/(Loss)	)
	million yen	%	million yen	%	million yen	%	million yen	%
2010	1,157,698	16.9	12,178	-	20,809	-	5,516	-
2009	990,332	(37.1)	(22,058)	-	(29,590)	-	(20,809)	-

First half ended	Net Income/(Loss)	Net Income
September 30	Per Share	Per Share (Diluted)
	yen	yen
2010	3.12	-
2009	(15.87)	-

### (2) Consolidated Financial Position

As of	Total Assets	Equity	Equity Ratio	Equity Per Share
	million yen	million yen	%	yen
<b>September 30, 2010</b>	1,873,828	501,829	26.7	282.37
March 31, 2010	1,947,769	509,815	26.1	286.92

Notes on equity, equity ratio and equity per share:

1) Equity for calculation of equity ratio and equity per share: As of **September 30, 2010** 499.855 million yen March 31, 2010 507,909 million yen

- 2) Presentation of the minority interests in consolidated subsidiaries: The minority interests are presented as a separate component of the equity. However, the minority interests are excluded from the calculation of the equity ratio and the equity per share.
- 3) Recognition of the stock acquisition rights in the equity: The fair value of stock option is recognized, as stock acquisition rights, in the equity as a separate component for the amounts amortized in expense. However, the stock acquisition rights are excluded from the calculation of the equity ratio and the equity per share.

#### 2. Dividends

Years ended / ending	Dividends Per Share					
March 31	1st. Qtr	2nd. Qtr	3rd. Qtr	Year End	Full-Year	
	yen	yen	yen	yen	yen	
2010	-	0.00	-	3.00	3.00	
2011	-	0.00				
2011 (Forecast)			-	3.00	3.00	

Note: The dividend forecast for Fiscal Year ending March 2011 remains unchanged from the prior forecast released on April 27, 2010.

### 3. Consolidated Financial Forecast (April 1, 2010 through March 31, 2011)

(Changes in net sales, operating income, ordinary income, and net income from the previous period are shown in percentage.)

Year ending March 31, 2011	Net Sales	Operating Income/(Loss)	Ordinary Income/(Loss)	Net Income/(Loss)	
	million yen %	million yen %	million yen %	million yen %	yen
Full Year	2,300,000 6.3	25,000 164.3	36,000 675.2	6,000 -	3.39

Note: The financial forecast has been changed from the prior forecast that was released on April 27, 2010.

#### 4. Other

(Please refer to "2. Other Information" on page 4 of the Attachment.)

(1) Significant Changes in Consolidation Scope: None

Newly added subsidiaries: None Excluded subsidiaries: None

Note: Refers to changes in consolidation scope of subsidiaries, during the current quarter, that meet certain criteria of materiality.

(2) Adoption of Accounting Methods Simplified for/Unique to Preparing Interim Consolidated Financial Statements:

(3) Accounting Changes in Preparing Interim Consolidated Financial Statements:

Adoption of new accounting standards
 Other
 Yes
 None

(4) Common Stock

1) Shares issued (including treasury shares)	<b>As of September 30, 2010</b> As of March 31, 2010	<b>1,780,377,399</b> shares 1,780,377,399 shares
2) Treasury shares	<b>As of September 30, 2010</b> As of March 31, 2010	<b>10,174,745</b> shares 10,165,073 shares
3) The average number of outstanding shares over period	<b>1st half ended September 30, 2010</b> 1st half ended September 30, 2009	<b>1,770,207,478</b> shares 1,311,551,424 shares

### Note on Progress in Interim Review Procedures by Independent Auditors

This document is out of the scope of the interim review procedures based on the Financial Instruments and Exchange Act.

The interim review procedures for the financial statements under this Act have not been completed as of the timing of disclosure of this document.

### Cautionary Statements with Respect to Forward-Looking Statements

The financial forecast and other descriptions of the future presented in this document are an outlook based on our judgments and projections. The judgments and projections are based on information presently available. As such, the financial forecast and future descriptions are subject to uncertainty and risks. Accordingly, the actual financial performance may vary significantly due to various factors. For assumptions underlying the financial forecast, please refer to "(3) Consolidated Financial Forecast" on page 3 of the Attachment.

# Attachment

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# (Reference)

Financial Summary (Consolidated) For the First Half of the Fiscal Year Ending March 2011

# 1. Qualitative Discussions on Consolidated Financial Information

# (1) Consolidated Financial Results

Economic and business environment for the first half of Fiscal Year ending March 2011 was as follows. In overseas markets, a trend of gradual recovery continued, supported by a rebound mainly in the Asian economy. However, business condition remains harsh due to increasing uncertainty over the outlook in European and American countries as well as the yen's rapid appreciation. In the Japanese domestic market, demand was robust compared to the same period of last year, mainly owing to a rush demand before the expiration of government subsidies on eco-cars (i.e., fuel-efficient cars).

Consolidated sales for the first half of Fiscal Year ending March 2011 increased by ¥167.4 billion (up 17%) year-on-year to ¥1,157.7 billion, owing to increased sales volume. Consolidated operating results amounted to a profit of ¥12.2 billion, up ¥34.3 billion from the same period of last year. Consolidated ordinary results improved by ¥50.4 billion year-over-year to a profit of ¥20.8 billion. Consolidated net results amounted to a profit of ¥5.5 billion, up ¥26.3 billion year-on-year.

Year-to-year performance in retail volume by primary markets for the first half of Fiscal Year ending March 2011 was as follows. In Japan, retail volume increased by 19% year-over-year to 125,000 units; against the backdrop of the eco-car subsidy scheme, the all-new Premacy (Mazda5) that was launched in July as well as increased sales of the Demio (Mazda2) were the main contributing factors. In North America, retail volume was up 12% to 177,000 units, mainly owing to increased sales of the CX-7 and CX-9. In Europe, retail volume was down 13% to 108,000 units, due primarily to decreased sales in Germany. In China, retail volume increased by 31% to 112,000 units, led by strong sales of Mazda6 (Atenza in Japan). In other areas, retail volume was up 31% to 137,000 units; an increased sale in Thailand was a main factor. As a result, the global retail volume was 659,000 units, up 14% from the same period of the prior fiscal year.

### (2) Consolidated Financial Position

(Assets, Liabilities and Equity)

As of September 30, 2010, total assets amounted to ¥1,873.8 billion, a decrease of ¥73.9 billion compared to the end of the last year. Total liabilities amounted to ¥1,372.0 billion, a decrease of ¥66.0 billion compared to the end of the last year.

Equity as of September 30, 2010 decreased by ¥8.0 billion to ¥501.8 billion from the end of the prior year. Equity ratio increased by 0.6 of a percentage point from the end of the prior year to 26.7%.

### (Cash Flows)

For the first half of Fiscal Year ending March 2011, net cash provided by operating activities was ¥18.4 billion: income before income taxes of ¥16.9 billion as well as depreciation and amortization of ¥36.2 billion were the main factors that increased operating cash flows; factors that decreased operating cash flows included increase in inventories of ¥17.8 billion, due to increased sales, and payment of income taxes of ¥7.8 billion. Net cash provided by investing activities amounted to ¥5.3 billion, mainly reflecting proceeds from redemption of securities partially offset by capital investments in tangible fixed assets. As a result, consolidated free cash flow (net of operating and investing activities) was positive ¥23.8 billion. Also, net cash used in financing activities

amounted to ¥37.4 billion, mainly reflecting repayment of loans.

As of September 30, 2010, after deducting cash and cash equivalents of ¥319.3 billion from financial debt, net financial debt totaled ¥359.1 billion, a decrease of ¥16.7 billion from the end of the last year, and net debt-to-equity ratio was at 72%.

# (3) Consolidated Financial Forecast

In the light of recent trends in our financial performance, we have revised the financial forecast for the Fiscal Year ending March 2011, as shown below. The prior forecast was announced on April 27, 2010.

Business environment in the third quarter and beyond is expected to remain harsh, as a continuing trend of a strong yen as well as a backlash from the expiration of economic stimulus programs by governments in various countries are anticipated. Under the situation, Mazda Group will continue to implement measures to improve profitability in all areas of business, such as further improvement of cost and business efficiency, activities to expand retail volume, and improvement of the sales mix.

The exchange rate assumptions for the full year forecast are \pm 85 to the dollar and \pm 114 to the Euro (\pm 82 to the dollar and \pm 115 to the Euro for the second half of the fiscal year).

# **Consolidated Financial Forecast (Fiscal Year ending March 2011)**

	Full Year	vs. Prior Year
Net sales	¥ 2,300 billion	n 6.3 %
Operating income	25	164.3
Ordinary income	36	675.2
Net income	6	-

### **Global Retail Volume Forecast (Fiscal Year ending March 2011)**

	Full Year	vs. Prior Year
Domestic	215,000 units	(2.6) %
North America	358,000	16.8
Europe	218,000	(8.8)
China	252,000	28.5
Other	277,000	20.1
Global	1,320,000 units	10.6 %

The financial forecast is the judgment of our management based on the information presently available. By nature, such financial forecast is subject to risks and uncertainties. Therefore, we advise against making an investment decision by solely relying on this forecast. Variables that could affect the actual financial results include, but are not limited to, economic environments related to our business areas and fluctuations in yen-to-dollar and other exchange rates.

### 2. Other Information

# (1) Significant Changes in Consolidation Scope:

None

# (2) Adoption of Accounting Methods Simplified for / Unique to Preparing Interim Consolidated Financial Statements:

1) Simplified accounting methods

Omission of physical inventory

As of September 30, 2010, physical inventory was omitted by certain consolidated subsidiaries. Instead, the balance of inventory as of September 30, 2010 was determined by a rational method to reasonably estimate it based on the information from physical inventory as of March 31, 2010.

2) Unique accounting methods

None

# (3) Accounting Changes in Preparing Interim Consolidated Financial Statements:

1) Adoption of Accounting Standard for Equity Method of Accounting for Investments and Practical Solution on Unification of Accounting Policies Applied to Associates Accounted for Using the Equity Method Commencing in the three months ended June 30, 2010, Mazda Motor Corporation (the "Company") and its foreign affiliates accounted for using the equity method adopted the Accounting Standards Board of Japan ("ASBJ") Statement No. 16 "Accounting Standard for Equity Method of Accounting for Investments" and the Practical Issues Task Force ("PITF") No. 24 "Practical Solution on Unification of Accounting Policies Applied to Associates Accounted for Using the Equity Method", both issued by the ASBJ on March 10, 2008.

As a result, for similar transactions and events that occurred under similar circumstances, the accounting policies and procedures applied to the investing company (the Company and its subsidiaries) and the investee companies accounted for using the equity method are unified in principle, unless there is a rational reason for not doing so.

The effects of adopting these standards on ordinary income and income before income taxes in the consolidated statement of operations for the six months ended September 30, 2010 were immaterial.

2) Adoption of Accounting Standards for Asset Retirement Obligations

Commencing in the three months ended June 30, 2010, the Company and its consolidated domestic subsidiaries adopted the ASBJ Statement No. 18 "Accounting Standard for Asset Retirement Obligations" and the ASBJ Guidance No. 21 "Guidance on Accounting Standard for Asset Retirement Obligations", both issued by the ASBJ on March 31, 2008.

The effects of adopting these standards on the consolidated statement of operations for the six months ended September 30, 2010 were to decrease operating income and ordinary income by \$193 million each and income before income taxes by \$2,877 million.

# 3. Interim Consolidated Financial Statements and Notes

# (1) Consolidated Balance Sheet September 30 and March 31, 2010

		(Millions of Yen)		
	As of	<b>September 30, 2010</b>	March 31, 2010	
ASSETS				
<b>Current Assets:</b>				
Cash and time deposits		147,725	271,074	
Trade notes and accounts receivable		165,383	172,489	
Securities		170,850	94,683	
Inventories		218,933	210,872	
Other		145,861	150,382	
Allowance for doubtful receivables		(1,867)	(2,263)	
Total current assets		846,885	897,237	
Fixed Assets:				
Tangible fixed assets:				
Buildings and structures (net)		142,030	143,217	
Machinery and vehicles (net)		166,867	181,520	
Land		432,748	433,827	
Leased assets (net)		26,019	29,283	
Other (net)		39,305	37,724	
Total tangible fixed assets		806,969	825,571	
Intangible fixed assets		21,347	23,351	
Investments and other fixed assets:				
Investment securities		87,065	86,020	
Other		117,156	121,169	
Allowance for doubtful receivables		(4,290)	(4,298)	
Investment valuation allowance		(1,304)	(1,281)	
Total investments and other fixed assets		198,627	201,610	
Total fixed assets		1,026,943	1,050,532	
<b>Total Assets</b>		1,873,828	1,947,769	

(Millions of Yen) **September 30, 2010** March 31, 2010

As	s of	<b>September 30, 2010</b>	March 31, 2010
LIABILITIES			
Current Liabilities:			
Trade notes and accounts payable		272,241	271,118
Short-term loans payable		69,554	80,836
Long-term loans payable due within one year		82,856	70,344
Bonds due within one year		100	100
Lease obligations		14,155	14,565
Income taxes payable		7,777	8,041
Accrued expenses		130,366	153,336
Reserve for warranty expenses		40,097	36,929
Other		35,143	41,322
Total current liabilities		652,289	676,591
Fixed Liabilities:			
Bonds		95,800	95,850
Long-term loans payable		390,824	429,113
Lease obligations		25,101	31,320
Deferred tax liability related to land revaluation		93,658	93,680
Employees' and executive officers' severance and retirement benef	ite	81,652	84,553
Reserve for loss from business of affiliates	113	4,397	5,862
Reserve for environmental measures		1,471	1,464
		354	533
Other reserves			
Other  Takal Grand High High		26,453	18,988
Total fixed liabilities		719,710	761,363
Total Liabilities		1,371,999	1,437,954
EQUITY			
Capital and Retained Earnings:			
Common stock		186,500	186,500
Capital surplus		170,192	170,192
Retained earnings		80,196	80,268
Treasury stock		(2,184)	(2,182)
Total capital and retained earnings		434,704	434,778
Valuation and Translation Adjustments:			
Net unrealized (loss)/gain on available-for-sale securities		(307)	131
		` '	
Net gain/(loss) on derivative instruments  Land revaluation		1,064	(1,498)
		136,128	136,160
Foreign currency translation adjustments  Pension adjustments recognized by foreign consolidated subsidiari	ies	(69,053) (2,681)	(61,583) (79)
Total valuation and translation adjustments	ics	65,151	73,131
•		· ·	
Stock Acquisition Rights Minority Interests in Consolidated Subsidiaries		463 1,511	445 1,461
		501,829	509,815
Total Equity		301,027	307,013

# (2) Consolidated Statement of Operations

# For the first half ended September 30, 2009 and 2010

<del>-</del>	(Millions of Yen)			
For the first half ended	September 30, 2009	<b>September 30, 2010</b>		
Net sales	990,332	1,157,698		
Costs of sales	791,839	923,398		
Gross profit on sales	198,493	234,300		
Selling, general and administrative expenses	220,551	222,122		
Operating (loss)/income	(22,058)	12,178		
Non-operating income				
Interest income	1,044	813		
Equity in net income of affiliated companies	2,718	7,072		
Foreign exchange gain	-	6,368		
Other	2,626	2,656		
Total	6,388	16,909		
Non-operating expenses				
Interest expense	7,435	6,026		
Foreign exchange loss	3,274	-		
Other	3,211	2,252		
Total	13,920	8,278		
Ordinary (loss)/income	(29,590)	20,809		
Extraordinary profits				
Profit on sale of tangible fixed assets	199	517		
Compensation for the exercise of eminent domain	124	-		
Gain on sale of investments in affiliates	513	-		
Other	13	5		
Total	849	522		
Extraordinary losses				
Loss on retirement and sale of tangible fixed assets	1,021	1,035		
Loss on impairment of fixed assets	1,866	634		
Adoption of accounting standards for asset retirement obligations	-	2,684		
Other	9	36		
Total	2,896	4,389		
(Loss)/income before income taxes	(31,637)	16,942		
ncome taxes				
Current	5,422	9,044		
Release of provision for income taxes by a foreign subsidiary	(6,344)	-		
Deferred	(9,822)	2,305		
Total	(10,744)	11,349		
Income before minority interests		5,593		
Minority interests in consolidated subsidiaries	(84)	77		
Net (loss)/income	(20,809)	5,516		

# **Consolidated Statement of Operations**

# For the three months ended September 30, 2009 and 2010

	(Millions of Yen)		
For the three months ended	September 30, 2009	<b>September 30, 2010</b>	
Net sales	562,106	579,661	
Costs of sales	446,920	464,759	
Gross profit on sales	115,186	114,902	
Selling, general and administrative expenses	109,260	109,090	
Operating income	5,926	5,812	
Non-operating income			
Interest income	478	428	
Equity in net income of affiliated companies	1,905	3,180	
Foreign exchange gain	-	10,188	
Other	1,462	1,231	
Total	3,845	15,027	
Non-operating expenses			
Interest expense	3,880	2,977	
Foreign exchange loss	1,329	-	
Other	1,499	1,196	
Total	6,708	4,173	
Ordinary income	3,063	16,666	
Extraordinary profits			
Profit on sale of tangible fixed assets	165	445	
Gain on sale of investments in affiliates	513	-	
Other	10	3	
Total	688	448	
Extraordinary losses			
Loss on retirement and sale of tangible fixed assets	721	652	
Loss on impairment of fixed assets	1,143	299	
Other	5	13	
Total	1,869	964	
Income before income taxes	1,882	16,150	
Income taxes	0.445	2.040	
Current Release of provision for income taxes by a foreign	3,115	3,949	
subsidiary	(6,344)	-	
Deferred	4,379	4,559	
Total	1,150	8,508	
Income before minority interests		7,642	
Minority interests in consolidated subsidiaries	25	25	
Net income	707	7,617	

# (3) Consolidated Statement of Cash Flows

# For the first half ended September 30, 2009 and 2010

For the first half ended	(Million September 30, 2009	
Cash flows from operating activities:	<u> </u>	5cptcmbc1 50, 201
(Loss)/income before income taxes	(31,637)	16,942
	(31,037)	10,942
Adjustments to reconcile (loss)/income before income taxes to net cash provided by operating activities:		
Depreciation and amortization	38,436	36,160
Loss on impairment of fixed assets	1,866	634
Adoption of accounting standards for asset retirement obligations	-	2,684
Allowance for doubtful receivables	194	(318)
Investment valuation allowance	(7)	23
Reserve for warranty expenses	(4,363)	3,168
Employees' and executive officers' severance and retirement benefits	(2,743)	(2,901)
Reserve for loss from business of affiliates	-	(1,465)
Interest and dividend income	(1,106)	(901)
Interest expense	7,435	6,026
Equity in net loss/(income) of affiliated companies	(2,718)	(7,072)
Loss/(gain) on retirement and sale of tangible fixed assets	822	518
Loss/(gain) on sale of investment securities	(3)	4
Loss/(gain) on sale of investments in affiliates	(513)	-
Decrease/(increase) in trade notes and accounts receivable	(19,227)	8,352
Decrease/(increase) in inventories	17	(17,791)
Increase/(decrease) in trade notes and accounts payable	81,283	3,239
Increase/(decrease) in other current liabilities	(16,665)	(13,161)
Other	(19,605)	(5,984)
Subtotal	31,466	28,157
Interest and dividends received	3,362	4,226
Interest paid	(7,232)	(6,132)
Income taxes refunded/(paid)	(1,501)	(7,814)
Net cash provided by operating activities	26,095	18,437
Cash flows from investing activities:		
Payments into time deposits	-	(10,000)
Proceeds from withdrawal of time deposits	-	10,013
Proceeds from sales and redemption of securities	-	20,000
Purchase of investment securities	(4,696)	(1,189)
Proceeds from sales of investment securities	17	-
Proceeds from sales and redemption of investment securities	-	166
Acquisition of tangible fixed assets	(12,364)	(13,163)
Proceeds from sale of tangible fixed assets	1,697	1,825
Acquisition of intangible fixed assets	(1,743)	(2,279)
Decrease/(increase) in short-term loans receivable	952	(54)
Long-term loans receivable made	(124)	(70)
Collections of long-term loans receivable	96	76
Sale of investments in subsidiaries affecting scope of consolidation	277	-
Other	(2)	5
Net cash (used in)/provided by investing activities	(15,890)	5,330

(	Mil	lions	of	Yen	1

Fe	or the first half ended	September 30, 2009	<b>September 30, 2010</b>
Cash flows from financing activities:			
Increase/(decrease) in short-term loans payable		(45,927)	(8,071)
Proceeds from long-term loans payable		57,100	65,050
Repayment of long-term loans payable		(28,120)	(84,259)
Proceeds from issuance of bonds		1,000	-
Redemption of bonds		-	(50)
Proceeds from sale and leaseback transactions		1,123	2,073
Payment of lease obligations		(8,741)	(6,869)
Cash dividends paid		-	(5,311)
Cash dividends paid to minority shareholders		(2)	(12)
Other		70	18
Net cash used in financing activities		(23,497)	(37,431)
Effects of exchange rate fluctuations on cash and	d cash equivalents	2,047	(13,343)
Net decrease in cash and cash equivalents		(11,245)	(27,007)
Cash and cash equivalents at beginning of the pe	eriod	220,724	346,303
Cash and cash equivalents at end of the period		209,479	319,296

# (4) Note on the Assumption as a Going Concern

None

# (5) Segment Information

(For the first half ended September 30, 2009)

# a) Information by Industry Segment

The Company and its consolidated subsidiaries are primarily engaged in the manufacture and sale of passenger and commercial vehicles. Sales amount related to this industry exceeded 90% of the total sales amount of all the industry segments. Also, operating income/(loss) related to this industry exceeded 90% of the larger of the absolute total amount of operating income and that of operating loss of all the industry segments. Accordingly, information by industry segment is not shown.

# b) Information by Geographic Area

	(Millions of Yen)						
First half		North		Other		Elimination	
Ended September 30, 2009	Japan	America	Europe	areas	Total	or corporate	Consolidated
Net sales:							
Outside Customers	418,974	237,823	233,001	100,534	990,332	-	990,332
Inter-area	451,464	4,096	4,447	773	460,780	(460,780)	-
Total	870,438	241,919	237,448	101,307	1,451,112	(460,780)	990,332
Operating (loss)/income	(7,131)	(5,702)	2,284	3,296	(7,253)	(14,805)	(22,058)

#### Note:

Method of segmentation and principal countries or regions belonging to each segment:

- 1) Method: Segmentation by geographic adjacency
- 2) Principal countries or regions belonging to each segment

North America: U.S.A. and Canada

Europe: Germany, Belgium and UK
Other areas: Australia and Colombia

### c) Overseas Sales

First half	(Millions of Yen)				
Ended September 30, 2009	North America	Europe	Other areas	Total	
Overseas sales	242,589	231,732	235,902	710,223	
Consolidated sales		-	-	990,332	
Percentage of overseas sales to	%	%	%	%	
consolidated sales	24.5	23.4	23.8	71.7	

# Notes:

- 1. Overseas sales include exports by the Company and its consolidated domestic subsidiaries as well as sales (other than exports to Japan) by foreign consolidated subsidiaries.
- 2. Method of segmentation and principal countries or regions belonging to each segment
  - 1) Method: Segmentation by geographic adjacency
  - 2) Principal countries or regions belonging to each segment

North America: U.S.A. and Canada

Europe: Germany, UK and Russia

Other areas: Australia, China and Thailand

# (For the first half ended September 30, 2010)

### (Additional Information)

Commencing in the three months ended June 30, 2010, the Company adopted the revised ASBJ Statement No. 17 "Accounting Standard for Disclosures about Segments of an Enterprise and Related Information" issued by the ASBJ on March 27, 2009 and the ASBJ Guidance No. 20 "Guidance on Accounting Standard for Disclosures about Segments of an Enterprise and Related Information" issued by the ASBJ on March 21, 2008.

### 1) Overview of Reportable Segments

The reportable segments of the Company consist of business components for which separate financial statements are available. The reportable segments are the subject of periodical review by board of directors' meetings for the purpose of making decisions on the distribution of corporate resources and evaluating business performance.

The Company is primarily engaged in the manufacture and sale of passenger and commercial vehicles. Businesses in the Japan, North America and Europe regions are managed by the Company, Mazda Motor of America, Inc. and Mazda Motor Europe GmbH, respectively. Areas other than Japan, North America and Europe are defined as Other areas. Business deployment in countries in Other areas are managed in an integrated manner by the Company.

Accordingly, the Company consists of regional segments based on a system of managing production and sale. As such, Japan, North America, Europe and Other areas are designated as four reportable segments.

### 2) Sales and Income or Loss by Reportable Segments

			(N	Iillions of Yen	)		
		Repo	ortable Segme	ents		_	
First Half		North		Other		Adjustment	Consolidated
Ended September 30, 2010	Japan	America	Europe	areas	Total	(Note 1)	(Note 2)
Net sales:							
<b>Outside Customers</b>	509,966	315,256	189,623	142,853	1,157,698	-	1,157,698
Inter-segment	496,254	3,601	4,476	821	505,152	(505,152)	
Total	1,006,220	318,857	194,099	143,674	1,662,850	(505,152)	1,157,698
Segment income/(loss)	10,099	(12,668)	2,915	6,628	6,974	5,204	12,178

#### Notes:

- 1. The adjustment on segment income/(loss) are eliminations of inter-segment transactions.
- 2. Segment income/(loss) is reconciled with the operating income/(loss) in the consolidated statement of operations for the first half ended September 30, 2010.

#### 3) Impairment Loss on Fixed Assets and Goodwill by Reportable Segment

In the three months ended September 30, 2010, impairment losses on fixed assets, gains on negative goodwill and changes in the amount of goodwill, that were material, were not recognized.

# (6) Significant Changes in the Amount of Equity

None

# 4. Supplementary Information

# **Production and Sales Information**

### a) Production Volume

Segment		First Half	First Half	Increase/
	Vehicle Type	Ended September 30, 2009	Ended September 30, 2010	(Decrease)
		units	units	units
Japan	Passenger cars	373,879	444,438	70,559
	Trucks	11,557	9,963	(1,594)
	Total	385,436	454,401	68,965

Note: Production volume figures do not include those Mazda-brand vehicles produced by the following joint venture assembly plants with Ford Motor Company (that are accounted for by the equity method):

	First Half Ended	First Half Ended	Increase/	
	September 30, 2009	September 30, 2010	(Decrease)	
AutoAlliance International, Inc.	4,244 units	20,779 units	16,535 units	
AutoAlliance (Thailand) Co., Ltd.	10,453	40,011	29,558	

### b) Sales by Reportable Segment

Segment	First Half	First Half	Increase/
Segment	Ended September 30, 2009	Ended September 30, 2010	(Decrease)
	million yen	million yen	million yen
Japan	418,974	509,966	90,992
North America	237,823	315,256	77,433
Europe	233,001	189,623	(43,378)
Other areas	100,534	142,853	42,319
Total	990,332	1,157,698	167,366

Note: Inter-segment transactions are eliminated from the sales figures shown in the above table.

# c) Sales by Product Type

	First Half		First Half			Increase/
Type	Ended S	September 30, 2009	Ended S	eptember 30, 2010	· 30, 2010 (Decrease)	
	Volume	Revenue	Volume	Revenue	Volume	Revenue
	units	million yen	units	million yen	units	million yen
Vehicles	431,183	702,486	550,036	855,775	118,853	153,289
Knockdown Parts (Overseas)	-	59,379	-	63,737	-	4,358
Parts	-	110,400	-	109,236	1	(1,164)
Other	-	118,067	-	128,950	1	10,883
Total	-	990,332	-	1,157,698	-	167,366

# ref.) Wholesales Volume by Market

	Type	First Half Ended September 30, 2009	First Half Ended September 30, 2010	Increase/ (Decrease)
		units	units	units
Vehicles	Japan	104,841	125,214	20,373
	North America	126,073	181,340	55,267
	Europe	109,029	89,964	(19,065)
	Other	91,240	153,518	62,278
	Overseas Total	326,342	424,822	98,480
	Total	431,183	550,036	118,853

(In 100 millions of yen)			FY March 2010				FY March	FY March 2011		FY March 2010		FY March 2011	
(In thousands of units)			First Half		1st. Qtr.	2nd. Qtr.	First Half			Full Year Full Year Fo			
(Upper left: return on sales)			(Apr.09-Sep.09)		15t. Qt.	zna. Qu.	(Apr.10-Sep.10)			(Apr.09-Mar.10) (Apr.10-1			
(Specification on sales)			(Apr.09-Sep.09) %				(Apr.10-5)	%	(Apr.09-N	% (Mai.10)	(Apr.10-W	%	
Domestic		1	2,801	(17.3)	1,365	1,676	3,041	8.6	5,750	(7.3)	5,600	(2.6)	
Overseas		2	7,102	(42.6)	4,415	4,121	8,536	20.2	15,889	(17.0)	17,400	9.5	
Net sales		3	9,903	(37.1)	5,780	5,797	11,577	16.9	21,639	(14.7)	23,000	6.3	
			(2.2%)		1.1%	1.0%	1.1%		0.4%		1.1%		
Operating income/(loss)		4	(221)	-	0.7%	58 2.9%	1.8%	-	95 0.2%	-	250 1.6%	164.3	
Ordinary income/(loss)		5	(296)	_	0.7% 41	2.9% 167	208	_	0.2%	_		675.2	
Income/(loss) before			(3.2%)			2.8%	1.5%		(0.3%)		1.2%		
income taxes		6	(316)	-	8	161	169	-	(73)	-	270	-	
Net income/(loss)		7	(2.1%) (208)	_	(0.4%) (21)	1.3% 76	0.5%		(0.3%)		0.3%		
Operating income/(loss) by		,	(200)		(21)	70	33		(03)	'  -	00		
segment (geographic area)													
Japan		8	(71)		10	91	101		308				
North America		9	(57)		(27)	(100)	(127)		(193)				
Europe		10	23		3	26	29			35			
Other areas		11	33		35	31	66		54	54			
Operating profit changes		12	2 Volume & mix		265	65	330				466		
		12 13	Exchange rate			65 (104)	(151)				466 (451)		
		14	Cost improvement			(3)	41				91		
			Marketing expense			(27)	(39)				(68)		
		16	Other		94	68	162				117		
		17	Total			(1)	343				155		
Average rate	Average rate Yen / US\$		06		92	86	89		93		85		
for the period	Yen / EUR	18	133		117	111	114		131		114		
Transaction rate	Yen / US\$ Yen / EUR	19	97 133		90 119	90 115	90 117		94 133		87 116		
Capital investment		20	159		64	119	183		298		600		
Depreciation and amortization		21	384				764		730				
R & D cost		22	397		232	225	457		852		950		
Total assets		23	18,116		18,887	/	18,738		19,478				
Equity		24	4,063		5,015		5,018		5,098 7,221				
Financial debt		25	7,310		6,835		6,784						
Net financial debt		26	5,216		3,667		3,591		3,758				
Free cash flow		27	102		146 92		238		674		/		
(Operating & Investing)  Domestic		28	105	(14.7)	52	73	125	19.0	221	1.0	215	(2.6)	
North America		29	158	(20.9)	90	87	177	12.4	307	(11.7)	358	16.8	
Europe		30	123	(31.0)	54	54	108	(12.5)	239	(25.7)	218	(8.8)	
China		31	85	34.7	53	59	112	31.0	196	45.8	252	28.5	
		32	106	(22.6)		69	137	30.7	230	(3.5)	277	20.1	
Overseas		33	472	(18.4)		269	534	13.3	972		1,105	13.6	
Global retail volume		34								(6.7)			
		35	577	(17.7)		342	659	14.4	1,193	(5.4)	1,320	10.6	
Domestic production volume		SS	385	(31.2)	221	233	454	17.9	828	(8.0)	920	11.1	

Note: Global retail volume refers to the total retail units of Mazda-brand vehicles sold on a global basis.